

### Longterm growth path is carried forward

Financial figures as of 30th September 2010



08th November 2010 © 2010 Hypoport AG

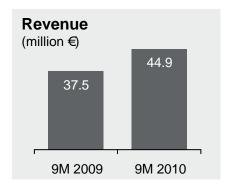


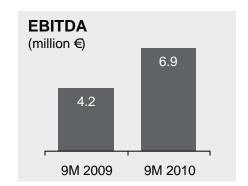
- 1. Overview of key performance indicators
- 2. Performance of the business units
- 3. Hypoport's shares
- 4. Outlook

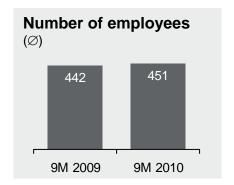


### Positioning and positive market environment are pushing revenues and earnings

Key performance indicators of the Hypoport Group as of 30th September 2010







in thousand €	9M 2010	9M 2009	Change
Revenue	44,927	37,458	20%
EBITDA	6,910	4,174	66%
EBIT	3,530	1,391	154%
Number of employees (∅)	451	442	2%

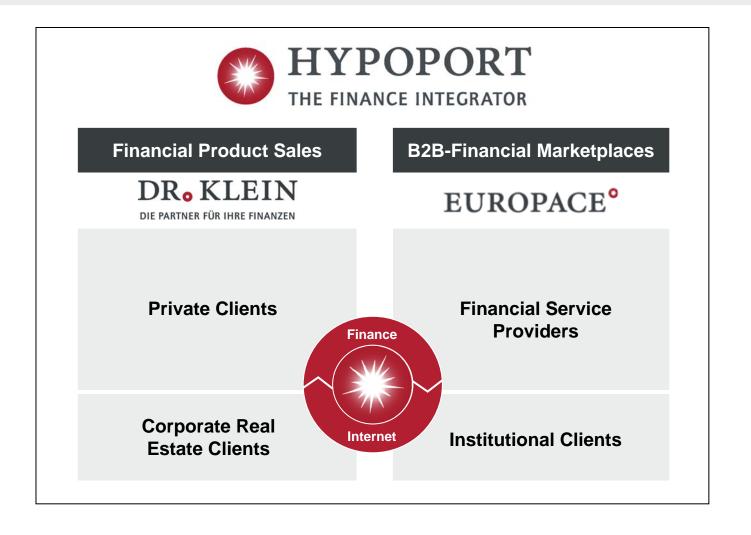


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### Hypoport is the Internet-based Financial Service Provider

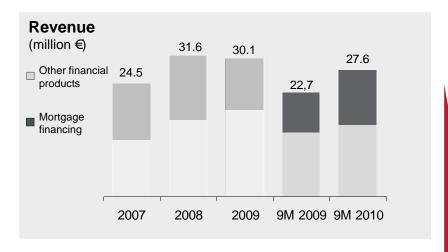
Two corporate divisions, four business units

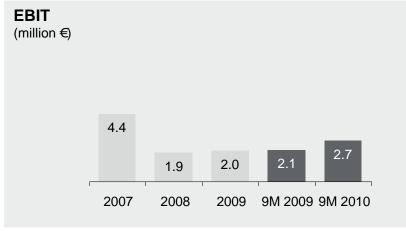




#### Independence and client acquisition on the internet are important success factors

Key figures of the business unit Private Clients





Dynamic increase of revenues

Especially the mortgage financing segment benefits from the positive market environment

Further expansion of the regional sales network

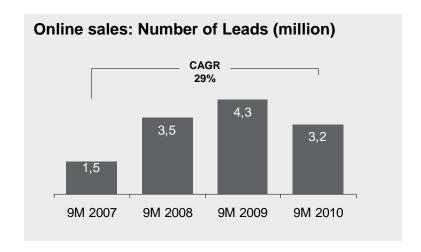
Scheduled merger of brands strengthens the Dr. Klein brand and creates the largest franchise organisation in the financial services industry

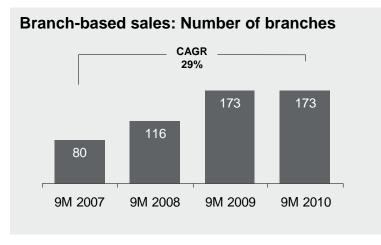
Decrease in the lead generation of simple financial service products (call money, term money) due to the development of interest rates could be compensated by other products

