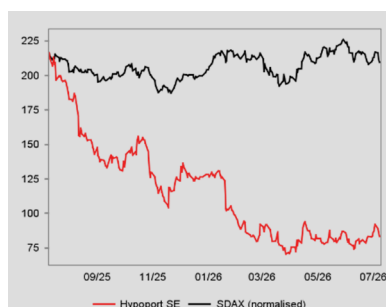


Buy EUR 134.00 (EUR 291.00) Price EUR 83.25 Upside 61.0 %	Value Indicators: EUR DCF: 134.46	Warburg Risk Score: 3.5 Balance Sheet Score: 4.0 Market Liquidity Score: 3.0	Description: Technology-based financial services provider
	Market Snapshot: EUR m Market cap: 556.9 No. of shares (m): 6.7 EV: 606.9 Freefloat MC: 316.3 Ø Trad. Vol. (30d): 1.42 m	Shareholders: Freefloat 56.80 % Revenia (Ronald Slabke) 32.40 % Management & Employees 7.00 % Treasury shares 3.80 %	Key Figures (WRE): 2026e Beta: 1.2 Price / Book: 1.4 x Equity Ratio: 57 % Net Fin. Debt / EBITDA: 0.6 x Net Debt / EBITDA: 0.6 x

Model update - Conservative guidance with buffer

- We resume coverage of Hypoport following a change of analyst and reiterate our Buy rating with an adjusted price target of EUR 134 (DCF fair value; WACC 9.3%, beta 1.20) on the back of our updated estimates. At a current share price of around EUR 83, this implies upside of more than 50%.
- In the course of taking over coverage, we have revised our estimates across all operational segments (model overhaul). In our view, the Q1 2026 figures published on 11 May confirm the progress of the earnings turnaround initiated in FY 2025, which is geared towards a broader base of earnings contributions: gross profit rose by a solid 8% to EUR 71m, EBIT increased markedly over-proportionally by 40% to EUR 12.1m, and the EBIT-to-gross-profit margin improved substantially from 13% to 17%.
- **Quality:** Hypoport operates the leading B2B platform for the intermediation of mortgage loans and has steadily expanded its market position. Structural market share gains among regional banks and brokers, as well as the shift towards home ownership (in an over-regulated rental market), underpin the growth path. The platform economics carry high operating leverage. As volumes pick up, growth should feed through over-proportionally to EBIT; the group-wide AI roadmap across the established platforms is an additional efficiency and margin lever.
- **Growth:** The various platforms, particularly in the Real Estate & Mortgage Platforms and Financing Platforms segments, should continue to enable gradual structural growth without profitability necessarily depending on positive market developments. The successful positioning of the Europace platform and its sub-platforms - including Finmas and Genopace- should generate additional growth effects. The ERP system for managing residential property portfolios WOWIPOINT offers attractive medium-term growth potential. For the Hypoport group we expect gross profit to grow gradually in a range of 7-10% p.a. through 2028. The EBIT margin should improve from around 12% to 19% by 2028 (excluding market effects). As a result, net income should almost double by 2029, despite an expected rising tax rate.
- **Valuation:** On the valuation side, we have adjusted our DCF model. After a marked share price decline of more than 50% over the past twelve months, the stock offers significant upside at a fair value of EUR 134. Multiples of 0.7x (EV/Sales 2028e) and 12.1x (P/E 2028e) are attractive in light of a nearly 27% CAGR (EBIT 2025-28e) and the potential additional growth from market developments.

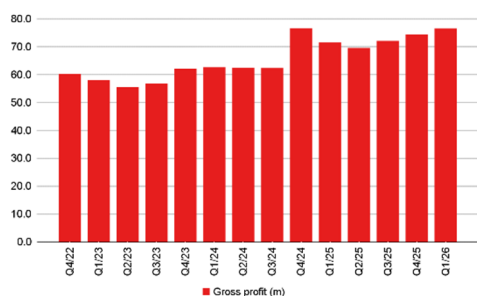
Changes in Estimates:							Comment on Changes:	
FY End: 31.12. in EUR m	2026e (old)	+ / -	2027e (old)	+ / -	2028e (old)	+ / -	■ Following a change of analyst, we have updated our estimates in a model update. ■ Among other things, we have cut our gross profit estimates by 5-11%. ■ We have gradually raised the assumed tax rate (previously 22.2%).	
EBIT	59.8	-28.2 %	79.2	-28.9 %	n.a.	n.m.		
Net income	44.8	-31.7 %	59.9	-32.6 %	n.a.	n.m.		
EPS	0.0	-31.8 %	0.0	-32.7 %	n.a.	n.m.		



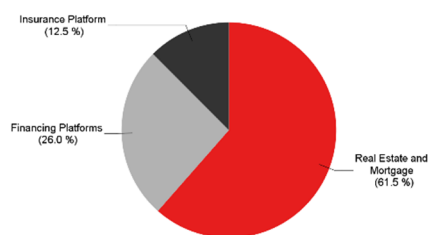
Rel. Performance vs SDAX:	
1 month:	9.9 %
6 months:	-32.7 %
Year to date:	-37.8 %
Trailing 12 months:	-58.7 %

Company events:	
10.08.26	Q2
09.11.26	Q3

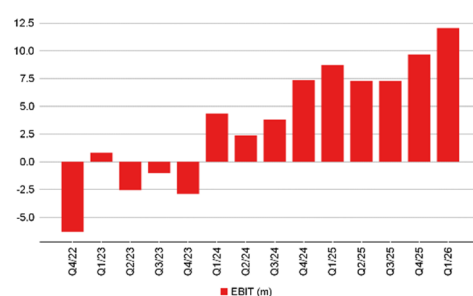
FY End: 31.12. in EUR m	CAGR (25-28e)	2022	2023	2024	2025	2026e	2027e	2028e
Sales	8.7 %	455.5	493.9	560.7	602.6	660.5	727.3	774.5
Change Sales yoy		2.0 %	8.4 %	13.5 %	7.5 %	9.6 %	10.1 %	6.5 %
Gross profit (HYQ)		285.0	209.1	241.5	266.4	291.5	323.6	354.5
Gross profit margin		62.6 %	47.0 %	47.1 %	47.7 %	47.3 %	47.5 %	48.8 %
EBITDA	17.0 %	57.7	52.1	54.4	67.9	80.4	95.8	108.7
Margin		12.7 %	10.6 %	9.7 %	11.3 %	12.2 %	13.2 %	14.0 %
EBIT	26.6 %	24.7	14.3	17.9	33.0	42.9	56.3	67.0
EBIT-margin (Gross profit)		9.5 %	6.8 %	7.4 %	12.4 %	14.7 %	17.4 %	18.9 %
Net income	22.8 %	18.7	20.5	12.4	25.9	30.6	40.4	47.9
EPS	22.7 %	2.96	3.06	1.85	3.87	4.57	6.04	7.15
DPS	-	0.00	0.00	0.00	0.00	0.00	0.00	0.00
FCFPS		0.41	3.20	1.74	3.23	5.06	6.62	8.12
FCF / Market cap		0.2 %	2.2 %	0.7 %	1.9 %	5.9 %	7.7 %	9.5 %
EV / Sales		3.6 x	2.1 x	3.0 x	2.0 x	0.9 x	0.8 x	0.7 x
EV / EBITDA		28.6 x	20.2 x	31.4 x	18.0 x	7.7 x	6.0 x	4.8 x
EV / EBIT		66.8 x	73.8 x	95.3 x	37.0 x	14.5 x	10.3 x	7.8 x
P / E		79.9 x	47.1 x	130.0 x	43.9 x	18.2 x	13.8 x	11.6 x
P / E adj.		79.9 x	47.1 x	130.0 x	43.9 x	18.2 x	13.8 x	11.6 x
FCF Potential Yield		3.3 %	5.7 %	3.0 %	5.2 %	11.5 %	14.4 %	17.7 %
Net Debt		158.3	87.4	98.5	83.8	49.9	5.6	-48.7
ROCE (NOPAT)		5.1 %	5.4 %	3.3 %	6.1 %	7.2 %	9.3 %	11.1 %
Guidance:	2026: Gross profit of at least EUR 280m; EBIT between EUR 40m and 55m							

