



13th August 2010 © 2010 Hypoport AG

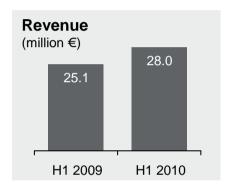


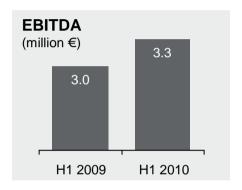
# **Contents** Overview of key performance indicators Performance of the business units 2. **Hypoport's shares** 3. Outlook

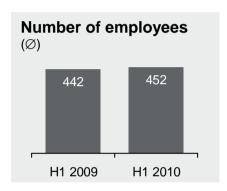


# Very good second quarter leads to substantial growth in revenues and EBITDA

Key performance indicators of the Hypoport Group as of 30th June 2010







in thousand €	H1 2010	H1 2009	Change
Revenue	28.035	25.149	11%
EBITDA	3.300	2.985	11%
EBIT	1.132	1.147	- 1%
Number of employees (∅)	452	442	2%

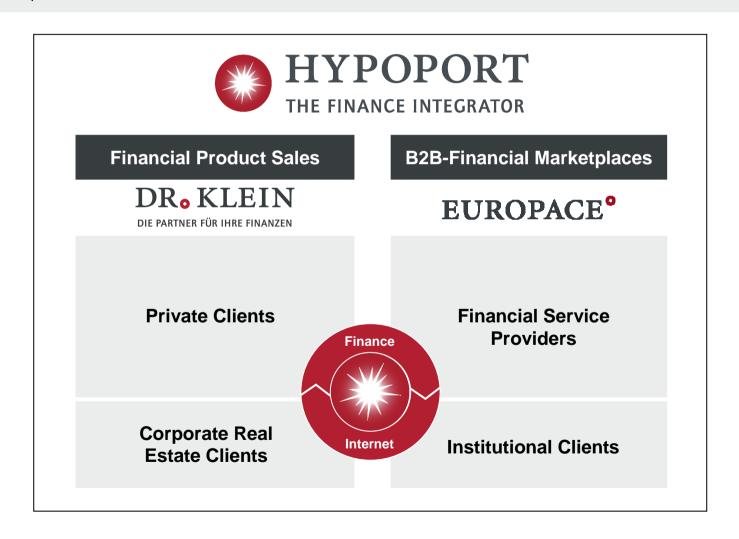


# **Contents** Overview of key performance indicators Performance of the business units 2. **Hypoport's shares** 3. Outlook



# **Hypoport is the Internet-based Financial Service Provider**

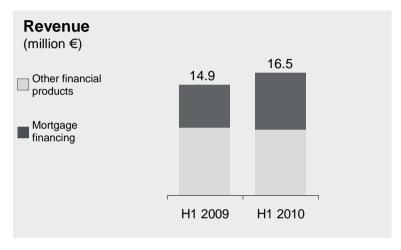
Two corporate divisions, four business units

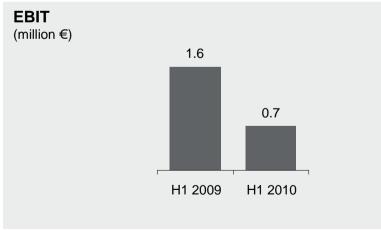




### Increase of sales power bears first fruit by enhancing revenues

Key figures of the business unit Private Clients





Clearly positiv business development in the mortgage financing segment due to the low level of interest rates

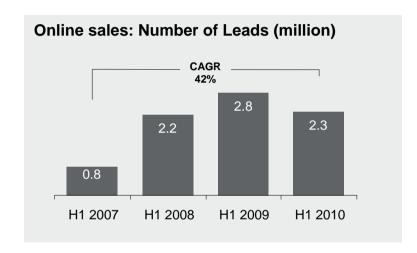
Stable Revenue in the segment "Other financial products" due to gains in the insurance business

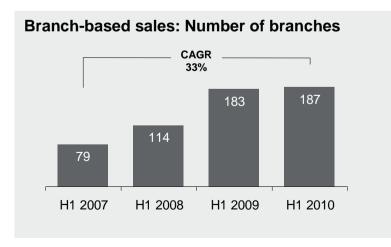
Market-related decrease in the number of leads and volume of personal loans

