

Sound start!

Financial figures as of 31st March 2012

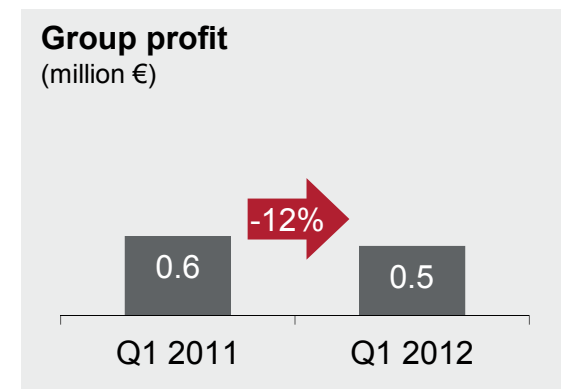
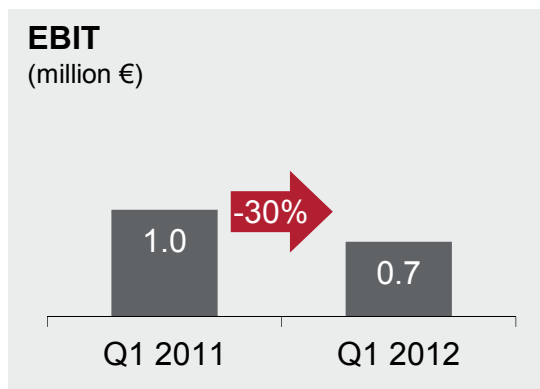
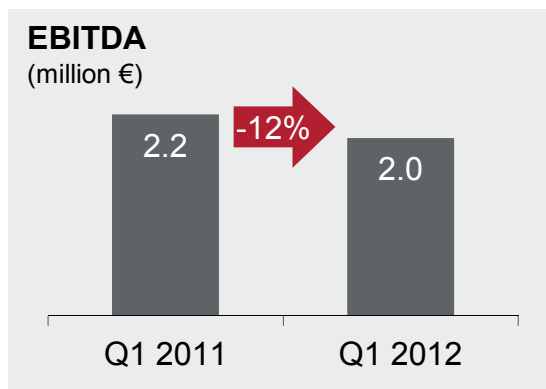
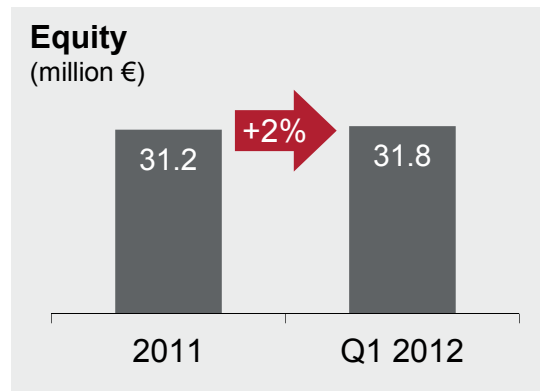
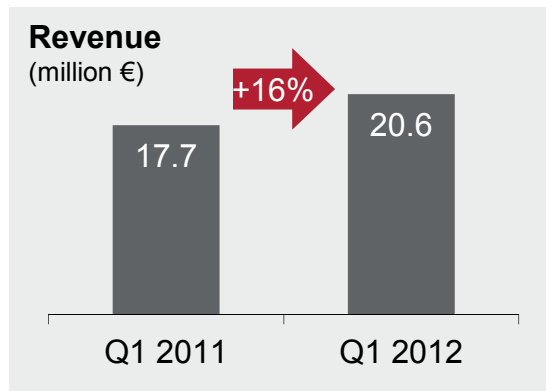


Contents

- 1. Overview of key performance indicators**
- 2. Performance of the business units**
- 3. Hypoport's shares**
- 4. Outlook**

