



Company Flash Note

Reason: Company newsflow

7 February 2018

Buy

Recommendation unchanged

Share price: EUR 126.40

closing price as of 06/02/2018

Target price: EUR 164.00

Target Price unchanged

Upside/Downside Potential 29.7%

Reuters/Bloomberg HYQn.DE/HYQ GR

Market capitalisation (EURm) 783

Current N° of shares (m) 6

Free float 63%

Daily avg. no. trad. sh. 12 mth 20

Daily avg. trad. vol. 12 mth (m) 2,351.82

Price high/low 12 months 82.13 / 160.95

Abs Perfs 1/3/12 mths (%) -13.31/-7.94/52.84

Key financials (EUR)

	12/16	12/17e	12/18e
Sales (m)	157	194	214
EBITDA (m)	28	32	40
EBITDA margin	18.1%	16.7%	18.5%
EBIT (m)	23	25	31
EBIT margin	14.8%	13.0%	14.5%
Net Profit (adj.)(m)	18	20	25
ROCE	28.4%	31.5%	36.6%
Net debt/(cash) (m)	1	(15)	(38)
Net Debt Equity	0.0	-0.2	-0.3
Net Debt/EBITDA	0.0	-0.5	-0.9
Int. cover(EBITDA/Fin.int)	70.6	high	52.9
EV/Sales	3.1	4.6	3.5
EV/EBITDA	17.0	27.3	18.8
EV/EBITDA (adj.)	17.0	27.3	18.8
EV/EBIT	20.8	35.0	23.9
P/E (adj.)	25.8	43.2	30.1
P/BV	7.5	10.7	7.2
OpFCF yield	1.1%	1.6%	2.6%
Dividend yield	0.0%	0.0%	0.0%
EPS (adj.)	3.01	3.37	4.20
BVPS	10.30	13.56	17.62
DPS	0.00	0.00	0.00

Possible beneficiary from planned new housing initiatives

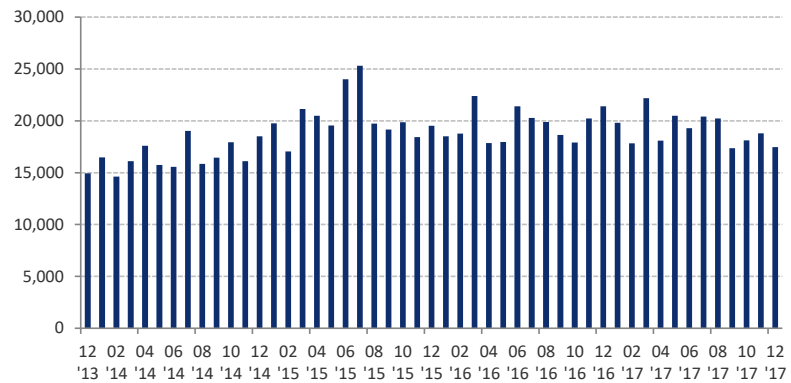
SPD and CDU have finally agreed upon the coalition treaty. Although the SPD members have still to approve the treaty we see a high probability for a revival of the grand coalition. Topics that could affect Hypoport include the residential real estate subsidies for families and the so-called "Wohnraumoffensive" which comprises the building of 1.5m new apartments and houses. It is too early to assess any potential earnings impact at Hypoport but it should be clearly positive for the sentiment.

Hence, we reiterate our Buy recommendation with a TP of EUR 164.00. HYP is the key beneficiary of the strong housing market in Germany as it led to an increased demand for mortgage loans. Additionally HYP's online marketplace for insurance policies, should become HYP's second earnings driver in the coming years. We forecast an EPS CAGR of 18% (2016-'18e) for HYP.

- ✓ The subsidy program for families should enable more middle-class families (yearly income up to EUR 75k plus EUR 15 per child) to buy a house/apartment which should lead to an increased demand for housing. Additionally the new government considers introducing a tax allowance for families for the land transfer tax. Ceteris paribus this should lead to an increase in mortgage loan volumes. As there is currently an under-supply of suitable residential real estate properties the impact may however be not that significant but nevertheless positive. In case of an increase in mortgage loan volumes, HYP is in pole position to benefit as it is a leading mortgage broker with a market share of around 17%.