Gross profit development
 in EUR m


Source: Warburg Research

Gross Profit by Segments
 2025; in %


Source: Warburg Research

EBIT development
 in EUR m


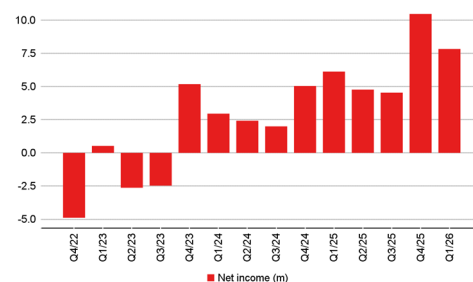
Source: Warburg Research

Company Background

- The company, founded in 1999, as a specialist for mortgage advisory has expand its value chain. Today Hypoport acts as a full service technological intermediar for mortgages and additional services.
- With Europace and the two subplatforms Finmas and Genopace for savingsbanks and cooperative banks, Hypoport operates the largest German online B2B platform for mortgages and similar products.
- Under the Dr. Klein brand, Hypoport operates a franchise system of advisors for private customers
- Hypoport has expanded its business to other B2B IT-ecosystems like institutional residential property owners, personal loans, SME loans or insurance industry.
- An advanced level of technology is shown in all segments (fintech, proptech, insurtech).

Competitive Quality

- The online B2B marketplace for mortgages (Europace) is the largest of its kind in Germany.
- As the number of affiliated suppliers is decisive for marketplaces of this type, this forms a central competitive advantage and a considerable market entry barrier for third parties.
- The Dr. Klein business benefits from market access over Europace but also from the many years of experience in the area of property financing.
- The company profits from almost 10 years (start 2017) experience of integrating AI functions in its platforms and tools.
- The new B2B platforms for institutional housing companies should strongly benefit from the excellent track record of the company.