Strategically successful start of the year

Key performance indicators of the Hypoport Group as of 31 March 2012





Contents

1. Overview of key performance indicators
2. **Performance of the business units**
3. Hypoport's shares
4. Outlook

Sound start into the year with calm beginning in the insurance business

Business unit Private Clients

DR. KLEIN
DIE PARTNER FÜR IHRE FINANZEN

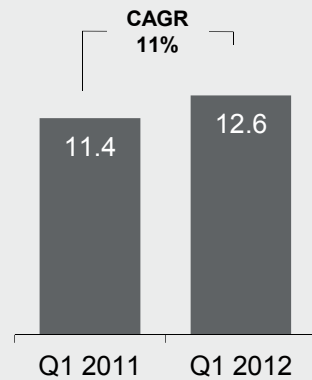


EUROPACE[®]

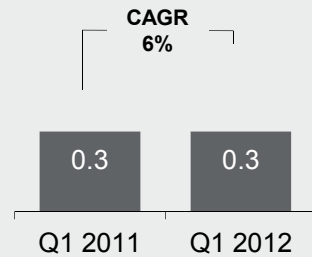
Sound start into the year with calm beginning in the insurance business

Key figures of the business unit Private Clients

Revenue (million €)



EBIT (million €)



Further strong increase in the number of advisors, additionally increasing number of branches

Very positive development in the areas „Simple financial service products“ and „mortgage financing“ bear the positive development of revenues

Very calm market environment leads to a weak start of the insurance business

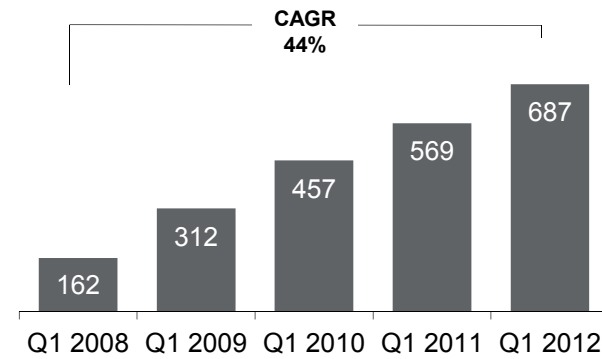
Changes in the regulatory environment lead to insecurities in the health and life insurance area

Strong growth of the number of advisors and more branches

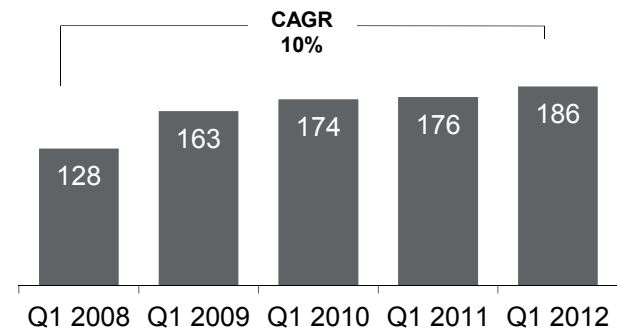
Development of the number of branches and advisors in branch-based sale



Branch-based sales: Number of Advisors



Branch-based sales: Number of branches

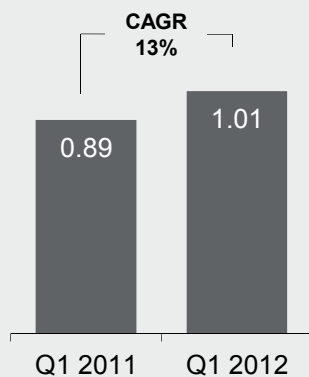


Insurance business affected by calm market environment

More key figures of the business unit Private Clients

Transaction volume: loan brokerage

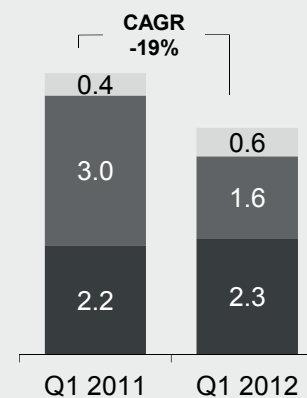
(billion €)



