

Press release

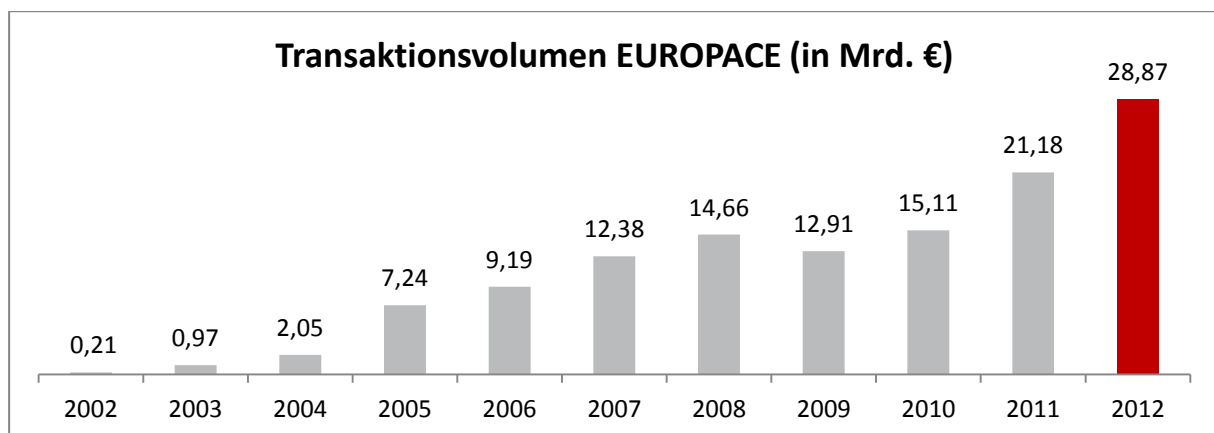
Volume of transactions in Q4 2012

EUROPACE marketplace grows by 36 per cent

Berlin, 11 January 2013: The volume of transactions processed on Germany's biggest marketplace for financial products grew by 36 per cent year on year to approximately €29 billion in 2012. This increase of €7.7 billion compared with 2011 is the largest annual growth achieved in absolute terms since EUROPACE was launched. Some 15 per cent of the total volume of mortgage finance provided in Germany is now routed via EUROPACE.

"The strong growth generated by the EUROPACE marketplace comfortably outperformed the growth achieved by the market as a whole. This is proof positive that the enormous potential offered by this marketplace makes it the model of the future for the financial services industry", enthused Thilo Wiegand, Chief Executive Officer of Europace AG, about the volume of transactions reported for 2012.

All three product segments contributed to this growth. The huge appeal of building finance products caused the volume of transactions in this business line to jump by 77 per cent year on year to €5.11 billion (2011: €2.88 billion). The value of personal loans brokered rose by 4 per cent to €1.14 billion (2011: €1.1 billion). The volume of mortgage finance products sold grew by 31 per cent year on year to €22.62 billion (2011: €17.21 billion), which meant that this business line continued to account for the largest proportion of EUROPACE's aggregate transaction volume.



EUROPACE

Performance of the EUROPACE platform in the fourth quarter

The total volume of transactions processed on EUROPACE in the fourth quarter of 2012 grew by 13 per cent year on year to €7.07 billion (Q4 2011: €6.26 billion). The value of mortgage finance products sold in the last three months of 2012 rose by 8 per cent year on year to €5.48 billion (Q4 2011: €5.09 billion). The volume of transactions in personal loans also advanced by 8 per cent, totalling €0.28 billion (Q4 2011: €0.26 billion). The value of building finance products sold increased by 44 per cent on the corresponding quarter of 2011 to €1.31 billion (Q4 2011: €0.91 billion).

Information on Europace AG

Europace AG operates EUROPACE, which is an online B2B financial marketplace and the largest German transaction platform offering mortgages, building finance products and personal loans. A fully integrated system links roughly 200 partners – banks, insurers and financial product distributors. Several thousand users execute over 20,000 transactions worth a total of up to €3 billion on EUROPACE every month. Based in Berlin, Europace AG is a wholly owned subsidiary of Hypoport AG, which employs more than 500 people and is listed in the Prime Standard of the Frankfurt Stock Exchange.

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