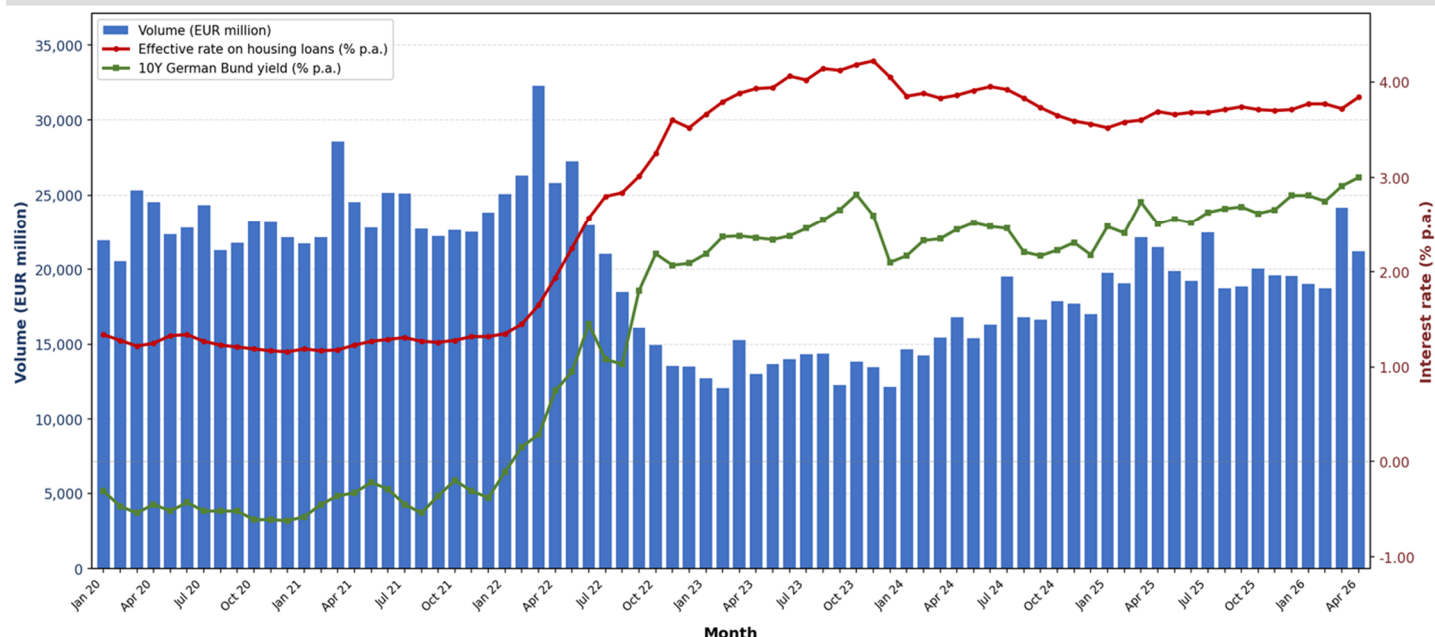
Net income development
 in EUR m


Source: Warburg Research

Good start to 2026

Well on track to achieve guidance

- **First step towards meeting guidance taken in Q1:** With a solid start to Q1, Hypoport laid the foundation for meeting its guidance of gross profit of at least EUR 280m and EBIT in a range of EUR 40m to EUR 55m. In Q1, group gross profit rose by a solid 8% to EUR 71m, with all three segments contributing to growth at rates of 6% (RE&M Platforms), 8% (Financing Platforms) and 14% (Insurance Platforms). EBIT growth was significantly stronger, up 40% to EUR 12.1m. The EBIT increase in the Financing Platforms segment stood out in particular, rising from EUR 0.6m to EUR 2.1m, driven by the more than doubled project volume in REM Capital's "Bill" business to EUR 0.87bn. The higher propensity to close in the corporate finance business (REM Capital) is attributable to more restrictive lending and greater investment pressure on SMEs amid changes in the competitive environment.
- In the **Real Estate & Mortgage Platforms** segment, Hypoport recorded a stable financing volume of EUR 20.3bn in Q1, against an already strong Q1/25. Europace clearly benefited from rising interest rates at the long end, which - particularly in March - led to a higher propensity to close among borrowers on financings currently being negotiated.
- In April, financing volume was slightly down according to Bundesbank statistics (yoy: -1.4%) but still at a high level (>EUR 21bn) and likewise continued to benefit from the higher propensity to close. The recently reported decline in new mortgage business volume for May reported by the Deutsche Bundesbank therefore does not surprise us. Volume stood at EUR 17.2bn, a 19% decrease versus April. Compared with May 2025, the decrease was 13%.
- Now that the uncertainty from the Iran war and the resulting rise in inflation expectations has eased somewhat, the effective annual interest rate for a ten-year mortgage declined from 3.7% to 3.4%, according to data from mortgage broker Dr. Klein, following an increase from a level of around 3.2% before the outbreak of the war. In our view, this could again argue for a pick-up in volume and thus a recovery in the following months. For the Bundesbank figures, our estimate assumes a 6% decline in Q2 and virtually unchanged volume for the full year.

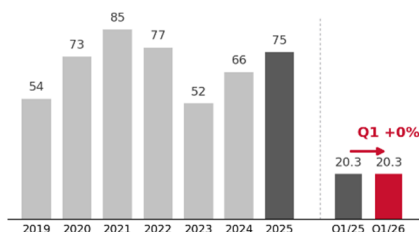
Mortgage volume, effective rate and 10Y Bund (monthly)

Source: Deutsche Bundesbank, Warburg Research

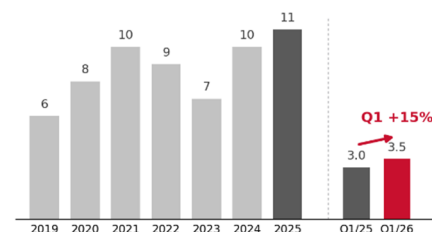
- The Bundesbank figures serve as the basis for our expected volumes on the Europace platform, whereby it should be noted that the Bundesbank includes, among other things, a) the disbursement of home-savings (Bauspar) loans, b) the foreign business of German banks and c) property financing by foundations, so that the reported figures are typically somewhat inflated. In addition, there are time lags, as the Bundesbank only reports 23 business days after business banks announce the final approval of a mortgage. This can take several weeks of documentation for business banks. While volume on the Europace platform is counted when the bank accepts the mortgage deal on the platform.

Real Estate & Mortgage: Volume of mortgage finance

Europace total (EUR bn)



Finmas - savings banks (EUR bn)



Mortgage loan volume, excl. home-loan savings contracts, figures before cancellations. Source: Hypoport FY 2025 / Q1 2026.

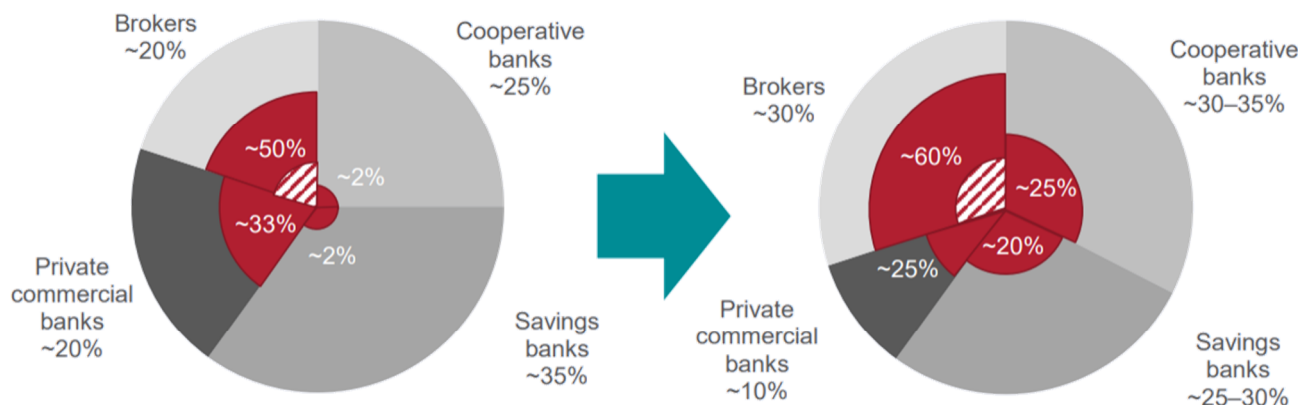
Source: Hypoport, Warburg Research

- In our view, Hypoport's positioning in its platform business remains very strong. In Q1 2026, the market share of cooperative banks stood at around 30-35% and that of savings banks at around 25-30% of newly originated private property financing in Germany. Hypoport benefited from this, as all top 50 savings banks are represented as cooperation partners on its own Finmas platform and, as a rule, all top 50 cooperative-bank institutions on the Genopace platform. Volume on Finmas rose by 15% to EUR 3.5bn and volume on Genopace by 5% to EUR 5.5bn, against an unchanged overall market volume. Additional distribution potential lies in expanding the share of regional banks that wish to participate in the platform solution.

Real Estate & Mortgage: mortgage finance market share, by distribution channel

Q1 2016 (€60 billion)

Q1 2026 (€62 billion)



○ Mortgage finance in Germany*

■ Mortgage finance on Europace**

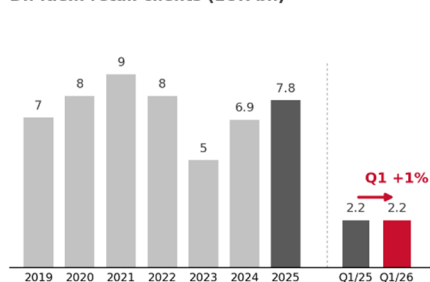
▨ Share of Dr. Klein**

*Bundesbank figures include foreign loans in the EEA, contractual adjustments, NGOs, building finance loans that have been drawn down. ** Before cancellations.
 Sources: Bundesbank, Europace, own calculations/estimates.

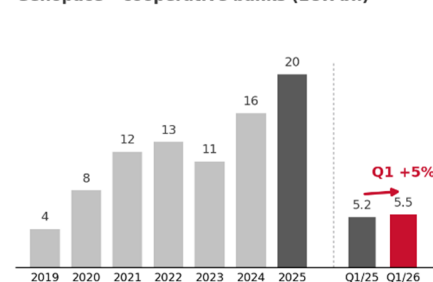
Source: Hypoport, Warburg Research

Real Estate & Mortgage: Volume of mortgage finance

Dr. Klein retail clients (EUR bn)



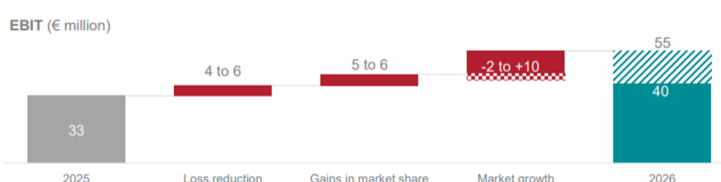
Genopace - cooperative banks (EUR bn)



Mortgage loan volume, excl. home-loan savings contracts, figures before cancellations. Source: Hypoport FY 2025 / Q1 2026.

