Strong basis for up-coming challenges

Financial figures as of 30th June 2011
Contents

1. Overview of key performance indicators
2. Performance of the business units
3. Hypoport‘s shares
4. Outlook
Growth in revenue confirms forecast
Key performance indicators of the Hypoport Group as of 30th June 2011

- **Revenue**
  - H1 2010: 28.0 million €
  - H1 2011: 35.8 million €
  - Increase: +28%

- **Gross profit**
  - H1 2010: 17.0 million €
  - H1 2011: 20.0 million €
  - Increase: +17%

- **Equity**
  - 31.12.2010: 27.4 million €
  - H1 2011: 28.2 million €
  - Increase: +3%

- **EBITDA**
  - H1 2010: 3.3 million €
  - H1 2011: 3.9 million €
  - Increase: +17%

- **EBIT**
  - H1 2010: 1.1 million €
  - H1 2011: 1.3 million €
  - Increase: +18%

- **Number of employees**
  - H1 2010: 454
  - H1 2011: 476
  - Increase: +5%
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Hypoport is the Internet-based Financial Service Provider
Two corporate divisions, four business units

Financial Product Sales
- Private Clients
- Corporate Real Estate Clients

B2B-Financial Marketplaces
- Financial Service Providers
- Institutional Clients
Private client business continuous its dynamic growth

Key figures of the business unit Private Clients

Revenue (million €)

<table>
<thead>
<tr>
<th></th>
<th>H1 2010</th>
<th>H1 2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>CAGR</td>
<td>33%</td>
<td></td>
</tr>
<tr>
<td>16.6</td>
<td>22.1</td>
<td></td>
</tr>
</tbody>
</table>

EBIT (million €)

<table>
<thead>
<tr>
<th></th>
<th>H1 2010</th>
<th>H1 2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>CAGR</td>
<td>57%</td>
<td></td>
</tr>
<tr>
<td>0.7</td>
<td>1.1</td>
<td></td>
</tr>
</tbody>
</table>

Dynamic growth in revenue and earnings

Successfull fusion of brands and continued sales expansion

Development of innovative products in order to fulfill clients needs
More advisors boost nation-wide presence
Development of the numbers of branches and advisors in branch-based sales

Branch-based sales: Number of advisors

<table>
<thead>
<tr>
<th>Year</th>
<th>H1 2007</th>
<th>H1 2008</th>
<th>H1 2009</th>
<th>H1 2010</th>
<th>H1 2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>Advice</td>
<td>159</td>
<td>261</td>
<td>440</td>
<td>478</td>
<td>586</td>
</tr>
</tbody>
</table>

CAGR 39%

Branch-based sales: Number of branches

<table>
<thead>
<tr>
<th>Year</th>
<th>H1 2007</th>
<th>H1 2008</th>
<th>H1 2009</th>
<th>H1 2010</th>
<th>H1 2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>Advice</td>
<td>79</td>
<td>114</td>
<td>183</td>
<td>187</td>
<td>171</td>
</tr>
</tbody>
</table>

CAGR 21%
Insurance products are outperforming
More key figures of the business unit Private Clients

Transaction volume: loan brokerage
(billion €)

<table>
<thead>
<tr>
<th>Year</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>H1 2010</td>
<td>1.42</td>
</tr>
<tr>
<td>H1 2011</td>
<td>1.73</td>
</tr>
</tbody>
</table>

CAGR 22%

Transaction volume: insurance premiums
(million €)

<table>
<thead>
<tr>
<th>Type</th>
<th>H1 2010</th>
<th>H1 2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>General insurance</td>
<td>0.5</td>
<td>0.8</td>
</tr>
<tr>
<td>Private health</td>
<td>2.4</td>
<td>4.7</td>
</tr>
<tr>
<td>Life insurance</td>
<td>2.9</td>
<td></td>
</tr>
</tbody>
</table>

CAGR 81%

Online sales: Number of leads

<table>
<thead>
<tr>
<th>Year</th>
<th>Leads</th>
</tr>
</thead>
<tbody>
<tr>
<td>Q4 2007</td>
<td>1,800,000</td>
</tr>
<tr>
<td>Q3 2007</td>
<td>1,600,000</td>
</tr>
<tr>
<td>Q2 2007</td>
<td>1,400,000</td>
</tr>
<tr>
<td>Q1 2007</td>
<td>1,200,000</td>
</tr>
<tr>
<td>Q4 2006</td>
<td>1,000,000</td>
</tr>
<tr>
<td>Q3 2006</td>
<td>800,000</td>
</tr>
<tr>
<td>Q2 2006</td>
<td>600,000</td>
</tr>
<tr>
<td>Q1 2006</td>
<td>400,000</td>
</tr>
<tr>
<td>Q4 2005</td>
<td>200,000</td>
</tr>
<tr>
<td>Q3 2005</td>
<td></td>
</tr>
<tr>
<td>Q2 2005</td>
<td></td>
</tr>
<tr>
<td>Q1 2005</td>
<td></td>
</tr>
</tbody>
</table>

