

Finmas with new 50% owner

Finanz Informatik GmbH & Co. KG (FI) has acquired the 50% equity stake from the Ostdeutscher Sparkassenverband (OSV) in FINMAS, the joint venture between Hypoport and the saving banks. Hypoport keeps its 50% stake in the joint venture. We see this change in the owner structure positively as it should have a positive impact on the penetration of Finmas among the savings banks as it will be even more closely integrated into the savings banks group. Finmas has been one of the growth drivers of Europace in the past years. In 2019 Finmas has achieved a transaction volume of EUR 5.6bn, an increase by 42% yoy, the number of partners amounted to 277 (+19% yoy). We still see huge untapped growth potential among the savings banks which should be unlocked by the need to further digitalize the business, to increase efficiency and to improve the service offering. We see FI, the central IT service provider in the savings banks finance group, as the perfect partner for Hypoport to further drive growth of Finmas as it represents not only one part of the savings banks group but is the IT service provider for all savings banks. This should help to win new savings banks as partners. We stick to our Buy recommendation with a target price of EUR 400.

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