Monthly new mortgage business volumes

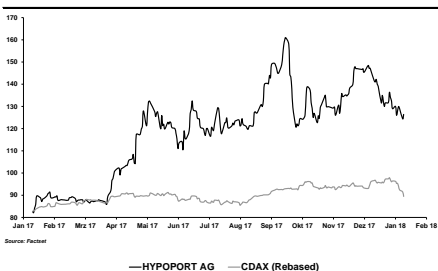
(in EUR bn; sources: Bundesbank, equinet)



- ✓ With the "Wohnraumoffensive" the new government wants to achieve that 1.5m new houses/apartments are built (subsidized by the public hand and freely financed) by 2021. Hypoport may benefit from this initiative through its subsidiary Dr.Klein Institutional Clients which brokers loan to public housing associations. In 2016/2017 Dr. Klein's growth was negatively impacted by the fact that public housing associations were not that active for various reasons. This may change with the "Wohnraumoffensive" as pressure for the public hand to build more apartments should increase. However, Hypoport should realize a positive earnings impact rather in the mid-term.

Shareholders

Slabke 37%;



Analyst(s)

Philipp Häßler, CFA

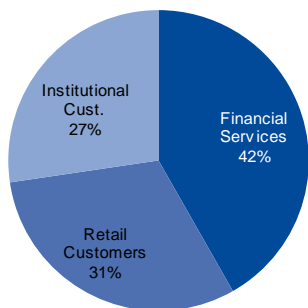
philipp.haessler@equinet-ag.de

+49 69 58997 414



Exhibit 1: Investment Case in Charts

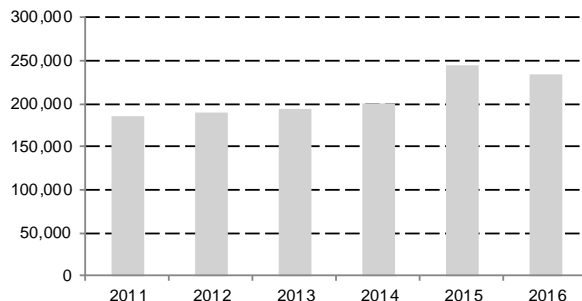
Business split



Financial Services (Europe) is Hypoport's key revenue pillar.

Source: Hypoport, equinet Research

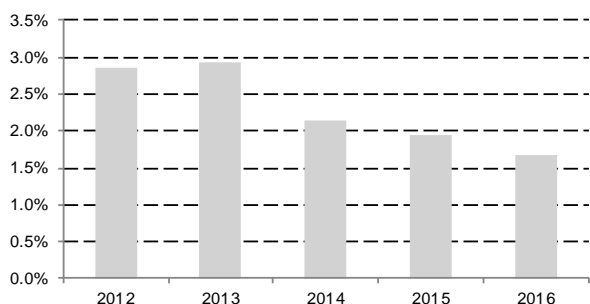
Market development (new mortgage loans in EUR m)



New mortgage loan volumes in GER have benefited from a decline in interest rates, 2016 being negatively impacted from regulation.

Source: Bundesbank, equinet Research

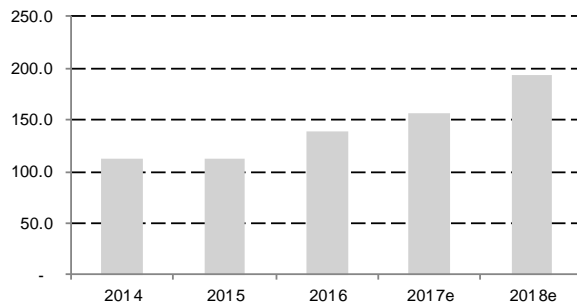
10YR Mortgage Rate development



10YR Mortgage rates on record low levels; we do not expect a sharp increase in the short term.

Source: Hypoport, equinet Research

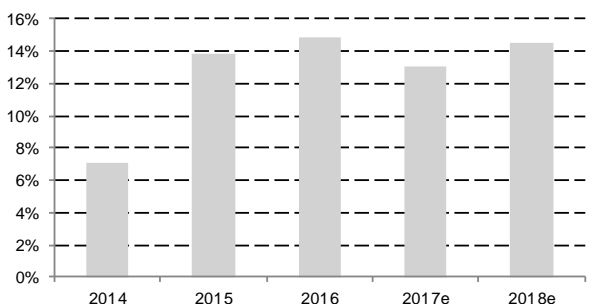
Revenues development (in EUR m)



A positive overall market development and a growing market share of Hypoport should be the main revenues drivers.