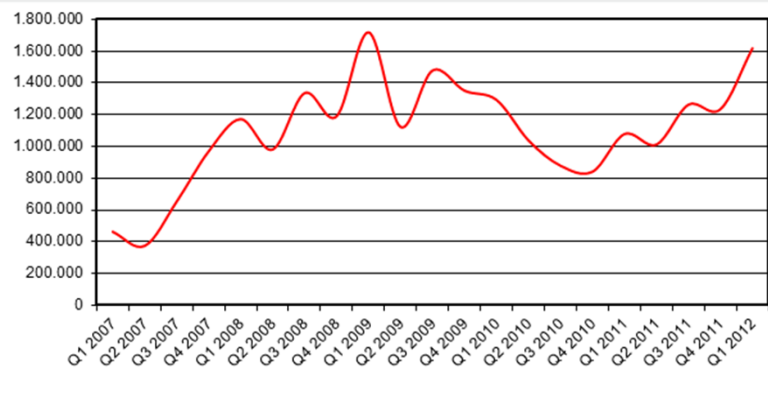
Transaction volume: insurance premiums

(million €)

- general insurance
- private health insurance
- life insurance



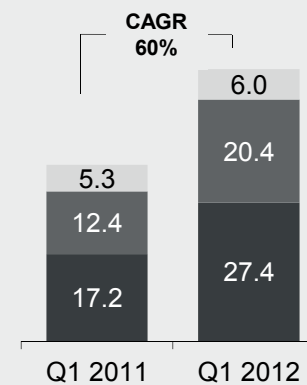
Online sales: Number of leads



Insurance policies under management

premiums in million €, at 31st March

- general insurance
- private health insurance
- life insurance



Increase in transaction volume clearly „beats“ market development

Business unit Financial Service Providers

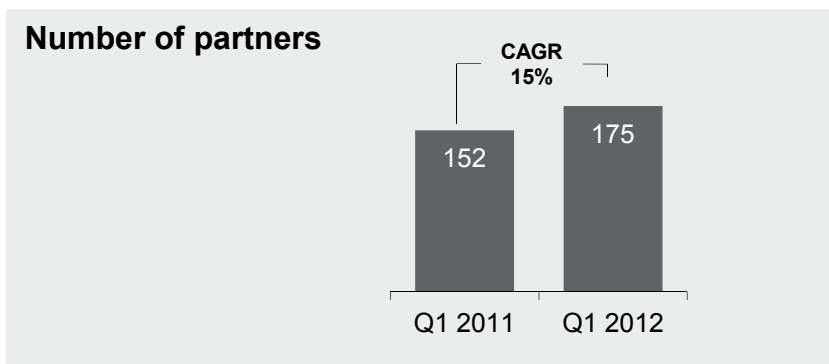
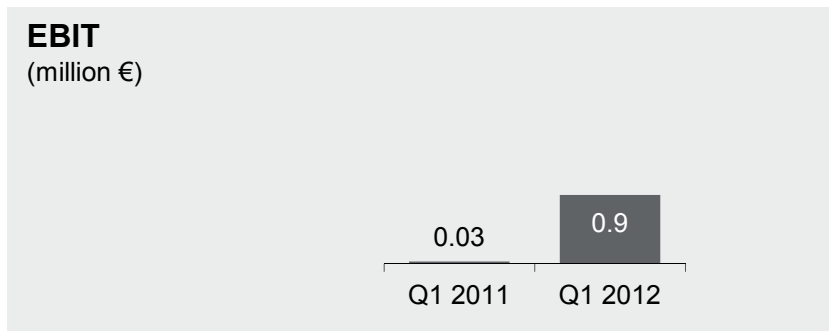
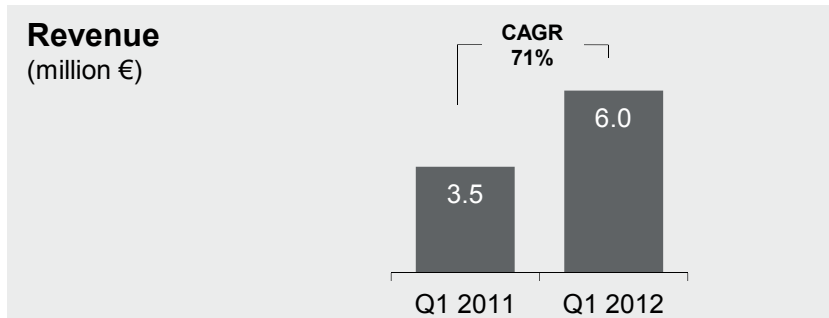
DR. KLEIN
DIE PARTNER FÜR IHRE FINANZEN