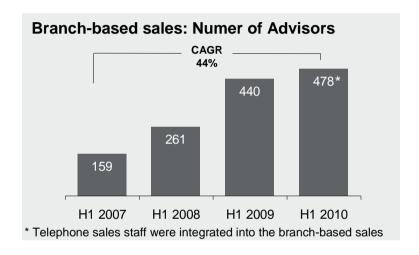


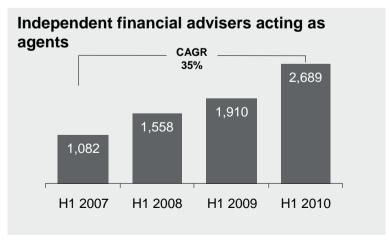
# **Continuous extension of sales power**

Sales power of Dr. Klein





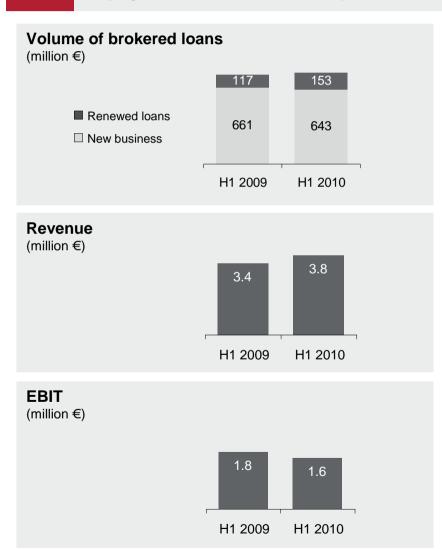






# "Big Deals" provide a very good second quarter

Key figures of the business unit Corporate Real Estate Clients



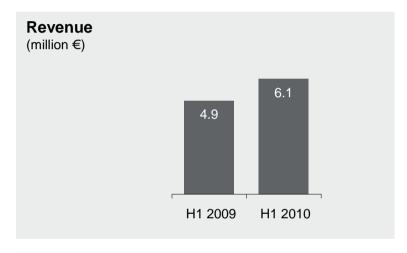
Business unit benefits from the substantial growth of the number of clients (+44%) and the broadening of the product range to municipal borrowers

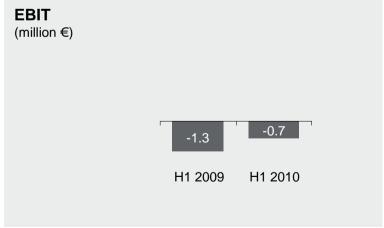
The big-ticket deals which failed to materialise in the first quarter have been realised now



#### New record in transaction volume leads business unit to positive quarterly result

Key figures of the business unit Financial Service Provider





Transaction volume reaches new record level with 4.0 billion Euro in Q2/2010

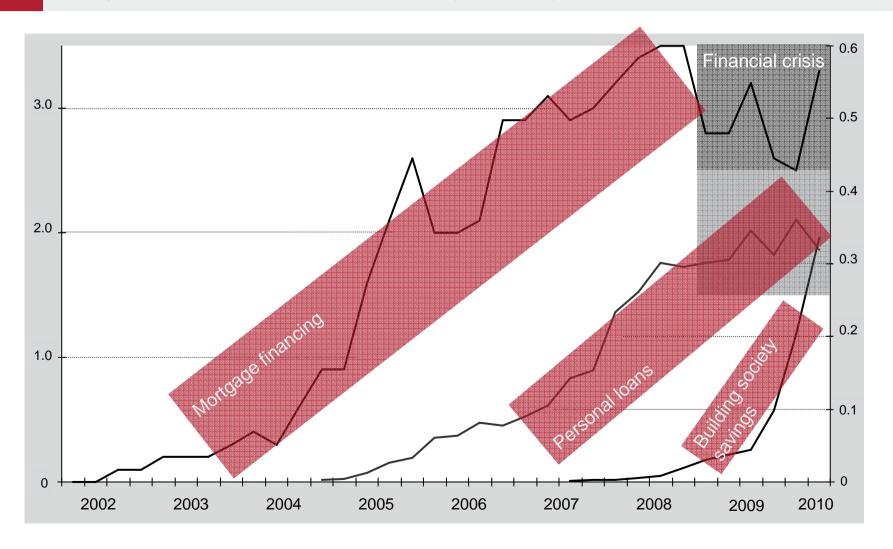
Extraordinary development of the transaction volume of the Building society savings

Thereby rising earnings absorb the further continuing costs of investment into the strategic market penetration (GENOPACE, FINMAS, Netherlands) and technical development (EUROPACE 2, BOXL).