Source: Hypoport, equinet Research

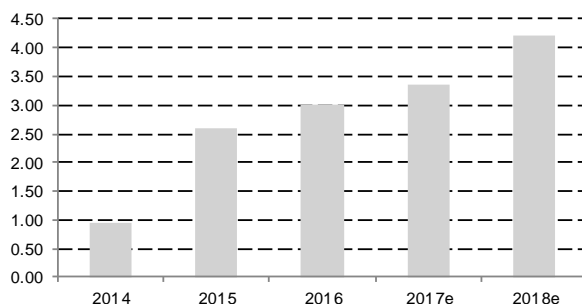
EBIT margin development



EBIT Margins should not further increase in 2017e/18e due to investments into the online insurance marketplace.

Source: Hypoport, equinet Research

EPS development (in EUR)



We forecast EPS CAGR of 18% (2016e-'18e).

Source: Hypoport, equinet Research



Exhibit 2: At a Glance

Business Units	Credit Platform	Private Clients	Institutional Clients	Insurance Platform		
		 DIE PARTNER FÜR IHRE FINANZEN				
Products/ applications	Through its credit platform Europace the company is enabling banks to distribute loans of more than hundred banks to its customers. Banks can also use Europace to solely process their own loan business.	Dr. Klein is the brand through which Hypoport is servicing retail customers. Dr. Klein's more than 500 IFAs advise customers on different financial products, the focus being clearly on mortgage loans.	Hypoport is brokering real estate loans to institutional customers via Dr. Klein. In addition to the pure brokerage of loans Dr. Klein has recently started to more and more advise customers on how to finance real estate transactions.	Hypoport's youngest business unit targets the insurance market. Idea is to build an Europace for the insurance industry, i.e. an online insurance market place which comprises products comparison, advice tools and processing of the policies and claims management.		
Customers	Customers range from mortgage brokers via Postbank to savings and mutual banks. Savings and mutual banks are serviced via two separate joint ventures. Although we do not have any figures we do not see Europace being dependent on a few single customers.	Customers are normal retail customers with average financing needs. Mortgage customers should be above average incomes. Very diversified customer base, no dependence on single customers at all.	Customers are professional real estate investors, mainly public housing investors. We do not have any figures, but the dependence on single customers may be somewhat higher in this unit.	Potential customers include insurance brokers, IFAs and insurance companies. At the moment HYP has only customers which use certain parts of the software. Revenues are still on low level, i.e. customer dependence not an issue yet.		
Market share/ positioning	Overall market share of Europace in GER Europace's only market, in mortgage loans is around 15%. Market share of around 50% among mortgage brokers, market share of only 2% among savings/mutual banks.	No figures available, we estimate that Dr. Klein has a market share of below 5%.	No figures available, but Dr. Klein's market share should be well below 5%.	Market share not yet meaningful as this unit is still in the ramp-up phase.		
Drivers	Main driver is the demand for mortgage loans which is impacted by level of interest rates and demand for apartments/housing.	Main driver is the demand for mortgage loans which is impacted by level of interest rates and demand for apartments/housing.	High dependence on the public hand; even if the need for more public housing is high, the process until construction starts and a loan is needed may take long.	Overall growth of insurance premiums and growing need for insurers and brokers to increase efficiency.		
Main competitors	Interhyp is the only important competitor offering a similar service.	Interhyp as mortgage broker, other IFAs like MLP, OVB, DVAG.	Mainly savings banks, but also mutual, private banks and other loan brokers.	At the moment similar software solutions are offered by Acturis and Finanzsoft/sofair.		
Entry barriers/ competitive advantage	Entry barriers depend on the different business units. Highest entry barriers exist in our view in Hypoport's strongest growing unit, Europace. With the underlying technology and the extensive customer relationships HYP has a decisive competitive advantage compared to other players.					
Strategy & Guidance	Strategy: (I) Winning more customers for Europace to realize economies of scale. (II) Build-up of an insurance marketplace in the mid-to-long term. (III) Developing Private and Institutional Clients further which should continue to benefit from the housing boom in Germany		Guidance 2017: Revenue: double-digit growth EBIT double-digit growth	equinet Estimates Revenue: 194 y/y 24.0% EBIT margin 13.0%	Consensus Revenue: 192 22.9% EBIT margin 13.2%	
2016	Sales (EURm) 156.6 y/y 12.7%	EBITDA (EURm) 28.3 Margin 18.1%	EBIT (EURm) 23.2 Margin 14.8%	EPS 5Y hist. CAGR 38.0%		
Sales & EBIT Split	Sales split by division 		EBIT split by division 		Group financial development 	EBIT margin development
Shareholder structure & management	CEO Ronald Slabke Major shareholder and CEO (since 2010)		Board Member (since 2010) Stephan Gawarecki		Shareholder structure 	
# of employees FY	709					