EUROPACE[®]

Investments of previous years pay off

Key figures of the business unit Financial Service Provider



Strong growth of transaction volume was supported by the implementation of further strategic partners

Low level of interest rates still provide for a positive market environment for mortgage financing

Increasing technical depth of integration of sales and product partners

Product partners increasingly act as brokers for third party sales organisations

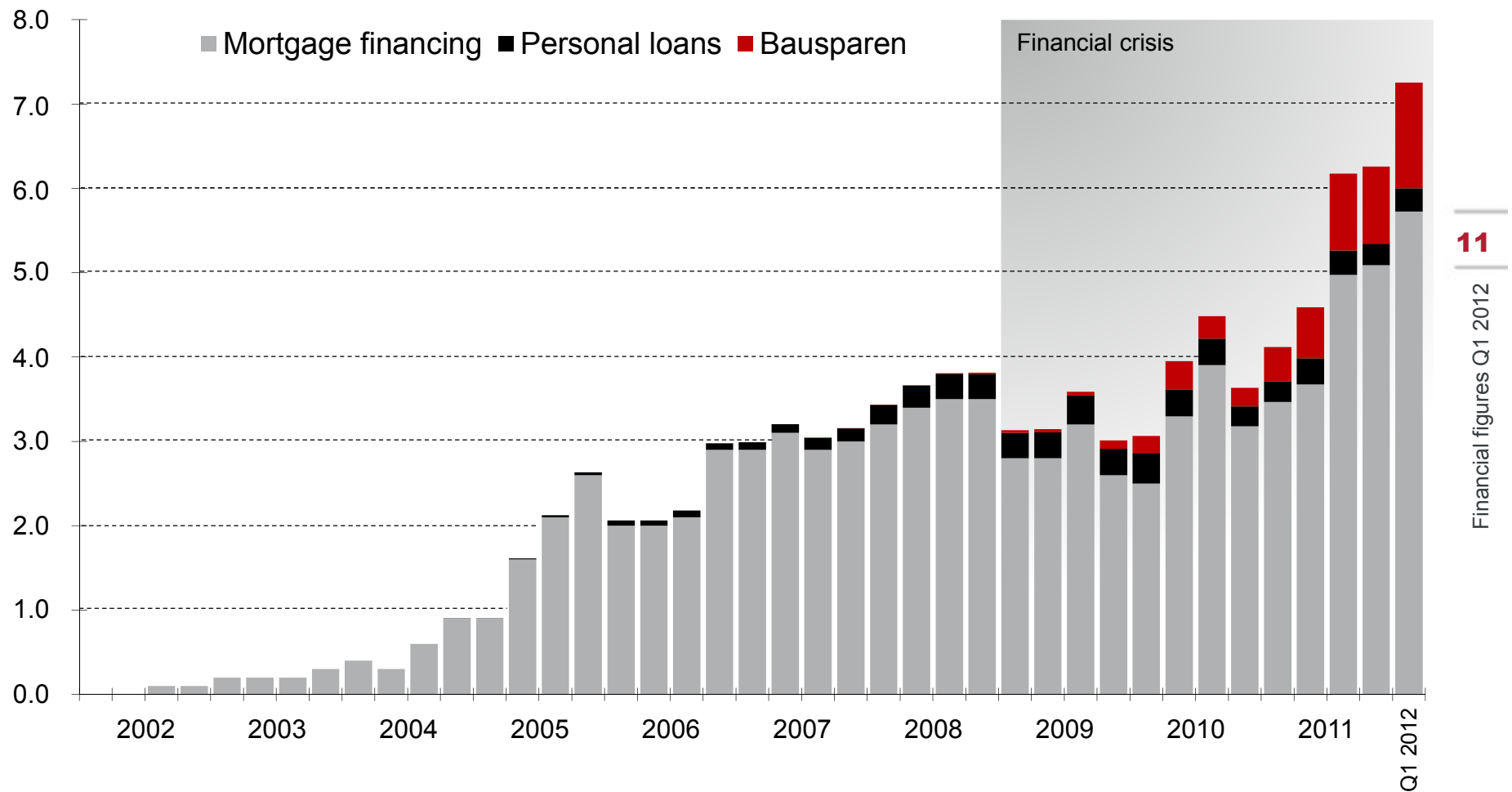
Transaction volume of Hypoport Stater starts to develop in an extremely difficult market environment in the Netherlands

