

## Press release

Appointment

# New head of B2B personal loans business in the Hypoport network

**Berlin, 6 January 2021: The Hypoport Group is strengthening its sales operations in B2B personal loans and has appointed Thomas Teuber to head up Hypoport's activities in this business from February 2021.**

Prior to joining Hypoport, Mr Teuber worked at DKB Deutsche Kreditbank AG for twelve years in managerial roles. Most recently, he spent five years as Managing Director of SKG BANK, which is DKB's centre of excellence for personal loans. Before his time at DKB, he held various positions at what is now Consors Finanz (BNP Paribas) that were closely involved with technology and the personal loans business.

Thomas Teuber sees his new role at Hypoport as the next logical step in his career: "I have been responsible for technology-supported personal loans business in the banking sector for the past 25 years. I am now making the experience and expertise I have gained in the implementation and use of platform technology in this area available to other banks."

Ronald Slabke, CEO of Hypoport, highlights the breadth of the potential growth for the personal loans product group: "Our personal loans product has only been part of the Credit Platform segment for a few years. The appointment of Thomas Teuber will strengthen our B2B sales activities aimed at banks. This applies to Europace, the platform for private commercial banks, and to platforms such as FINMAS, which is used in the association of regional savings banks."

### About Hypoport SE

Hypoport SE is headquartered in Lübeck (Germany) and is the parent company of the Hypoport Group. The Group is a network of technology companies for the credit, real-estate and insurance industries with a workforce of more than 2,000 employees. It is grouped into four segments: Credit Platform, Private Clients, Real Estate Platform and Insurance Platform.

The Credit Platform segment operates Europace, which is an online B2B financial marketplace and the largest German platform offering mortgages, building finance products and personal loans. A fully integrated system links more than 750 partners – banks, insurers and financial product distributors. Several thousand loan brokerage advisors execute approx. 35,000 transactions per month on Europace, generating a volume of more than €7 billion. Besides Europace, the FINMAS and GENOPACE sub-marketplaces and the B2B distribution companies Qualitypool and Starpool support the growth of the credit platform.

The Private Clients segment, made up of the web-based, non-captive financial product distributor Dr. Klein Privatkunden and the consumer comparison portal Vergleich.de, brings together all business models aimed at directly advising consumers on mortgages, insurance or pension products.

All real estate-related activities of the Hypoport Group, with the exception of mortgage finance, are grouped together in the Real Estate Platform segment (previously Institutional Clients) with the aim of digitalising the sale, valuation, financing and management of properties.

The Insurance Platform segment operates SMART INSUR, a web-based B2B platform for advice, comparison of tariffs and the administration of insurance policies. The segment also incorporates the insurance unit of Qualitypool, a B2B distribution company.

The shares of Hypoport SE are listed in the Prime Standard segment of the Frankfurt Stock Exchange (Deutsche Börse) and have been included in the SDAX since 2015.

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## Key data on Hypoport's shares

ISIN DE 0005493365  
WKN 549336  
Stock exchanges symbol HYQ