Source: Hypoport, equinet Research



Hypoport AG : Summary tables

PROFIT & LOSS (EURm)	12/2013	12/2014	12/2015	12/2016	12/2017e	12/2018e
Sales	101	112	139	157	194	214
Cost of Sales & Operating Costs	0.0	0.0	0.0	0.0	0.0	0.0
Non Recurrent Expenses/Income	0.0	0.0	0.0	0.0	0.0	0.0
EBITDA	8.2	12.7	25.1	28.3	32.4	39.7
EBITDA (adj.)*	8.2	12.7	25.1	28.3	32.4	39.7
Depreciation	4.2	4.8	5.8	5.1	7.1	8.5
EBITA	12.3	17.5	30.9	33.4	39.5	48.2
EBITA (adj)*	12.3	17.5	30.9	33.4	39.5	48.2
Amortisations and Write Downs	0.0	0.0	0.0	0.0	0.0	0.0
EBIT	4.0	7.9	19.3	23.2	25.3	31.2
EBIT (adj.)*	4.0	7.9	19.3	23.2	25.3	31.2
Net Financial Interest	-0.9	-0.7	-0.1	-0.4	0.0	-0.8
Other Financials	0.0	0.0	0.0	0.0	0.0	0.0
Associates	0.0	0.0	0.0	0.0	0.0	0.0
Other Non Recurrent Items	0.0	0.0	0.0	0.0	0.0	0.0
Earnings Before Tax (EBT)	3.1	7.3	19.1	22.8	25.3	30.4
Tax	0.1	1.3	3.2	4.8	5.1	5.2
<i>Tax rate</i>	<i>n.m.</i>	<i>n.m.</i>	<i>n.m.</i>	<i>n.m.</i>	<i>n.m.</i>	<i>n.m.</i>
Discontinued Operations	0.0	0.0	0.0	0.0	0.0	0.0
Minorities	0.0	0.0	0.0	0.0	0.0	0.0
Net Profit (reported)	3.0	5.9	15.9	18.0	20.2	25.2
Net Profit (adj.)	3.0	5.9	15.9	18.0	20.2	25.2
CASH FLOW (EURm)	12/2013	12/2014	12/2015	12/2016	12/2017e	12/2018e
Cash Flow from Operations before change in NWC	6.2	10.7	23.7	25.8	23.1	32.7
Change in Net Working Capital	3.9	-2.3	2.9	-7.5	-2.3	-3.0
Cash Flow from Operations	10.1	8.4	26.7	18.3	20.8	29.7
Capex	-5.7	-6.2	-7.1	-13.3	-6.0	-9.0
Net Financial Investments	-1.4	-1.2	-6.9	-7.4	2.7	2.1
Free Cash Flow	3.0	1.1	12.7	-2.3	17.5	22.8
Dividends	0.0	0.0	0.0	0.0	0.0	0.0
Other (incl. Capital Increase & share buy backs)	-1.2	-1.1	-3.6	1.5	-1.8	0.0
Change in Net Debt	1.8	0.0	9.1	-0.8	15.7	22.8
NOPLAT	2.8	5.6	13.5	16.3	17.7	21.8
BALANCE SHEET & OTHER ITEMS (EURm)	12/2013	12/2014	12/2015	12/2016	12/2017e	12/2018e
Net Tangible Assets	2.3	2.2	2.6	2.6	0.0	0.0
Net Intangible Assets (incl. Goodwill)	29.6	31.0	31.9	41.7	43.2	43.7
Net Financial Assets & Other	0.1	0.1	0.0	1.1	1.1	1.1
Total Fixed Assets	31.9	33.3	34.5	45.4	44.3	44.8
Cash (-)	-11.5	-12.0	-24.8	-22.4	-39.9	-62.6
Shareholders Equity	32.8	38.6	52.4	63.8	84.0	109
Minority	0.3	0.3	0.3	0.3	0.4	0.5
Total Equity	33.1	38.9	52.7	64.1	84.4	110
Long term interest bearing debt	0.0	0.0	0.0	0.0	0.0	0.0
Provisions	0.0	0.0	0.0	0.0	0.0	0.0
Other long term liabilities	-5.5	-5.8	-9.3	-6.7	-12.2	-11.2
Total Long Term Liabilities	-5.5	-5.8	-9.3	-6.7	-12.2	-11.2
Short term interest bearing debt	20.6	21.1	24.7	23.2	25.0	25.0
Net Working Capital	4.7	8.9	8.9	12.9	13.0	16.0
GROWTH & MARGINS	12/2013	12/2014	12/2015	12/2016	12/2017e	12/2018e
<i>Sales growth</i>	<i>15.2%</i>	<i>11.1%</i>	<i>23.7%</i>	<i>12.7%</i>	<i>24.0%</i>	<i>10.3%</i>
EBITDA (adj.)* growth	0.3%	55.7%	97.5%	12.9%	14.5%	22.4%
<i>EBITA (adj.)* growth</i>	<i>-5.5%</i>	<i>41.4%</i>	<i>76.9%</i>	<i>8.1%</i>	<i>18.3%</i>	<i>21.9%</i>
<i>EBIT (adj)*growth</i>	<i>24.1%</i>	<i>100.1%</i>	<i>142.7%</i>	<i>20.6%</i>	<i>9.0%</i>	<i>23.1%</i>