# Mortgage financing shows slight recovery – building society savings grow above average

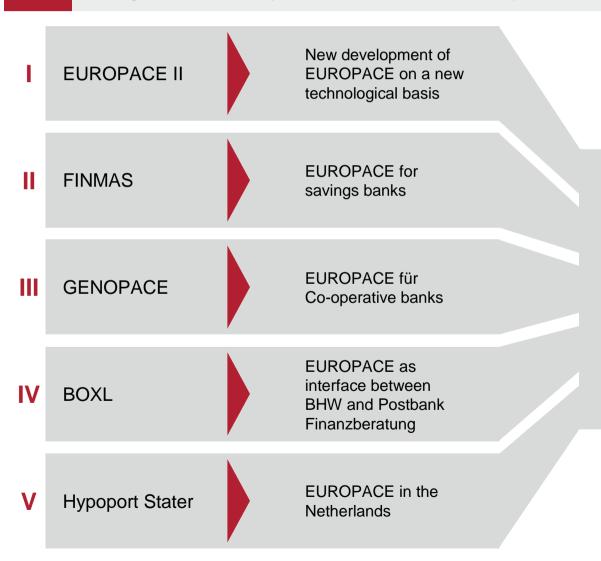
Development of the transaction volume of EUROPACE (in billion Euro)





#### Market penetration with five large expansion projects

Strategic course of development of the EUROPACE market place



**Investments into the future** 

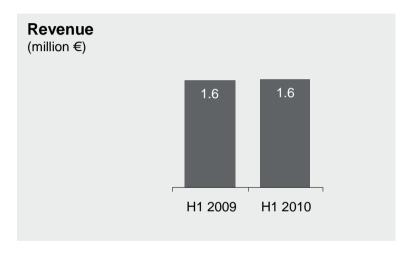
Increase of the penetration of many market segments

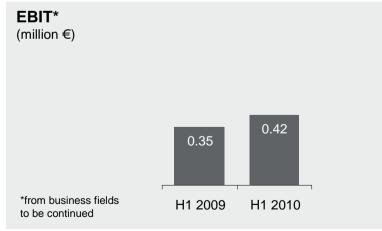
Entry into new (sub-)markets



# Business unit ties in with successful previous quarters

Key figures of the business unit Institutional Clients





New customer in the Netherlands brings business unit a nearly 100 per cent market coverage

Possibilities of internationalisation are examined in selected projects



# **Contents** Overview of key performance indicators Performance of the business units 2. **Hypoport's shares** Outlook

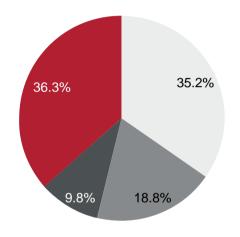


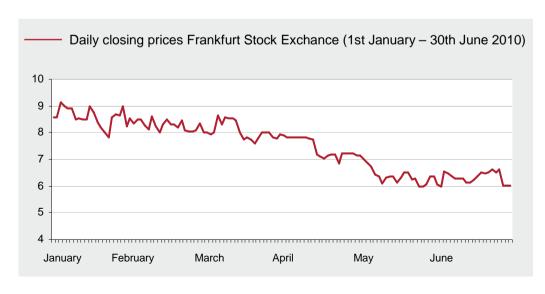
#### The Free Float in Hypoport's Shares Amounts to 36 per cent

Share prices in the first half year 2010 and breakdown of Shareholders as of 30 June 2010

#### **Number of shares: 6,128,958**

- Revenia GmbH (Ronald Slabke, CEO)
- Kretschmar Familienstiftung
- Deutsche Postbank AG
- Free Float thereof other board members: 6.3%





#### Basic data WKN 549 336 ISIN DE 000 549 3365 Symbol HYQ no-par shares Type Calculative Value 1.00 € **Number of Shares** 6,126,890.00 € Stock exchange Frankfurt **XETRA** Market Segment Regulated Market Transparency Standard Prime Standard Indexmembership **CDAX** Classic All Share DAXsector All **Financial Services GEX** Prime All Share

**Designated Sponsor** 

Landesbank Baden-Württemberg

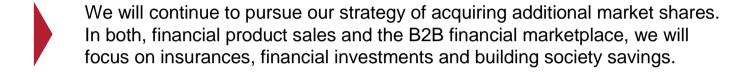


# **Contents** Overview of key performance indicators Performance of the business units 2. **Hypoport's shares** 3. Outlook



#### Successful implementation of strategic activities leads to better outlook

Outlook for 2010



We aim for a distinct expansion of the branch and independent advisor network to increase regional presence

Assuming that our environment stabilises, we currently expect to see moderate growth in revenue, gross profit and net profit for 2010 as a whole.

Once the financial and economic crisis has been overcome, we expect EBIT margins to regain their formerly high levels and market shares to increase considerably.