Source: Hypoport, Warburg Research

- In the **Financing Platforms** segment, we particularly note the acceleration in the housing-industry business model (DR. KLEIN WOWI) and, within it, the WOWI PORT area. Here, Hypoport offers a central ERP system for managing residential property portfolios. In Q1, the number of units managed via WOWI PORT's ERP rose by around 7% to some 710k and by more than a third over the past 12 months. In our view, this strong growth underlines the product's competitiveness versus market leader Aareon (Wodis Yuneo), which may have lost some customer focus in recent years following its two changes of ownership (PE). It is particularly worth highlighting that the target customers (housing associations & cooperatives, commercial property managers, property & asset managers) expect a reliable outlook for the further development of the ERP system, which is being ensured by WOWI PORT's investments. Interestingly, Aareal Bank - which sold Aareon to PE firm TPG in 2024 and is the largest provider of rental-deposit accounts - is also launching a cooperation with WOWI PORT. In our view, this indicates that the ERP system is regarded as competitive and holds growth potential in managed units.
- Together with a strong start in REM Capital's project volume (+118% to EUR 0.87bn), the sharp increase in managed units (WOWI PORT ERP solution) and rental deposits resulted in double-digit gross profit growth and a multiplication of EBIT from EUR 0.6m to EUR 2.1m.
- Regarding the targeted reduction of the 2025 loss-makers, Q1 also showed successes. The property valuation platform VALUE AG (RE&M Platforms segment) reached break-even in Q1/26 (FY25 EBIT before reorganisation of EUR -2.6m), against a targeted loss of <EUR 1m in 2026.
- Guidance Group:** In our view, the 2026 guidance of EBIT of EUR 40m to EUR 55m has deliberately been set somewhat wider to account for risks from possible temporary market developments. Gross profit is expected to reach at least EUR 280m. This implies gross profit growth of at least 5% (2025: EUR 266m) and an EBIT improvement in a range of 21% to 66% (2025: EUR 33m). To achieve the mid-term target of doubling the EBIT margin (relative to gross profit) to around 25% by 2029 (2025: 12.4%), however, we believe further economies of scale - also driven by positive market effects - will be required.

Reconciliation of 2025's EBIT to the guidance for 2026


Source: Hypoport, Warburg Research

- In the current financial year, the expected EBIT improvement results from three levers.
 - a) First, the previous loss-makers such as VALUE AG, Dr. Klein Wowi Digital and Corify are to reduce their losses by EUR 4m to EUR 6m and partly achieve a turnaround. This appears realistic to us, as the cost measures and process optimisations already initiated, together with higher business volume (VALUE AG), should enable a noticeable improvement.
 - b) The expected market share gains across various platforms (WRe: Finmas, Genopace, personal loan platform) and further scaling effects likewise appear to us a plausible assumption, against the backdrop of cost pressure on many small product providers. The expected positive effect here amounts to EUR 5-6m after expected cost increases.
 - c) In our view, the effects from market developments - primarily in private mortgage finance - are currently difficult to gauge. Through May, there was already a wide range in intermediated mortgage volume when the Bundesbank figures are taken as the basis. Hypoport's intermediated volume was virtually unchanged versus Q1/26 (EUR 20.3bn). The contribution to gross profit of the Real Estate & Mortgage Platforms segment, by contrast, improved by 6% to EUR 43.5m at a slightly higher EBIT margin. However, the April and May figures point to a weaker Q2 contribution to the full-year targets, as in the prior year. Overall, for 2026 we assume a slight increase in intermediated volume on Europace (2025: ~EUR 75bn). We therefore assume a slightly positive effect from market developments across all market segments. Hypoport has quantified the possible effect from market developments at EUR -2m to EUR +10m.

Segment development:

Real Estate & Mortgage Platforms								
	2023	2024	Q1/25	2025	Q1/26	2026	WRe 2027	WRe 2028
Revenue	357,3	419,1	123,0	457,8	127,2	499,6	556,1	593,4
Gross profit	115,5	145,8	41,1	162,8	43,5	181,6	205,6	228,1
Gross profit margin	32%	35%	33%	36%	34%	36%	37%	38%
EBITDA	20,7	44,9	16,3	57,2	17,0	67,5	80,2	91,2
EBITDA margin (Gross profit)	18%	31%	40%	35%	39%	37%	39%	40%
EBIT	3,2	28,9	12,7	42,3	13,7	49,2	60,8	68,2
EBIT margin (Gross profit)	3%	20%	31%	26,0%	32%	27,1%	30%	30%
Financing Platforms								
Revenue	70,6	74,8	19,3	80,4	21,0	90,9	100,4	109,5
Gross profit	59,4	61,6	16,4	68,9	17,6	76,0	83,9	91,9
Gross profit margin	84%	82%	85%	86%	84%	84%	84%	84%
EBITDA	11,8	12,7	2,1	13,0	3,4	15,0	17,0	18,6
EBITDA margin (Gross profit)	20%	21%	13%	19%	19%	20%	20%	20%
EBIT	5,9	6,8	0,5	7,5	2,1	8,9	10,2	12,8
EBIT margin (Gross profit)	10%	11%	3%	11%	12%	12%	12%	14%
Insurance Platforms								
Revenue	65,0	65,5	16,9	62,6	21,0	68,1	69,1	70,1
Gross profit	33,2	32,8	8,1	33,0	9,3	32,0	32,5	33,0
Gross profit margin	51%	50%	48%	53%	44%	47%	47%	47%
EBITDA	7,1	8,1	1,8	6,6	2,4	6,9	7,8	8,2
EBITDA margin (Gross profit)	21%	25%	22%	20%	25%	22%	24%	25%
EBIT	1,5	2,0	0,2	0,0	0,6	2,0	2,8	4,0
EBIT margin (Gross profit)	2%	3%	2%	0%	7%	6%	9%	6%
Holding								
Revenue Holding	1,0	1,2	0,0	1,8	0,1	1,9	1,7	1,5
Gross profit	1,0	1,2	0,3	1,8	0,6	1,9	1,7	1,5
EBITDA	12,7	-11,3	-2,7	-8,8	-2,5	-9,0	-9,2	-9,4
EBIT	3,7	-19,8	-4,8	-16,8	-4,4	-17,1	-17,5	-17,9
Group								
Revenue	493,9	560,7	159,2	602,6	169,3	660,5	727,3	774,5
yoy		14%	19%	7%	6%	10%	10%	6%
Gross profit	209,1	241,5	66,0	266,4	71,0	291,5	323,6	354,5
yoy		15%	15%	10%	8%	9%	11%	10%
Gross profit margin	42%	43%	41%	44%	42%	44%	44%	46%
EBITDA	52,1	54,4	17,5	67,9	20,3	80,4	95,8	108,7
yoy		4%	34%	25%	16%	18%	19%	13%
EBITDA-margin (Gross profit)	25%	23%	26%	25%	29%	28%	30%	31%
EBIT	14,3	17,9	8,6	33,0	12,1	42,9	56,3	67,0
yoy		26%	88%	85%	40%	30%	31%	19%
EBIT margin (Gross profit)	6,8%	7,4%	13,1%	12,4%	17,0%	14,7%	17,4%	18,9%

