

# Press release

Volume of transactions in Q1 2013

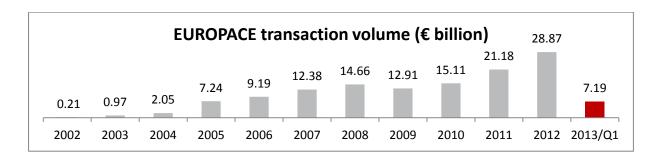
## **EUROPACE** maintains robust growth in the new year

Berlin, 15 April 2013: Growth in all product areas is keeping the transaction volume on EUROPACE at the high level seen in the previous quarter. The transaction volume on Germany's biggest marketplace for financial products is also impressive on a year-on-year basis. Mortgage finance remains unchanged, there was sharp growth in building finance products and the biggest rise was in personal loans. Despite one-off items falling out of the figures, transaction volume growth has remained robust.

"The growth rate in transactions is actually higher than is apparent from the current figures because a large number of product partners were running special promotions to attract customers in the comparative quarter of 2012. When compared with long-term statistics, the level trend in the transaction volume compared with the first quarter of 2012 is effectively a sharp rise," commented Thilo Wiegand, Chief Executive Officer of Europace AG. Moreover, the level of business coming through from advisory activities in the final days of the preceding year was lower than usual because of the high number of public holidays at the end of 2012, which resulted in a weaker January, although the following months more than compensated for this.

#### Performance of the EUROPACE platform in the first quarter of 2013

In the first three months of 2013, the transaction volume was €7.192 billion, which was virtually the same as in the first quarter of 2012 (€7.253 billion), despite one-off items falling away. The volume of mortgage finance transactions amounted to €5.534 billion (Q1 2012: €5.726 billion). The transaction volume for personal loans rose by 13 per cent to €0.311 billion (Q1 2012: €0.275 billion), while building finance products were up by 7.6 per cent to €1.347 billion (Q1 2012: €1.252 billion).



Website: www.europace.de



### **Information on Europace AG**

Europace AG operates EUROPACE, which is an online B2B financial marketplace and the largest German transaction platform offering mortgages, building finance products and personal loans. A fully integrated system links roughly 200 partners − banks, insurers and financial product distributors. Several thousand users execute over 20,000 transactions worth a total of up to €3 billion on EUROPACE every month. Based in Berlin, Europace AG is a wholly owned subsidiary of Hypoport AG, which employs more than 500 people and is listed in the Prime Standard of the Frankfurt Stock Exchange.

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