Hypoport AG : Summary tables

GROWTH & MARGINS	12/2013	12/2014	12/2015	12/2016	12/2017e	12/2018e
Net Profit growth	n.m.	97.0%	168.1%	13.7%	11.7%	24.8%
EPS adj. growth	n.m.	97.0%	175.1%	14.6%	11.7%	24.8%
DPS adj. growth						
EBITDA (adj)* margin	8.1%	11.3%	18.0%	18.1%	16.7%	18.5%
EBITA (adj)* margin	12.2%	15.5%	22.2%	21.3%	20.3%	22.5%
EBIT (adj)* margin	3.9%	7.1%	13.9%	14.8%	13.0%	14.5%
RATIOS	12/2013	12/2014	12/2015	12/2016	12/2017e	12/2018e
Net Debt/Equity	0.3	0.2	0.0	0.0	-0.2	-0.3
Net Debt/EBITDA	1.1	0.7	0.0	0.0	-0.5	-0.9
Interest cover (EBITDA/Fin.interest)	9.3	18.5	n.m.	70.6	high	52.9
Capex/D&A	-136.7%	-129.8%	-121.3%	-260.6%	-84.5%	-105.9%
Capex/Sales	5.7%	5.5%	5.1%	8.5%	3.1%	4.2%
NWC/Sales	4.7%	8.0%	6.4%	8.2%	6.7%	7.5%
ROE (average)	9.6%	16.6%	34.9%	31.0%	27.3%	26.0%
ROCE (adj.)	7.6%	13.2%	31.1%	28.4%	31.5%	36.6%
WACC	7.8%	7.8%	7.8%	7.8%	7.8%	7.8%
ROCE (adj.)/WACC	1.0	1.7	4.0	3.7	4.1	4.7
PER SHARE DATA (EUR)***	12/2013	12/2014	12/2015	12/2016	12/2017e	12/2018e
Average diluted number of shares	6.2	6.2	6.0	6.0	6.0	6.0
EPS (reported)	0.49	0.96	2.63	3.01	3.37	4.20
EPS (adj.)	0.49	0.96	2.63	3.01	3.37	4.20
BVPS	5.29	6.23	8.46	10.30	13.56	17.62
DPS	0.00	0.00	0.00	0.00	0.00	0.00
VALUATION	12/2013	12/2014	12/2015	12/2016	12/2017e	12/2018e
EV/Sales	0.7	0.8	3.6	3.1	4.6	3.5
EV/EBITDA	8.5	6.7	19.9	17.0	27.3	18.8
EV/EBITDA (adj.)*	8.5	6.7	19.9	17.0	27.3	18.8
EV/EBITA	5.6	4.8	16.1	14.4	22.4	15.5
EV/EBITA (adj.)*	5.6	4.8	16.1	14.4	22.4	15.5
EV/EBIT	17.4	10.7	25.9	20.8	35.0	23.9
EV/EBIT (adj.)*	17.4	10.7	25.9	20.8	35.0	23.9
P/E (adj.)	19.9	12.7	30.6	25.8	43.2	30.1
P/BV	1.8	2.0	9.5	7.5	10.7	7.2
Total Yield Ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
EV/CE	1.9	2.0	11.5	8.4	15.8	12.5
OpFCF yield	7.3%	3.0%	3.9%	1.1%	1.6%	2.6%
OpFCF/EV	6.3%	2.6%	3.9%	1.0%	1.7%	2.8%
Payout ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Dividend yield (gross)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
EV AND MKT CAP (EURm)	12/2013	12/2014	12/2015	12/2016	12/2017e	12/2018e
Price** (EUR)	9.65	12.16	80.50	77.75	145.35	126.40
Outstanding number of shares for main stock	6.2	6.2	6.2	6.2	6.2	6.2
Total Market Cap	60	75	499	482	900	783
Net Debt	9	9	0	1	-15	-38
<i>o/w Cash & Marketable Securities (-)</i>	<i>-12</i>	<i>-12</i>	<i>-25</i>	<i>-22</i>	<i>-40</i>	<i>-63</i>
<i>o/w Gross Debt (+)</i>	<i>21</i>	<i>21</i>	<i>25</i>	<i>23</i>	<i>25</i>	<i>25</i>
Other EV components	0	0	0	0	0	0
Enterprise Value (EV adj.)	69	85	499	483	886	746