Source: Hypoport, Warburg Research

- Conclusion:** The first two levers, largely controllable internally, add up to +9 to +12m and lift EBIT to around EUR 42-45m even without any market tailwind, i.e. into the lower end of the guidance range. Only the upper end of the range presupposes a noticeable market recovery. Given the more cautious guidance than in previous years, we see markedly lower potential for disappointment. The lower end of the range is effectively "self-funded", with market developments an upside option rather than a precondition. Q1 EBIT (+40%) is above the run-rate required to meet guidance but should not be interpreted as a run-rate. We consider our EBIT estimate of around EUR 44m realistic, as no support from market developments (interest rates, GDP growth, investment activity, lending) is currently to be expected.

DCF model

	Detailed forecast period			Transitional period										Term. Value
Figures in EUR m	2026e	2027e	2028e	2029e	2030e	2031e	2032e	2033e	2034e	2035e	2036e	2037e	2038e	
Sales	660.5	727.3	774.5	831.2	910.1	987.5	1,066.5	1,141.1	1,209.6	1,270.1	1,320.9	1,360.5	1,387.7	1.5 %
Sales change	9.6 %	10.1 %	6.5 %	7.3 %	9.5 %	8.5 %	8.0 %	7.0 %	6.0 %	5.0 %	4.0 %	3.0 %	2.0 %	
EBIT	42.9	56.3	67.0	84.3	81.9	98.7	117.3	136.9	145.2	152.4	158.5	149.7	138.8	10.0 %
EBIT-margin	6.5 %	7.7 %	8.7 %	8.0 %	9.0 %	10.0 %	11.0 %	12.0 %	12.0 %	12.0 %	12.0 %	11.0 %	10.0 %	
Tax rate (EBT)	23.0 %	24.0 %	25.0 %	25.5 %	25.5 %	25.5 %	25.5 %	25.5 %	25.5 %	25.5 %	25.5 %	25.5 %	25.5 %	103
NOPAT	33.1	42.8	50.3	62.8	61.0	73.6	87.4	102.0	108.1	113.5	118.1	111.5	103.4	
Depreciation	37.5	39.5	41.7	43.6	41.0	44.4	42.7	45.6	48.4	50.8	52.8	54.4	55.5	432
in % of Sales	5.7 %	5.4 %	5.4 %	5.3 %	4.5 %	4.5 %	4.0 %	4.0 %	4.0 %	4.0 %	4.0 %	4.0 %	4.0 %	
Changes in provisions	0.0	0.0	0.0	0.0	0.9	0.1	0.1	0.1	0.1	0.1	0.1	0.0	0.0	43.74 %
Change in Liquidity from														
- Working Capital	4.4	4.7	3.3	3.9	9.4	5.8	5.9	5.6	5.1	4.5	3.8	3.0	2.0	12.08 %
- Capex	29.9	30.9	31.9	32.7	36.4	39.5	42.7	45.6	48.4	50.8	52.8	54.4	55.5	
Capex in % of Sales	4.5 %	4.2 %	4.1 %	3.9 %	4.0 %	4.0 %	4.0 %	4.0 %	4.0 %	4.0 %	4.0 %	4.0 %	4.0 %	44.17 %
- Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Free Cash Flow (WACC Model)	36.3	46.7	56.7	69.8	57.1	72.8	81.6	96.5	103.1	109.1	114.3	108.6	101.4	
PV of FCF	34.2	40.3	44.8	50.4	37.8	44.0	45.1	48.9	47.8	46.3	44.4	38.6	32.9	
share of PVs	12.08 %			44.17 %										

Model parameter

Derivation of WACC:		Derivation of Beta:	
Debt ratio	1.00 %	Financial Strength	1.10
Cost of debt (after tax)	2.3 %	Liquidity (share)	1.20
Market return	8.25 %	Cyclicality	1.40
Risk free rate	2.75 %	Transparency	1.10
		Others	1.20
WACC	9.28 %	Beta	1.20

Valuation (m)

Present values 2038e	555		
Terminal Value	432		
Financial liabilities	176		
Pension liabilities	0		
Hybrid capital	0		
Minority interest	4		
Market val. of investments	0		
Liquidity	92	No. of shares (m)	6.7
Equity Value	900	Value per share (EUR)	134.46

Sensitivity Value per Share (EUR)

		Terminal Growth									Delta EBIT-margin						
Beta	WACC	0.75 %	1.00 %	1.25 %	1.50 %	1.75 %	2.00 %	2.25 %	Beta	WACC	-1.5 pp	-1.0 pp	-0.5 pp	+0.0 pp	+0.5 pp	+1.0 pp	+1.5 pp
1.38	10.3 %	112.02	113.29	114.62	116.04	117.53	119.11	120.80	1.38	10.3 %	95.20	101.68	108.16	114.65	121.13	127.62	134.10
1.29	9.8 %	119.93	121.42	123.01	124.68	126.47	128.36	130.39	1.29	9.8 %	102.53	109.44	116.36	123.28	130.19	137.11	144.02
1.25	9.5 %	124.23	125.86	127.58	129.42	131.37	133.45	135.68	1.25	9.5 %	106.55	113.70	120.85	128.00	135.15	142.30	149.45
1.20	9.3 %	128.79	130.57	132.45	134.46	136.61	138.90	141.35	1.20	9.3 %	110.82	118.23	125.63	133.03	140.43	147.84	155.24
1.15	9.0 %	133.63	135.57	137.64	139.85	142.21	144.73	147.44	1.15	9.0 %	115.39	123.06	130.73	138.40	146.08	153.75	161.42
1.11	8.8 %	138.78	140.91	143.18	145.61	148.21	151.00	154.01	1.11	8.8 %	120.28	128.23	136.19	144.15	152.11	160.07	168.03
1.02	8.3 %	150.13	152.70	155.46	158.42	161.61	165.05	168.77	1.02	8.3 %	131.14	139.74	148.34	156.94	165.54	174.14	182.74

- The growth anticipated for Hypoport is based on robust business development in all segments
- Credit platform segment (EUROPACE) in particular offers systematic potential for economies of scale and margin growth
- On this basis we assume a positive long-term margin trend
- Based on a sophisticated regional dispersion of tax obligations a low tax rate is assumed long term.