CAGR 53%

Insurance policies under management:
premiums in million €, at 30th June

<table>
<thead>
<tr>
<th>Type</th>
<th>H1 2010</th>
<th>H1 2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>General insurance</td>
<td>4.0</td>
<td>14.3</td>
</tr>
<tr>
<td>Private health</td>
<td>7.9</td>
<td>19.0</td>
</tr>
<tr>
<td>Life insurance</td>
<td>13.3</td>
<td></td>
</tr>
</tbody>
</table>

CAGR 53%
Sound business with fewer big deals
Key figures of the business unit Corporate Real Estate Clients

**Volume of brokered loans**
(million €)

<table>
<thead>
<tr>
<th></th>
<th>H1 2010</th>
<th>H1 2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>Renewed loans</td>
<td>153</td>
<td>126</td>
</tr>
<tr>
<td>New business</td>
<td>643</td>
<td>588</td>
</tr>
</tbody>
</table>

**Revenue**
(million €)

<table>
<thead>
<tr>
<th></th>
<th>H1 2010</th>
<th>H1 2011</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>3.8</td>
<td>3.2</td>
</tr>
</tbody>
</table>

**EBIT**
(million €)

<table>
<thead>
<tr>
<th></th>
<th>H1 2010</th>
<th>H1 2011</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>1.6</td>
<td>1.1</td>
</tr>
</tbody>
</table>

Business unit shows weaker second quarter due to fewer big deals
Positive expectations for the second half year due to a properly filled pipeline
High volatility within the fiscal year is in the business’ nature
Investments into the platform pay off

Key figures of the business unit Financial Service Provider

Overproportional growth in revenue
1 billion € transaction volume via BOXL
Revenues with narrow margin from the packaging business increase
Turnaround on earnings as expected
Investments into the platform are continued
Missing stimulus from the market environment
New record in transaction volume in second quarter: 4.64 billion Euro

Development of the transaction volume of EUROPACE in billion Euro
Expansion through five major projects
Business unit carries costs of the strategic development projects of the EUROPACE market place

**EUROPACE2** 2008
New development of EUROPACE on a new technological basis

**BOXL** Q II / 2009
EUROPACE as interface between BHW and Postbank Finanzberatung

**GENOPACE** Q II / 2008
EUROPACE für cooperative banks

**FINMAS** Q IV / 2009
EUROPACE für Sparkassen

**Hypoport Stater** 2007
EUROPACE for savings banks

Future investment
Increasing penetration of many market segments
Entry into new (sub-)markets

Business model
Start
Status
Business unit successfully approaches new projects
Key figures of the business unit Institutional Clients

Possibilities of internationalisation in selected projects especially in Belgium are examined

For the fulfillment of the requirements of the European Central Bank regarding the reporting of banks a dutch joint venture with ATC was founded

Another joint venture has been founded in South Africa to develop this new market
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The freefloat increases to 42 per cent
Share prices in the first half year 2011 und breakdown of shareholders as of 30 June 2011

Number of shares: 6,194,958

- Revenia GmbH (Ronald Slabke, CEO)
- Kretschmar Familienstiftung
- Deutsche Postbank AG
- Free float
  - Stephan Gawarecki: 3.0%
  - Hans Peter Trampe: 2.8%
  - other board members: 2.7%
  - other shareholders: 34.1%

Basic data
ISIN: DE 000 549 3365
Symbol: HYQ
Market segment: Regulated market
Transparency Standard: Prime Standard

Designated Sponsor
Close Brother Seydler Bank AG

Activities for investors
- 22.11.2010: German Equity Forum
- 02.02.2011: CBS Small & Midcap Conference
- 08.03.2011: Roadshow (Equinet)
- 01.06.2011: Roadshow (Lang&Schwarz)
- 17.06.2011: Annual Meeting

Research in 2nd quarter 2011

<table>
<thead>
<tr>
<th>Analyst</th>
<th>Recomm.</th>
<th>Target price</th>
<th>Datum</th>
</tr>
</thead>
<tbody>
<tr>
<td>CBS Research</td>
<td>Buy</td>
<td>16.80 €</td>
<td>09th May 2001</td>
</tr>
<tr>
<td>Lang &amp; Schwarz</td>
<td>Buy</td>
<td>16.00 €</td>
<td>09th May 2001</td>
</tr>
<tr>
<td>Equinet Investigator</td>
<td>Buy</td>
<td>17.00 €</td>
<td>18th April 2011</td>
</tr>
<tr>
<td>CBS Research</td>
<td>Buy</td>
<td>16.80 €</td>
<td>05th April 2001</td>
</tr>
<tr>
<td>Lang &amp; Schwarz</td>
<td>Buy</td>
<td>16.00 €</td>
<td>04th April 2011</td>
</tr>
</tbody>
</table>
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Strong basis allow us to manage challenges

Outlook for 2011

We will continue to pursue our strategy of acquiring additional market shares.

Main focus for the B2B financial market place is an increased penetration of the market segments and the entry into new markets.

We aim for a distinct expansion of the branch and independent advisor network in 2011 to further increase regional presence.

Assuming that our environment further stabilises, in 2011 we currently expect to see a distinct two-digit growth in revenue and earnings on previous year's level.