Source: Company, equinet Bank estimates.

Notes

* Where EBITDA (adj.) or EBITA (adj.) = EBITDA (or EBITA) -/+ Non Recurrent Expenses/Income and where EBIT (adj.) = EBIT -/+ Non Recurrent Expenses/Income - PPA amortisation

**Price (in local currency): Fiscal year end price for Historical Years and Current Price for current and forecasted years

Sector: Financial Services Industrials/FinSvc Industrials

Company Description: Hypoport is a financial service provider focusing on real estate loans. Key product is the Europace platform which is an internet based platform enabling banks on the one hand to more efficiently process their mortgage basis and on the other hand to get access to more than 250 product partners.



Recommendations and Disclosures

Coverage	Analyst	Target	Rating	Disc.	Coverage	Analyst	Target	Rating	Disc.
2GEnergy	Rüzgar	19.50	Neutral	2/3/5	MLP	Häßler	7.50	Buy	2/3
Aareal Bank	Häßler	42.00	Accumulate		MTU Aero Engines	Rüzgar	142.00	Neutral	2
adidas	Josefson	211.00	Accumulate		Munich Re	Häßler	210.00	Accumulate	
Adler Modemaerkte	Josefson	6.00	Neutral	7	Nemet schek SE	Mildner	47.00	Reduce	5
ADLER Real Estate	Mayer	15.70	Buy		NexusAG	Droste	28.00	Buy	
Aixtron	Sen	11.60	Accumulate	2/3	Norma Group	Schuldt	61.00	Neutral	
Allianz	Häßler	200.00	Neutral		OHB SE	Rüzgar	40.00	Neutral	7
Axel Springer	Josefson	58.00	Neutral		OVB Holding AG	Häßler	20.00	Accumulate	2/5/7
Bayer	Miemietz	118.00	Buy		Patrizia	Mayer	21.50	Accumulate	
BB Biotech	Miemietz	60.00	Buy	7	Pfeiffer Vacuum	Sen	162.00	Accumulate	5
Biotest	Miemietz	18.00	Neutral	2/3	Procredit Holding	Häßler	15.60	Buy	2/3/5
BMW	Schuldt	98.00	Accumulate		PSI SOFTWAREAG	Mildner	20.00	Accumulate	2/3
Brenntag	Hinkel	59.80	Buy	2	Puma	Josefson	430.00	Buy	
Ceconomy AG	Bruns	10.70	Reduce		PWO	Schuldt	57.00	Buy	2/3
Cenit	Droste	22.50	Buy		Rheinmetall	Rüzgar	110.00	Accumulate	
comdirect	Häßler	11.20	Neutral		RIB Software	Mildner	16.50	Buy	2/3
Commerzbank	Häßler	11.50	Neutral		RTL Group	Josefson	72.00	Accumulate	
Continental	Schuldt	270.00	Buy		S&TAG	Sen	21.00	Buy	2/3
CORESTATE Capital Holding S.A.	Mayer	69.00	Buy	2/5	SAF-Holland	Schuldt	17.00	Accumulate	7
CTS Eventim	Heilmann	41.00	Neutral		SCOUT24	Heilmann	31.00	Reduce	2
Daimler AG	Schuldt	78.00	Neutral		Siegfried Holding AG	Miemietz	295.00	Accumulate	
Daldrup & Soehne	Becker	14.90	Accumulate	2/3/5	SLM Solutions	Sen	27.50	Reduce	