Valuation	2022	2023	2024	2025	2026e	2027e	2028e
Price / Book	5.5 x	2.8 x	4.5 x	3.0 x	1.4 x	1.3 x	1.2 x
Book value per share ex intangibles	-11.71	-1.67	-0.03	2.64	7.01	12.99	20.24
EV / Sales	3.6 x	2.1 x	3.0 x	2.0 x	0.9 x	0.8 x	0.7 x
EV / EBITDA	28.6 x	20.2 x	31.4 x	18.0 x	7.7 x	6.0 x	4.8 x
EV / EBIT	66.8 x	73.8 x	95.3 x	37.0 x	14.5 x	10.3 x	7.8 x
EV / EBIT adj.*	66.8 x	73.8 x	95.3 x	37.0 x	14.5 x	10.3 x	7.8 x
P / FCF	576.9 x	45.1 x	138.4 x	52.7 x	16.5 x	12.6 x	10.3 x
P / E	79.9 x	47.1 x	130.0 x	43.9 x	18.2 x	13.8 x	11.6 x
P / E adj.*	79.9 x	47.1 x	130.0 x	43.9 x	18.2 x	13.8 x	11.6 x
Dividend Yield	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
FCF Potential Yield (on market EV)	3.3 %	5.7 %	3.0 %	5.2 %	11.5 %	14.4 %	17.7 %
*Adjustments made for: -							

Company Specific Items	2022	2023	2024	2025	2026e	2027e	2028e
EBIT-margin (Gross profit)	9.5 %	6.8 %	7.4 %	12.4 %	14.7 %	17.4 %	18.9 %
Gross profit (HYQ)	285.0	209.1	241.5	266.4	291.5	323.6	354.5

Consolidated profit & loss

In EUR m	2022	2023	2024	2025	2026e	2027e	2028e
Sales	455.5	493.9	560.7	602.6	660.5	727.3	774.5
Change Sales yoy	2.0 %	8.4 %	13.5 %	7.5 %	9.6 %	10.1 %	6.5 %
Increase / decrease in inventory	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Own work capitalised	24.0	23.2	22.4	20.8	21.1	21.8	23.2
Total Sales	479.4	517.0	583.1	623.4	681.6	749.1	797.8
Material expenses	194.5	284.8	319.2	336.2	369.0	403.7	420.0
Gross profit	285.0	232.3	263.8	287.3	312.6	345.4	377.7
Gross profit margin	62.6 %	47.0 %	47.1 %	47.7 %	47.3 %	47.5 %	48.8 %
Personnel expenses	176.4	159.6	171.7	181.5	191.4	207.2	222.4
Other operating income	9.0	28.1	8.6	9.9	8.6	9.4	7.4
Other operating expenses	59.5	48.7	46.4	47.8	49.4	51.8	54.0
Unfrequent items	-0.3	0.0	0.0	0.0	0.0	0.0	0.0
EBITDA	57.7	52.1	54.4	67.9	80.4	95.8	108.7
Margin	12.7 %	10.6 %	9.7 %	11.3 %	12.2 %	13.2 %	14.0 %
Depreciation of fixed assets	13.5	12.9	12.6	11.9	13.1	13.6	14.2
EBITA	44.3	39.3	41.7	56.1	67.3	82.1	94.5
Amortisation of intangible assets	19.6	25.0	23.8	23.0	24.4	25.8	27.5
Goodwill amortisation	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBIT	24.7	14.3	17.9	33.0	42.9	56.3	67.0
Margin	5.4 %	2.9 %	3.2 %	5.5 %	6.5 %	7.7 %	8.7 %
EBIT adj.	24.7	14.3	17.9	33.0	42.9	56.3	67.0
Interest income	0.2	1.8	2.3	1.7	0.8	0.8	0.8
Interest expenses	3.3	3.0	4.2	4.0	4.0	4.0	4.0
Other financial income (loss)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBT	21.6	13.0	15.9	30.8	39.7	53.1	63.8
Margin	4.7 %	2.6 %	2.8 %	5.1 %	6.0 %	7.3 %	8.2 %
Total taxes	2.9	-8.2	2.8	4.7	9.1	12.8	16.0
Net income from continuing operations	18.7	21.2	13.1	26.0	30.6	40.4	47.9
Income from discontinued operations (net of tax)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net income before minorities	18.7	21.2	13.1	26.0	30.6	40.4	47.9
Minority interest	0.0	0.7	0.7	0.2	0.0	0.0	0.0
Net income	18.7	20.5	12.4	25.9	30.6	40.4	47.9
Margin	4.1 %	4.1 %	2.2 %	4.3 %	4.6 %	5.6 %	6.2 %
Number of shares, average	6.3	6.7	6.7	6.7	6.7	6.7	6.7
EPS	2.96	3.06	1.85	3.87	4.57	6.04	7.15
EPS adj.	2.96	3.06	1.85	3.87	4.57	6.04	7.15

*Adjustments made for:

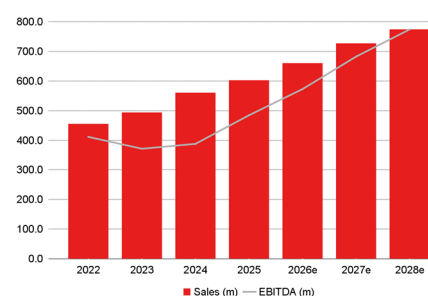
Guidance: 2026: Gross profit of at least EUR 280m; EBIT between EUR 40m and 55m

Financial Ratios

	2022	2023	2024	2025	2026e	2027e	2028e
Total Operating Costs / Sales	92.5 %	94.1 %	94.3 %	92.2 %	91.0 %	89.8 %	89.0 %
Operating Leverage	-23.6 x	-5.0 x	1.9 x	11.3 x	3.1 x	3.1 x	2.9 x
EBITDA / Interest expenses	17.6 x	17.2 x	12.8 x	17.0 x	20.1 x	23.9 x	27.2 x
Tax rate (EBT)	13.6 %	-63.0 %	17.6 %	15.4 %	23.0 %	24.0 %	25.0 %
Dividend Payout Ratio	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Sales per Employee	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.