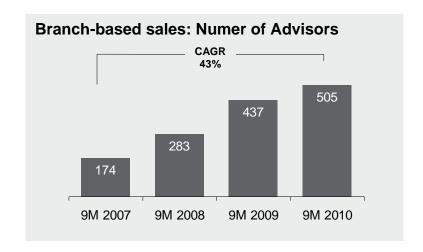


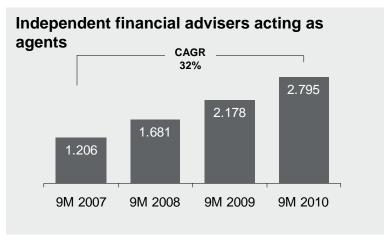
#### **Continuous extension of sales power**

Sales power of Dr. Klein





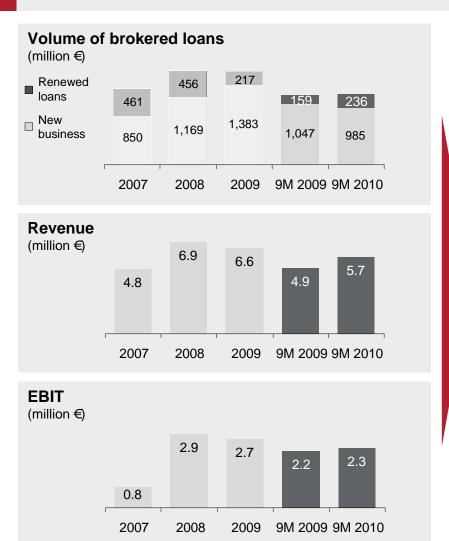






### Corporate Real Estate Client unit benefits from strong market position

Key figures of the business unit Corporate Real Estate Clients



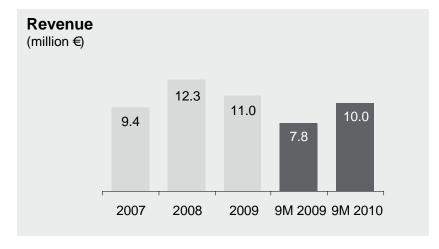
Positive growth of clients due to excellent regional contact network

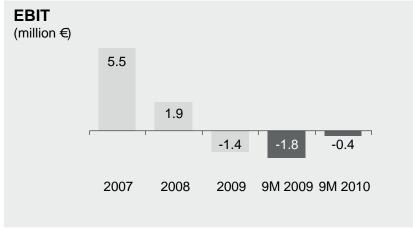
Verticale (corporate real estate investors, municipality) and horizontal (additional products and consulting services) diversification of supply range strengthens profitability of the business unit



#### Financial Service Provider unit consolidates despite continuing investments

Key figures of the business unit Financial Service Provider





With 4.5 Billion Euro in the third quarter of 2010, transaction volume reaches record level again

Transaction volume of the building society savings consolidates on a high level

Further increase of platform acceptance in the co-operative and public banking sector

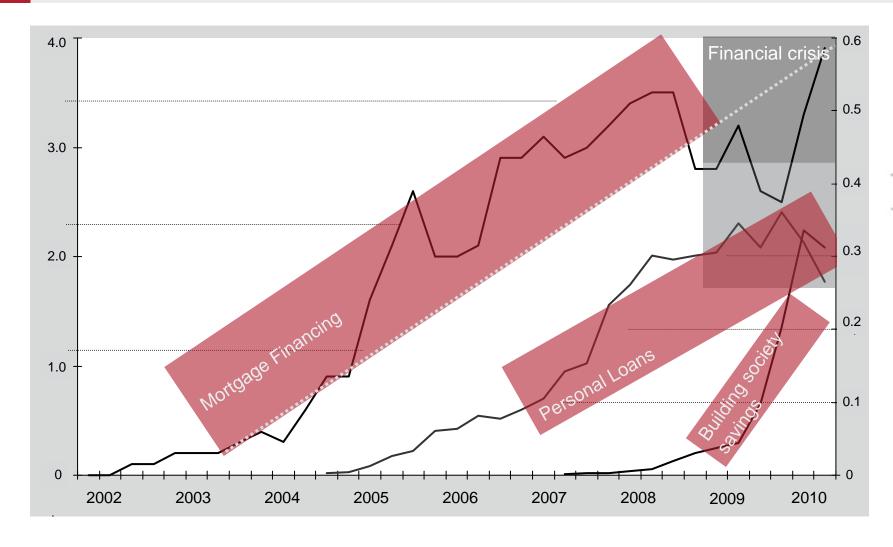
The development status of EUROPACE2 presented on the EUROPACE conference received very positive feedback from our partners