Offer of close-to-financing insurances started with Credit Life

Increase in transaction volume clearly „beats“ market development

Development of the transaction volume of EUROPACE

Billion €

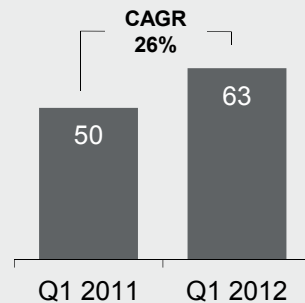


Still high investments in the acquisition of new partners

Development of GENOPACE and FINMAS

GENOPACE

(Number of partners)



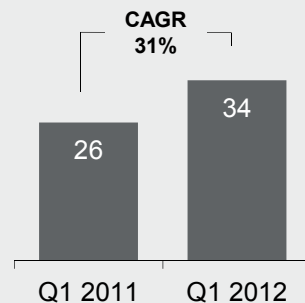
Trend-setting investment of Bausparkasse Schwäbisch Hall in the company

Due to that expansion of product range of GENOPACE to Bauspar-products in preparation

Prolonged high investment in the acquisition and training of new partners

FINMAS

(Number of partners)



Penetration in the area of the OSV increases; pilote projects in other areas of association are on a good way

Long implementation cycles

Prolonged high investment in the acquisition and training of new partners

New and large business unit Institutional Clients

New business unit Institutional Clients Kunden comprises „Corporate Real Estate Clients“ and „Institutional Clients (old)“

DR. KLEIN
DIE PARTNER FÜR IHRE FINANZEN



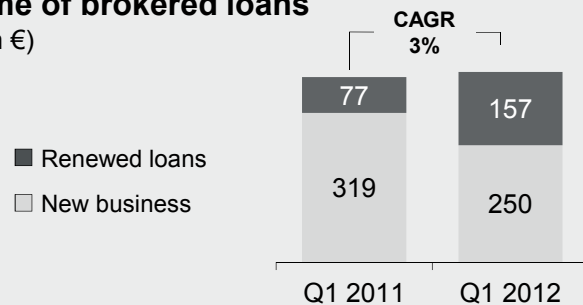
EUROPACE

Weak first quarter due to the lack of big financing deals

Key figures of the business unit Institutional Clients

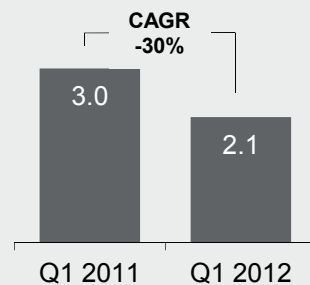
Volume of brokered loans

(million €)



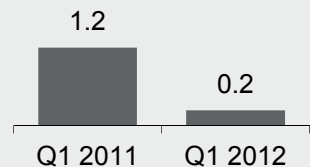
Revenue

(million €)



EBIT

(million €)



New business unit Institutional Clients emerged from the fusion of the business units Corporate Real Estate Clients and Institutional Clients (old)

Goal: Utilization of organisational synergies and the creation of three equally large business units

Weak first quarter due to volatility of large financing deals (especially in comparison to the exceptional strong first quarter 2011)

Due to special single transactions calculatory decrease of average commission

Pipeline of financial requests (also for big deals) well-stocked, applies equally for consulting of corporate clients and banks.