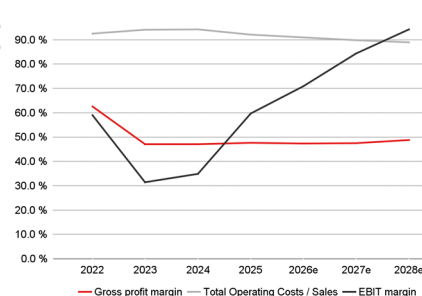
Sales, EBITDA

in EUR m

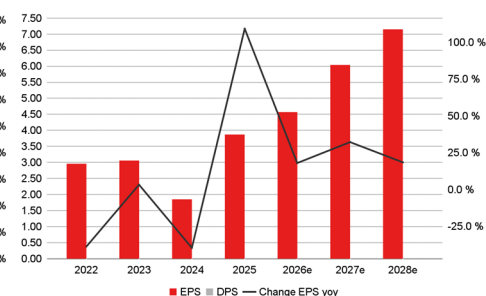


Operating Performance

in %



Performance per Share



Source: Warburg Research

Source: Warburg Research

Source: Warburg Research

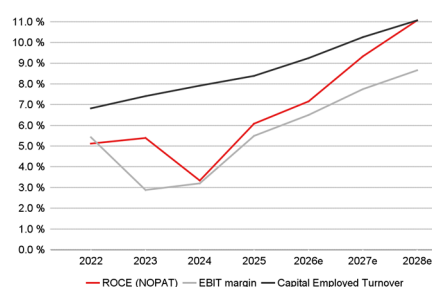
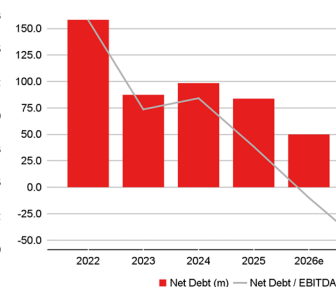
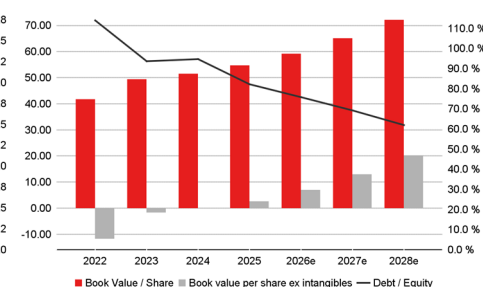
Consolidated balance sheet

In EUR m	2022	2023	2024	2025	2026e	2027e	2028e
Assets							
Goodwill and other intangible assets	347.1	351.1	354.2	357.9	358.6	358.3	356.8
thereof other intangible assets	33.3	25.3	21.9	22.6	23.2	22.9	21.4
thereof Goodwill	229.1	229.1	229.1	229.1	229.1	229.1	229.1
Property, plant and equipment	95.6	67.3	68.0	58.5	50.3	42.0	33.7
Financial assets	1.0	1.2	0.8	0.5	0.5	0.5	0.5
Other long-term assets	21.4	27.7	6.0	8.4	8.6	8.7	8.9
Fixed assets	465.1	447.3	429.0	425.4	418.0	409.5	399.9
Inventories	1.1	0.9	0.5	0.7	1.0	1.0	1.0
Accounts receivable	75.1	106.6	139.7	139.3	152.6	168.1	179.0
Liquid assets	29.9	96.7	86.3	91.9	115.0	148.5	192.2
Other short-term assets	12.4	12.4	41.4	35.1	35.8	36.5	37.3
Current assets	118.5	216.6	267.9	266.9	304.4	354.2	409.4
Total Assets	583.6	663.9	696.9	692.3	722.4	763.7	809.4
Liabilities and shareholders' equity							
Subscribed capital	6.5	6.9	6.9	6.9	6.9	6.9	6.9
Capital reserve	67.6	116.8	116.9	111.9	111.9	111.9	111.9
Retained earnings	197.2	216.1	230.4	257.5	288.1	328.5	376.4
Other equity components	-0.2	-0.2	-0.2	-0.2	-0.1	0.3	0.8
Shareholders' equity	271.1	339.6	354.0	376.1	406.7	447.5	495.9
Minority interest	1.6	3.0	3.8	3.9	4.0	4.0	4.0
Total equity	272.7	342.6	357.8	380.0	410.7	451.5	499.9
Provisions	0.6	0.5	0.0	0.0	0.0	0.0	0.0
thereof provisions for pensions and similar obligations	0.6	0.5	0.0	0.0	0.0	0.0	0.0
Financial liabilities (total)	187.7	183.6	184.7	175.6	164.9	154.2	143.5
Short-term financial liabilities	16.9	20.7	20.5	30.2	30.5	30.8	31.2
Accounts payable	42.9	79.9	100.8	97.3	106.6	117.4	125.0
Other liabilities	79.7	57.2	53.6	39.4	40.1	40.5	40.9
Liabilities	310.9	321.2	339.1	312.4	311.7	312.1	309.4
Total liabilities and shareholders' equity	583.6	663.9	696.9	692.3	722.4	763.7	809.4

Financial Ratios

	2022	2023	2024	2025	2026e	2027e	2028e
Efficiency of Capital Employment							
Operating Assets Turnover	3.5 x	5.2 x	5.2 x	6.0 x	6.8 x	7.8 x	8.7 x
Capital Employed Turnover	1.1 x	1.1 x	1.2 x	1.3 x	1.4 x	1.6 x	1.7 x
ROA	4.0 %	4.6 %	2.9 %	6.1 %	7.3 %	9.9 %	12.0 %
Return on Capital							
ROCE (NOPAT)	5.1 %	5.4 %	3.3 %	6.1 %	7.2 %	9.3 %	11.1 %
ROE	7.1 %	6.7 %	3.6 %	7.1 %	7.8 %	9.5 %	10.1 %
Adj. ROE	7.1 %	6.7 %	3.6 %	7.1 %	7.8 %	9.5 %	10.1 %
Balance sheet quality							
Net Debt	158.3	87.4	98.5	83.8	49.9	5.6	-48.7
Net Financial Debt	157.7	86.9	98.5	83.8	49.9	5.6	-48.7
Net Gearing	58.0 %	25.5 %	27.5 %	22.0 %	12.2 %	1.2 %	-9.7 %
Net Fin. Debt / EBITDA	273.3 %	166.7 %	181.1 %	123.3 %	62.1 %	5.9 %	n.a.
Book Value / Share	41.8	49.4	51.5	54.7	59.2	65.1	72.2
Book value per share ex intangibles	-11.7	-1.7	0.0	2.6	7.0	13.0	20.2