Roll-Out of BOXL started 1st September 2010



#### Transaction volume reaches a record level of 4.5 Billion Euros

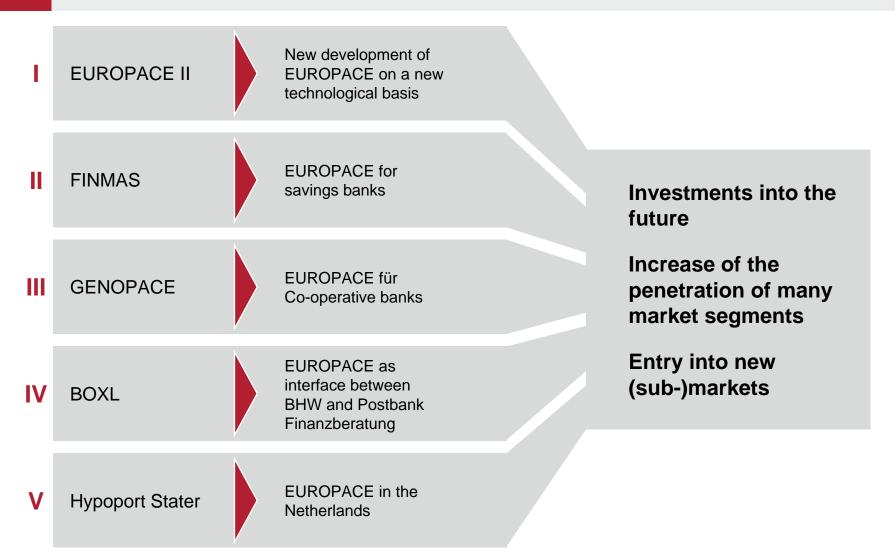
Development of the transaction volume of EUROPACE (in billion Euro)





### Market penetration by five large expansion projects

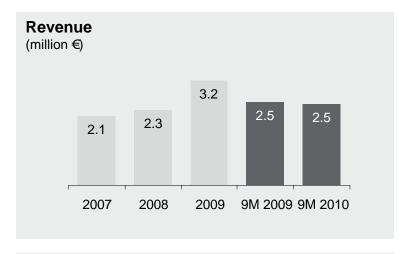
Business unit carries costs of the strategic development projects of the EUROPACE marketplace

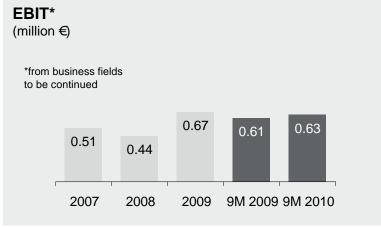




### Again, business unit ties in with successful previous quarters

Key figures of the business unit Institutional Clients





Stable customer relationships enable continuously positive development of revenues and earnings

Possibilities of internationalisation are examined in selected projects



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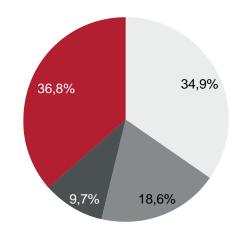
### The Free Float in Hypoport's Shares Amounts to 37 per cent

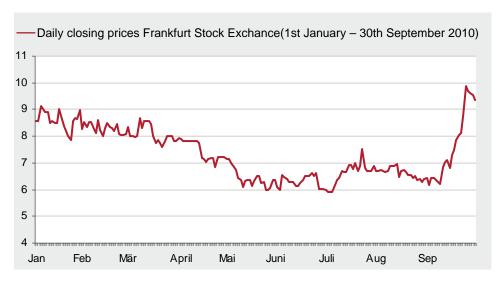
Share prices in the first three quarters of 2010 and breakdown of Shareholders as of 30th September 2010

#### Number of shares: 6.180.958

- Revenia GmbH (Ronald Slabke, CEO)
- Kretschmar Familienstiftung
- Deutsche Postbank AG
- Free FloatThereof other

board members: 12,2%





#### Basic data **WKN** 549 336 ISIN DE 000 549 3365 HYQ Symbol Type no-par shares Calculative Value 1.00 € Number of Shares 6,126,890.00 € Stock exchange Frankfurt **XETRA** Market Segment Regulated Market Prime Standard Transparency Standard Indexmembership **CDAX** Classic All Share DAXsector All Financial Services **GEX** Prime All Share

#### **Designated Sponsor**

Landesbank Baden-Württemberg



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#### Successful implementation of strategic activities leads to better outlook

Outlook for 2010 and following years

We will continue to pursue our strategy of acquiring additional market shares. In both, financial product sales and the B2B financial marketplace, we will focus on insurances, financial investments and building society savings.

We aim for a distinct expansion of the branch and independent advisor network in 2010 und 2011 to further increase regional presence.

Assuming that our environment further stabilises, we currently expect to see significant growth in revenue, gross profit and net profit for 2010.

Once the financial and economic crisis has been conclusively overcome, we expect EBIT margins to regain their formerly high levels on a constant basis and considerably increased market shares.