

Press release

Corporate acquisition

Hypoport strengthens its competitive position in the insurance market with purchase of software company NKK Programm Service AG

Berlin, 7 June 2016: Today, group subsidiary Hypoport InsurTech GmbH acquired NKK Programm Service AG, a leading software company in the insurance sector. As a result of the acquisition, both partners will maximise the potential for synergies from technology transfer and joint market access.

Since 1988, NKK has offered its customers software solutions for the administration of insurance policies. OASIS, its core product, provides insurance brokers and financial service providers with a powerful solution for administration, invoicing and financial planning and reporting. "NKK has high-quality products and a staff of 50 with in-depth specialist knowledge. Having the Hypoport Group as a strategic partner with a strong capital base will enable us to significantly speed up our current growth rate. The new OASIS 4.0 generation will further strengthen our position as a skilled premium partner for insurance brokers, captive brokers, all forms of independent distributors, underwriting agents and specialist insurers," enthused Albert Krieger, executive director of NKK. He not only sees the greater operational and financial firepower driving growth, but also believes that offering combined solutions could boost the business going forward.

NKK AG's solutions for the administration of insurance policies have been used for years by various Hypoport AG subsidiaries as a technological means of mitigating the pressure on insurance-brokerage margins. As well as continuing the product development of proven NKK solutions, the integration of NKK technology into software solutions developed at Hypoport will pave the way for completely new business models in the insurance market. "In 2015, the volume of annual insurance premiums in Germany was around €194 billion, but there has been little digitisation in the insurance market to date, while the pressure on margins has been rising steadily," reported Stephan Gawarecki, the Hypoport Management Board member responsible for the Private Clients business unit. He added: "Now that we have seen the extent to which automation is enhancing the efficiency of our administrative processes for the insurance-policy portfolio, we also want to offer this solution to other partners in the market, in conjunction with NKK, our new subsidiary. Our ambition is to be the leading InsurTech company in the automated processing of insurance policies."

The Hypoport Group consists of a family of companies whose business models combine financial services with technology. All of these business models automate, standardise and professionalise existing distribution processes for financial products. "By acquiring NKK, the Hypoport Group will strengthen its competitive position in the insurance market for many years to come. The acquisition represents a logical continuation of our strategy of growth based on the digitisation of the financial service markets, in this case in the insurance product segment," added Ronald Slabke, Chief Executive Officer of Hypoport AG.



About Hypoport AG

The Hypoport Group is a technology-based financial service provider. The business model is based on its three mutually supporting business units: Private Clients, Financial Service Providers, and Institutional Clients. All three units are engaged in the distribution of financial services, facilitated or supported by finance-technology ('fintech'). As a wholly-owned subsidiary of Hypoport, Europace AG develops and operates the web-based EUROPACE financial marketplace, which is Germany's largest platform for mortgages, building finance products and personal loans. A fully integrated system links more than 350 partners – banks, insurers and financial product distributors. Several thousand users execute some 35.000 transactions worth a total of up to €4 billion on EUROPACE every month.

The Hypoport subsidiary Dr. Klein & Co. AG is an independent online distributor of financial products. This firm's specialists provide private clients with a full range of advisory services around mortgage finance, insurance and retirement planning. Dr. Klein & Co. AG has been a major financial service partner to housing companies and commercial property investors since 1954. Hypoport AG is headquartered in Berlin, employs more than 500 people and is listed in the Prime Standard of the Frankfurt Stock Exchange. At the end of 2015 Hypoport was admitted to the SDAX.

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Key data on Hypoport's shares

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