ROCE Development

Net debt
in EUR mBook Value per Share
in EUR

Source: Warburg Research

Source: Warburg Research

Source: Warburg Research

Consolidated cash flow statement

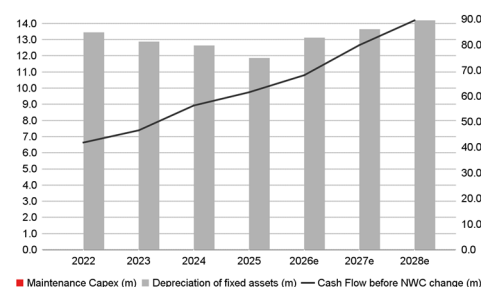
In EUR m	2022	2023	2024	2025	2026e	2027e	2028e
Net income	18.7	21.2	13.1	26.0	30.6	40.4	47.9
Depreciation of fixed assets	13.5	12.9	12.6	11.9	13.1	13.6	14.2
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	19.6	25.0	23.8	23.0	24.4	25.8	27.5
Increase/decrease in long-term provisions	0.0	-0.1	-0.5	0.0	0.0	0.0	0.0
Other non-cash income and expenses	-9.8	-12.4	7.2	0.6	0.0	0.0	0.0
Cash Flow before NWC change	41.8	46.6	56.3	61.5	68.1	79.8	89.5
Increase / decrease in inventory	0.1	0.1	0.4	-0.1	-0.3	0.0	0.0
Increase / decrease in accounts receivable	11.3	-31.5	-33.0	0.4	-13.3	-15.5	-10.9
Increase / decrease in accounts payable	-14.6	37.0	20.9	-3.5	9.3	10.8	7.6
Increase / decrease in other working capital positions	0.0	-0.9	-4.3	-9.1	0.0	0.0	0.0
Increase / decrease in working capital (total)	-3.3	4.7	-16.1	-12.4	-4.4	-4.7	-3.3
Net cash provided by operating activities [1]	38.6	51.3	40.2	49.1	63.7	75.1	86.2
Investments in intangible assets	-32.4	-25.0	-27.0	-26.7	-25.0	-25.5	-26.0
Investments in property, plant and equipment	-7.9	-4.4	-12.8	-4.4	-4.9	-5.4	-5.9
Payments for acquisitions	-7.9	-1.2	0.2	0.9	0.0	0.0	0.0
Financial investments	0.2	0.0	0.0	-0.1	0.0	0.0	0.0
Income from asset disposals	1.6	-0.1	-10.1	-0.7	0.0	0.0	0.0
Net cash provided by investing activities [2]	-42.5	-31.2	-38.5	-27.3	-29.9	-30.9	-31.9
Change in financial liabilities	-15.1	12.0	-10.9	-11.2	-10.7	-10.7	-10.7
Dividends paid	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Purchase of own shares	0.0	0.0	0.0	-5.1	0.0	0.0	0.0
Capital measures	0.0	50.0	0.0	0.0	0.0	0.0	0.0
Other	0.0	-0.9	-1.2	0.0	0.0	0.0	0.0
Net cash provided by financing activities [3]	-15.1	61.1	-12.1	-16.2	-10.7	-10.7	-10.7
Change in liquid funds [1]+[2]+[3]	-19.0	81.2	-10.4	5.6	23.1	33.6	43.6
Effects of exchange-rate changes on cash	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cash and cash equivalent at end of period	29.9	111.1	86.3	91.9	115.0	148.5	192.2

Financial Ratios

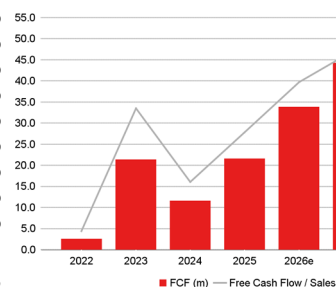
	2022	2023	2024	2025	2026e	2027e	2028e
Cash Flow							
FCF	2.6	21.4	11.6	21.6	33.9	44.3	54.3
Free Cash Flow / Sales	0.6 %	4.3 %	2.1 %	3.6 %	5.1 %	6.1 %	7.0 %
Free Cash Flow Potential	54.8	60.3	51.6	63.2	71.3	83.0	92.7
Free Cash Flow / Net Profit	13.8 %	104.4 %	93.6 %	83.5 %	110.7 %	109.6 %	113.5 %
Interest Received / Avg. Cash	0.6 %	2.8 %	2.5 %	1.9 %	0.8 %	0.6 %	0.5 %
Interest Paid / Avg. Debt	1.7 %	1.6 %	2.3 %	2.2 %	2.3 %	2.5 %	2.7 %
Management of Funds							
Investment ratio	8.8 %	6.0 %	7.1 %	5.2 %	4.5 %	4.2 %	4.1 %
Maint. Capex / Sales	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Capex / Dep	122.0 %	77.6 %	108.9 %	89.3 %	79.7 %	78.2 %	76.6 %
Avg. Working Capital / Sales	7.5 %	6.2 %	6.0 %	6.8 %	6.8 %	6.8 %	6.9 %
Trade Debtors / Trade Creditors	175.1 %	133.4 %	138.6 %	143.2 %	143.2 %	143.2 %	143.2 %
Inventory Turnover	182.6 x	304.6 x	611.6 x	515.6 x	369.0 x	403.7 x	420.0 x
Receivables collection period (days)	60	79	91	84	84	84	84
Payables payment period (days)	81	102	115	106	105	106	109
Cash conversion cycle (Days)	-18	-22	-24	-21	-20	-21	-23

CAPEX and Cash Flow

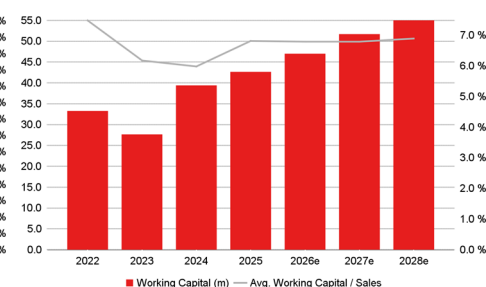
in EUR m



Free Cash Flow Generation



Working Capital



Source: Warburg Research

Source: Warburg Research

Source: Warburg Research

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This report has been made accessible to the company analysed.

Company	Disclosure	Link to the historical price targets and rating changes (last 12 months)
HYPOPORT	5	https://disclaimer.mp-capitalmarkets.com/disclaimer_en/DE0005493365.htm

INVESTMENT RECOMMENDATION

Investment recommendation: expected direction of the share price development of the financial instrument up to the given price target in the opinion of the analyst who covers this financial instrument.

-B-	Buy:	The price of the analysed financial instrument is expected to rise over the next 12 months.
-H-	Hold:	The price of the analysed financial instrument is expected to remain mostly flat over the next 12 months.
-S-	Sell:	The price of the analysed financial instrument is expected to fall over the next 12 months.
“-“	Rating suspended:	The available information currently does not permit an evaluation of the company.

WARBURG RESEARCH GMBH – ANALYSED RESEARCH UNIVERSE BY RATING

Rating	Number of stocks	% of Universe
Buy	128	70
Hold	42	23
Sell	5	3
Rating suspended	7	4
Total	182	100

WARBURG RESEARCH GMBH – ANALYSED RESEARCH UNIVERSE BY RATING ...

... taking into account only those companies for which affiliated companies provided major investment services in the last twelve months.

Rating	Number of stocks	% of Universe
Buy	3	100
Hold	0	0
Sell	0	0
Rating suspended	0	0
Total	3	100

PRICE AND RATING HISTORY HYPOPORT AS OF 09.07.2026


Markings in the chart show rating changes by Warburg Research GmbH in the last 12 months. Every marking details the date and closing price on the day of the rating change.

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