

### Press release

Volume of transactions in Q1 2012

# €7,000,000,000

## worth of financial products brokered on EUROPACE in the first quarter of 2012!

Transactions totalling in excess of €100 billion have been processed on this financial marketplace to date

Berlin, 17 April 2012: The volume of transactions generated on the EUROPACE financial marketplace in the first quarter of 2012 jumped by 76 per cent compared with the corresponding period of 2011, to €7.25 billion. This growth was driven by heightened marketplace activity across all product lines. Although building finance products achieved the strongest growth in relative terms (207 per cent), the total value of mortgages and personal loans brokered on EUROPACE also increased sharply.

Banks, insurance companies and building finance associations are using EUROPACE not only to strengthen their own business but, increasingly, to sell financial products. The volume of transactions processed on the financial marketplace grew significantly on the back of this expansion of product suppliers' business models, the success in signing up new financial product distributors, and the attractive level of interest rates. The total value of transactions generated on EUROPACE across all product lines in the first quarter of 2012 surged by 76.0 per cent compared with the same quarter of 2011 to €7.25 billion (Q1 2011: €4.12 billion).

Mortgage finance once again accounted for the largest proportion of aggregate transaction volume, generating business worth €5.73 billion. This represented an increase of 65.2 per cent compared with the first three months of 2011 (Q1 2011: €3.47 billion). Personal loans also performed well at the beginning of this year: their first-quarter transaction volume of €275 million constituted a year-on-year rise of 11.7 per cent (Q1 2011: €246 million). Transactions in building finance products generated the

Berlin-Charlottenburg local court

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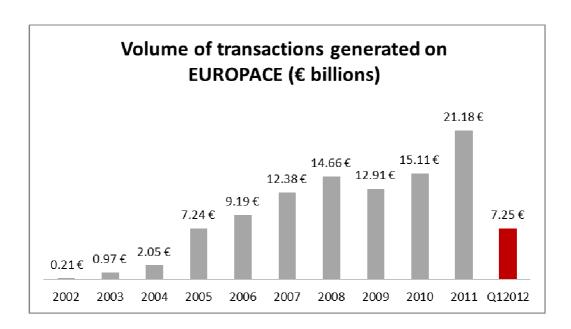
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strongest growth in relative terms, jumping by 206.8 per cent compared with the first quarter of 2011 to €1.25 billion (Q1 2011: €410 million).

The cumulative volume of transactions processed on EUROPACE since the marketplace was introduced topped €100 billion thanks to the strong growth generated in previous quarters. And the first three months of 2012 followed on seamlessly from the success attained in 2011: the value of transactions processed on the EUROPACE marketplace during the whole of 2005 was achieved in just the first quarter of 2012.



#### Information on Europace AG

Europace AG operates EUROPACE, which is an online B2B financial marketplace and the largest German transaction platform offering mortgages, building finance products and personal loans. A fully integrated system links roughly 180 partners – banks, insurers and financial product distributors. Several thousand users execute over 20,000 transactions worth a total of up to €3 billion on EUROPACE every month. Based in Berlin, Europace AG is a wholly owned subsidiary of Hypoport AG, which employs more than 500 people and is listed in the Prime Standard of the Frankfurt Stock Exchange.

### Contact

Europace AG Michaela Reimann Press spokesperson

Tel.: +49 (0)30 42086 1936 Fax: +49 (0)30 42086 1999 Mobile: +49 (0)151 5804 1936

Email: michaela.reimann@europace.de

Website: www.europace.de