

# Press release

## **Hypoport SE: Significant double-digit percentage growth in the Corona year 2020**

**Berlin, 26 February 2021: According to the preliminary business figures evaluated at the Management Board meeting today, Hypoport SE saw significant growth in both sales and earnings (EBIT) in 2020. As the company announced today, sales for the entire group increased by around 15% in 2020 from € 337.2 million in 2019 to around € 387 million. EBIT rose by around 10% from € 33.0 million to around € 36 million.**

Thus the Hypoport Group has succeeded in continuing to grow significantly, even in the 2020 financial year, which is characterized by Corona crises. Consolidated sales were thus only slightly below the range of € 400 to 440 million forecast, which was announced before the outbreak of the corona pandemic. The reasons for the slightly lower than planned growth were effects from the impact of the social distancing measures imposed as a result of the spread of coronavirus, such as a weaker acquisition of new customers in the Insurance platform segment and a temporary reduction in property valuation activities in the Real estate platform segment in the first lockdown phase.

In the Credit platform and Private clients segments, the growth dynamic remained at a high level in 2020, despite Corona-related project delays in the roll-out for new customers. The transaction volume of the Europace platform for real estate financing increased by 36% in the past financial year. The sales volume of Dr. Klein private clients rose by 24% compared to the previous year.

As a result of this further expansion of market shares, the robust profitability of the established platform business models and the agility of the entire Hypoport Group in adapting to the economic environment changed by Corona measures, EBIT in the 2020 financial year increased by 10% to around € 36 million.

The financial results presented to the Management Board still need to be verified by the auditor and adopted by the Supervisory Board. Hypoport will be publishing its detailed preliminary financial results for 2020 as planned on 15 March of this year, followed by the annual report on 29 March 2021.

### **About Hypoport SE**

Hypoport SE is headquartered in Lübeck (Germany) and is the parent company of the Hypoport Group. The Group is a network of technology companies for the credit, real-estate and insurance industries with a workforce of more than 2,000 employees. It is grouped into four segments: Credit Platform, Private Clients, Real Estate Platform and Insurance Platform.

The Credit Platform segment operates Europace, which is an online B2B financial marketplace and the largest German platform offering mortgages, building finance products and personal loans. A fully integrated system links more than 750 partners – banks, insurers and financial product distributors. Several thousand loan brokerage advisors execute approx. 35,000 transactions per month on Europace, generating a volume of more than €7 billion. Besides Europace, the FINMAS and GENOPACE sub-marketplaces and the B2B distribution companies

Qualitypool and Starpool support the growth of the credit platform. REM CAPITAL AG provides specialist advice on the arrangement of complex public-sector development loans for companies and financing for SMEs in Germany. At fundingport GmbH a corporate finance marketplace is being established.

The Private Clients segment, made up of the web-based, non-captive financial product distributor Dr. Klein Privatkunden and the consumer comparison portal Vergleich.de, brings together all business models aimed at directly advising consumers on mortgages, insurance or pension products.

All real estate-related activities of the Hypoport Group, with the exception of mortgage finance, are grouped together in the Real Estate Platform segment (previously Institutional Clients) with the aim of digitalising the sale, valuation, financing and management of properties.

The Insurance Platform segment operates SMART INSUR, a web-based B2B platform for advice, comparison of tariffs and the administration of insurance policies. The segment also incorporates the insurance unit of Qualitypool, a B2B distribution company.

The shares of Hypoport SE are listed in the Prime Standard segment of the Frankfurt Stock Exchange (Deutsche Börse) and have been included in the SDAX since 2015.

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## Key data on Hypoport's shares

ISIN DE 0005493365  
WKN 549336  
Stock exchanges symbol HYQ