Demire	Mayer	4.55	Buy	2/5	SMT Scharf AG	Rüzgar	15.00	Accumulate	2/3
Deutsche Bank	Häßler	18.00	Buy		Software AG	Mildner	30.00	Sell	
Deutsche EuroShop	Mayer	33.00	Neutral		Stabilus	Tanzer	89.00	Buy	
Deutsche Pfandbrief bank	Häßler	13.50	Neutral		Suedzucker	Bruns	15.50	Reduce	
Deutsche Telekom	Sen	15.50	Neutral		SuessMicroTec	Sen	14.30	Reduce	2/3
Drillisch	Sen	66.00	Buy		Surteco	Mildner	30.00	Buy	2/3
Duerr	Augustin	120.00	Buy		Symrise AG	Hinkel	67.00	Neutral	
EringKlinger	Schuldt	12.40	Reduce		Syzygy AG	Heilmann	12.00	Accumulate	2/3
eluméo SE	Josefson	10.90	Accumulate		TAKKTAG	Bruns	22.30	Accumulate	2
Epigenomics AG	Miemietz	4.72	Accumulate	2/3	Talanx Group	Häßler	40.00	Accumulate	
Euromicron AG	Droste	13.00	Buy	2/3/5	Technotrans	Becker	45.70	Neutral	2/3
Ferratum	Häßler	32.00	Neutral		TELECOLUMBUS	Sen	11.00	Buy	
Fielmann	Heilmann	81.00	Accumulate		Telefonica Deutschland	Sen	3.70	Sell	
Freenet	Sen	36.00	Buy	2	United Internet	Sen	63.00	Buy	
FuchsPetrolub	Hinkel	47.00	Neutral		Vapiano	Bruns	26.50	Buy	2/7
Gea Group	Augustin	39.00	Neutral		va-Q-tec	Sen	17.00	Neutral	2/3/5
Gerresheimer AG	Rüzgar	75.00	Neutral		Viscom	Rüzgar	29.50	Accumulate	2/3
Gerry Weber	Josefson	8.50	Neutral		Volkswagen	Schuldt	172.00	Neutral	
Gesco	Becker	35.20	Accumulate	2/3/5	Wacker Neuson SE	Becker	27.20	Neutral	
GFT Technologies	Mildner	15.00	Buy	2/3	windeln.de	Josefson	4.10	Buy	2
Gigaset	Sen	0.85	Accumulate	2/3	XINGAG	Heilmann	315.00	Buy	
Grenke	Häßler	83.00	Neutral		Zalando	Josefson	44.50	Accumulate	
Hannover Re	Häßler	110.00	Neutral						
Heidelberg Pharma	Miemietz	3.50	Buy	2/3					
Heidelberger Druck	Augustin	3.30	Buy						
HELLA GmbH & Co. KGaA	Tanzer	57.00	Accumulate						
Hornbach Holding	Bruns	89.00	Buy						
Hugo Boss	Josefson	80.00	Buy						
Hypoport AG	Häßler	164.00	Buy	7					
INDUS Holding AG	Becker	64.50	Neutral						
K+S AG	Hinkel	24.40	Accumulate						
Koenig & Bauer	Augustin	67.00	Accumulate						
Krones AG	Augustin	121.00	Accumulate						
KWSSAAT	Hinkel	348.00	Neutral						
Lanxess	Hinkel	83.00	Buy						
Leoni	Schuldt	57.00	Neutral						
Linde	Hinkel	175.00	Neutral						
Logwin	Mildner	148.00	Neutral	2/3/5					
Manz AG	Rüzgar	37.00	Neutral	2/3					
MAXAutomation AG	Becker	9.40	Buy	2/3/5					
Merck	Miemietz	112.00	Buy						
Merkur Bank	Häßler	9.30	Buy	2/7					
Metro AG	Bruns	29.00	Buy	2					

