

## Press release

### **Hypoport SE: total lending volume of €100 billion in 2020 for private-sector housing, climate change mitigation, research and job creation**

- Transaction volume on Europace of €90 billion
- Volume of loans supported by REM Capital of €8 billion
- Loans brokered by Dr. Klein WoWi Finanz of €2 billion

**Berlin, 3 February 2021: Last year, the Hypoport Group facilitated lending to private house-buyers, retail borrowers, German small and medium-sized enterprises and the institutional housing sector totalling €100 billion.**

As announced in mid-January, the volume of transactions\* on **Europace** for the financing of private house-buying and small-scale funding needs amounted to €90 billion in 2020.

Also part of the Hypoport Group, **REM Capital** facilitated loans\*\* totalling €8 billion to the German small and medium-sized enterprises (SMEs) that it advises. Around half of this sum was spent on climate-friendly renewable energy projects and energy saving programs and approximately €2 billion was ploughed into research and innovation at German SMEs.

Furthermore, **Dr. Klein WoWi Finanz AG** brokered loans totalling almost €2 billion, enabling the housing sector to continue to invest in the construction of social housing and improve the energy efficiency of their existing housing stock in Germany.

Ronald Slabke, Chief Executive Officer of Hypoport SE, was delighted with the increase in the total lending volume and emphasised the Hypoport Group's social responsibility: "By reaching the €100 billion mark, Hypoport has shown yet again that our business models are commercially successful. At the same time, we are living up to our corporate citizenship responsibilities in Germany. Every year, Europace enables hundreds of thousands of people to realise the dream of having a home of their own. Dr. Klein WoWi is creating new financing opportunities for construction projects and energy efficiency programs in the public-sector and private-sector housing industries. REM Capital gives German SMEs the financial flexibility that they need in order to make energy savings and for the funding of renewable energy projects. Hypoport is thus playing its part in solving two of the most pressing problems to have faced society in years: the housing shortage and climate change."

*\* All figures on the volume of financial products processed (mortgage finance, building finance and personal loans) are stated before cancellations and, consequently, cannot be compared directly with the revenue figures shown, which exclude subsequent cancellations. Neither the revenue nor the earnings generated by Hypoport can be directly extrapolated from the transaction figures given above.*

*\*\* All figures on the volume of loans for which advice was provided are stated before cancellations and, consequently, cannot be compared directly with the revenue figures shown. Neither the revenue nor the earnings generated by Hypoport can be directly extrapolated from the volume figures given above.*

## About Hypoport SE

Hypoport SE is headquartered in Lübeck (Germany) and is the parent company of the Hypoport Group. The Group is a network of technology companies for the credit, real-estate and insurance industries with a workforce of more than 2,000 employees. It is grouped into four segments: Credit Platform, Private Clients, Real Estate Platform and Insurance Platform.

The Credit Platform segment operates Europace, which is an online B2B financial marketplace and the largest German platform offering mortgages, building finance products and personal loans. A fully integrated system links more than 750 partners – banks, insurers and financial product distributors. Several thousand loan brokerage advisors execute approx. 35,000 transactions per month on Europace, generating a volume of more than €7 billion. Besides Europace, the FINMAS and GENOPACE sub-marketplaces and the B2B distribution companies Qualitypool and Starpool support the growth of the credit platform.

The Private Clients segment, made up of the web-based, non-captive financial product distributor Dr. Klein Privatkunden and the consumer comparison portal Vergleich.de, brings together all business models aimed at directly advising consumers on mortgages, insurance or pension products.

All real estate-related activities of the Hypoport Group, with the exception of mortgage finance, are grouped together in the Real Estate Platform segment (previously Institutional Clients) with the aim of digitalising the sale, valuation, financing and management of properties.

The Insurance Platform segment operates SMART INSUR, a web-based B2B platform for advice, comparison of tariffs and the administration of insurance policies. The segment also incorporates the insurance unit of Qualitypool, a B2B distribution company.

The shares of Hypoport SE are listed in the Prime Standard segment of the Frankfurt Stock Exchange (Deutsche Börse) and have been included in the SDAX since 2015.

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## Key data on Hypoport's shares

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