Contents

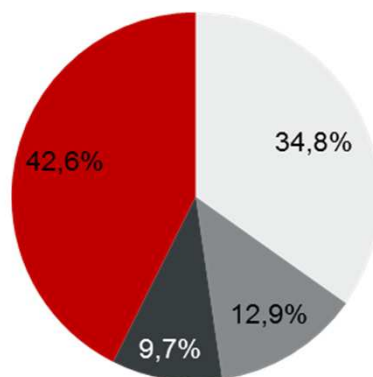
1. Overview of key performance indicators
2. Performance of the business units
3. **Hypoport's shares**
4. Outlook

Increasing interest in information regarding Hypoport's shares by institutional investors

Share prices in the first Quarter 2012 und Breakdown of Shareholders as of 31 March 2012

Number of shares: 6,194,958

- Revenia GmbH (Ronald Slabke, CEO) 34,8%
- Kretschmar Familienstiftung 12,9%
- Deutsche Postbank AG 9,7%
- Free float 42,6%
 - Stephan Gawarecki 3.0%
 - Hans Peter Trampe 2.8%
 - other board members: 2.8%
 - other share holders 34.0%



Directors' Dealings

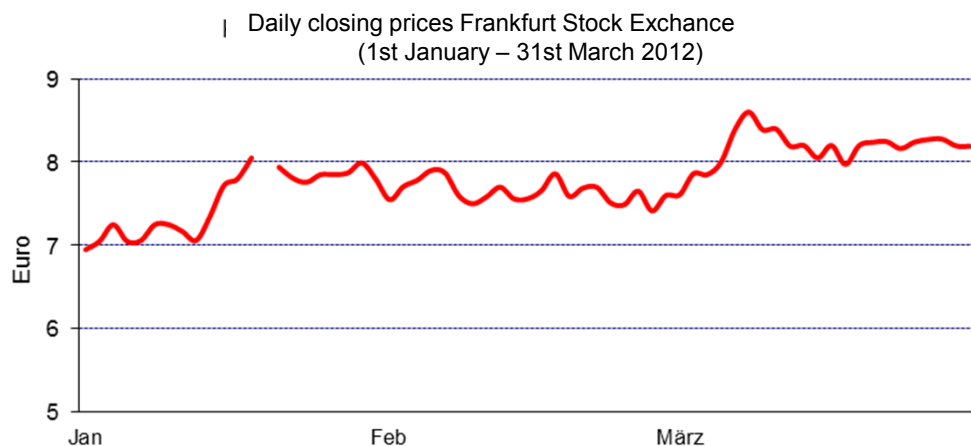
Transaction date	Notifying person/ entity	Trans-action	Stock exchange	Number of shares	Execution price
30.03.2012	Thilo Wiegand	purchase	XETRA	267	8.241
30.03.2012	Thilo Wiegand	purchase	XETRA	60	8.27
30.03.2012	Thilo Wiegand	purchase	XETRA	470	8.25
30.03.2012	Thilo Wiegand	purchase	XETRA	2,000	8.20
30.03.2012	Thilo Wiegand	purchase	XETRA	470	8.28
28.03.2012	Ronald Slabke	purchase	XETRA	500	8.25
23.03.2012	Ronald Slabke	purchase	XETRA	480	8.20
22.03.2012	Inge Trampe	purchase	XETRA	5,290	8.25
22.03.2012	Ronald Slabke	purchase	XETRA	2,600	8.25
22.03.2012	Ronald Slabke	purchase	XETRA	410	8.20
21.03.2012	Inge Trampe	purchase	XETRA	710	8.15

Activities for Investors 2012

- 01.06.2012 Annual Meeting
- 23.03.2012 Roadshow (Equinet)

Research in Q1 2012

Analyst	Recomm.	Target price	Date
CBS Research	Buy	17.00 €	20.03.2012
CBS Research	Buy	17.00 €	05.03.2012





Contents


1. Overview of key performance indicators
2. Performance of the business units
3. Hypoport's shares
4. **Outlook**

Sound basis for a successful year


Outlook for 2012




We will continue to pursue our strategy of acquiring additional market shares in all business units



Main focus for the B2B financial market place is an increased penetration of the market segments and the entry into product and customer segments that round up the market place



In the Private Clients Unit we aim for a distinct expansion of the independent advisor numbers in our branch- and broker network in order to systematically improve our purchasing conditions and to prepare the basis for the enlargement of EUROPACE with new products



Assuming that our environment remains stable, in 2012 we currently expect to see a distinct two-digit growth in revenue and earnings above previous year's level