* = Coverage suspended

Source: equinet Recommendations



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Buy - The stock is expected to generate a total return of over 20% during the next 12 months time horizon.

Accumulate - The stock is expected to generate a total return of 10% to 20% during the next 12 months time horizon.

Hold - The stock is expected to generate a total return of 0% to 10% during the next 12 months time horizon

Reduce - The stock is expected to generate a total return of 0 to -10% during the next 12 months time horizon

Sell - The stock is expected to generate a total return below -10% during the next 12 months time horizon

Basis of Valuation

Equinet Bank uses for valuation purposes primarily DCF-Valuations and Sum-Of-The-Parts-Valuations as well as peer group comparisons.

Share prices

Share prices in this analysis are the German closing prices of the last trading day before the publication.

Sources

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-BaFin- (Federal Financial Supervisory Authority)
Graurheindorfer Straße 108, 53117 Bonn and
Marie-Curie-Str. 24-28, 60439 Frankfurt am Main



Recommendation history for HYPOPORT AG

Date	Recommendation	Target price	Price at change date
01. Nov 17	Buy	164.00	126.10
03. Aug 17	Accumulate	131.00	119.15
08. Mai 17	Accumulate	114.00	103.00
25. Aug 16	Buy	100.00	82.50

Source: Factset & ESN, price data adjusted for stock splits.

This chart shows equinet Bank continuing coverage of this stock; the current analyst may or may not have covered it over the entire period. Current analyst: Philipp Häßler, CFA (since 25/08/2016)





ESN Recommendation System

The ESN Recommendation System is **Absolute**. It means that each stock is rated on the basis of a **total return**, measured by the upside potential (including dividends and capital reimbursement) over a **12 month time horizon**.



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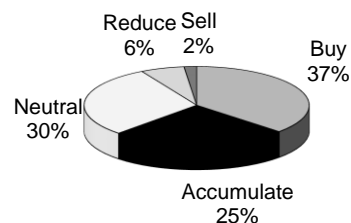
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- **Accumulate:** the stock is expected to generate total return of **5% to 15%** during the next 12 months time horizon
- **Neutral:** the stock is expected to generate total return of **-5% to +5%** during the next 12 months time horizon
- **Reduce:** the stock is expected to generate total return of **-5% to -15%** during the next 12 months time horizon
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Certain flexibility on the limits of total return bands is permitted especially during higher phases of volatility on the markets

Equinet Bank Ratings Breakdown



For full ESN Recommendation and Target price history (in the last 12 months) please see ESN Website [Link](#)

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Members of ESN (European Securities Network LLP)



GVC Gaesco Beka, SV, SA
C/ Marques de Villamagna 3
28001 Madrid
Spain
Phone: +34 91 436 7813



INVESTMENT BANK OF GREECE

Investment Bank of Greece
32 Aigialeias Str & Paradissou,
151 25 Maroussi,
Greece
Phone: +30 210 81 73 383



NIBC Bank N.V.
Gustav Mahlerlaan 348
P.O.Box 235
1082 ME Amsterdam
The Netherlands
Phone: +31 20 550 8500
Fax: +31 20 626 8064



OP Corporate Bank plc
P.O.Box 308
Teollisuuskatu 1, 00013 Helsinki
Finland
Phone: +358 10 252 011
Fax: +358 10 252 2703

