

Hypoport expands market share significantly

Financial figures as of 30th September 2011

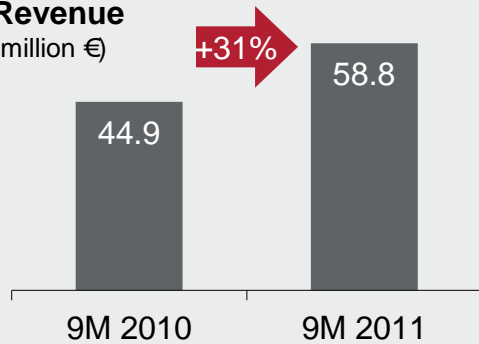
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- 2. Performance of the business units**
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- 4. Outlook**

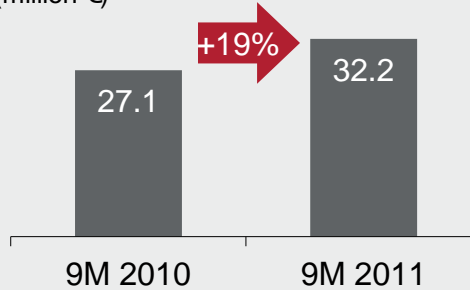
Growth in revenue confirms prognosis

Key performance indicators of the Hypoport Group as of 30th September 2011

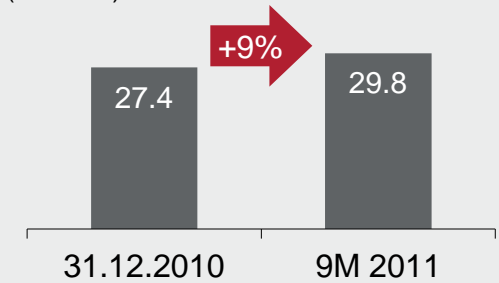
Revenue
(million €)



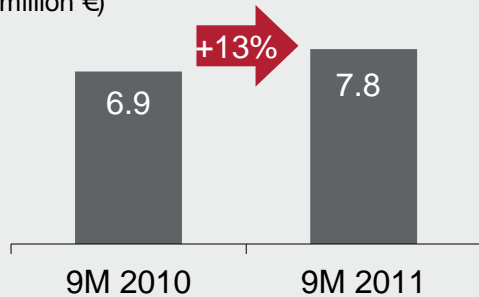
Gross profit
(million €)



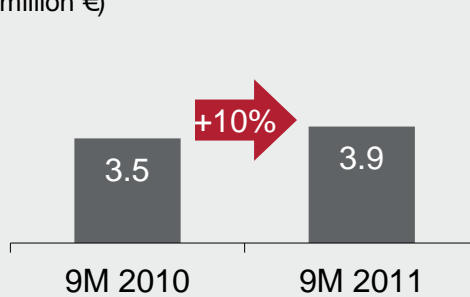
Equity
(million €)



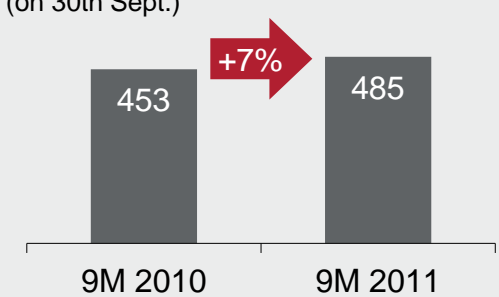
EBITDA
(million €)



EBIT
(million €)



Number of employees
(on 30th Sept.)

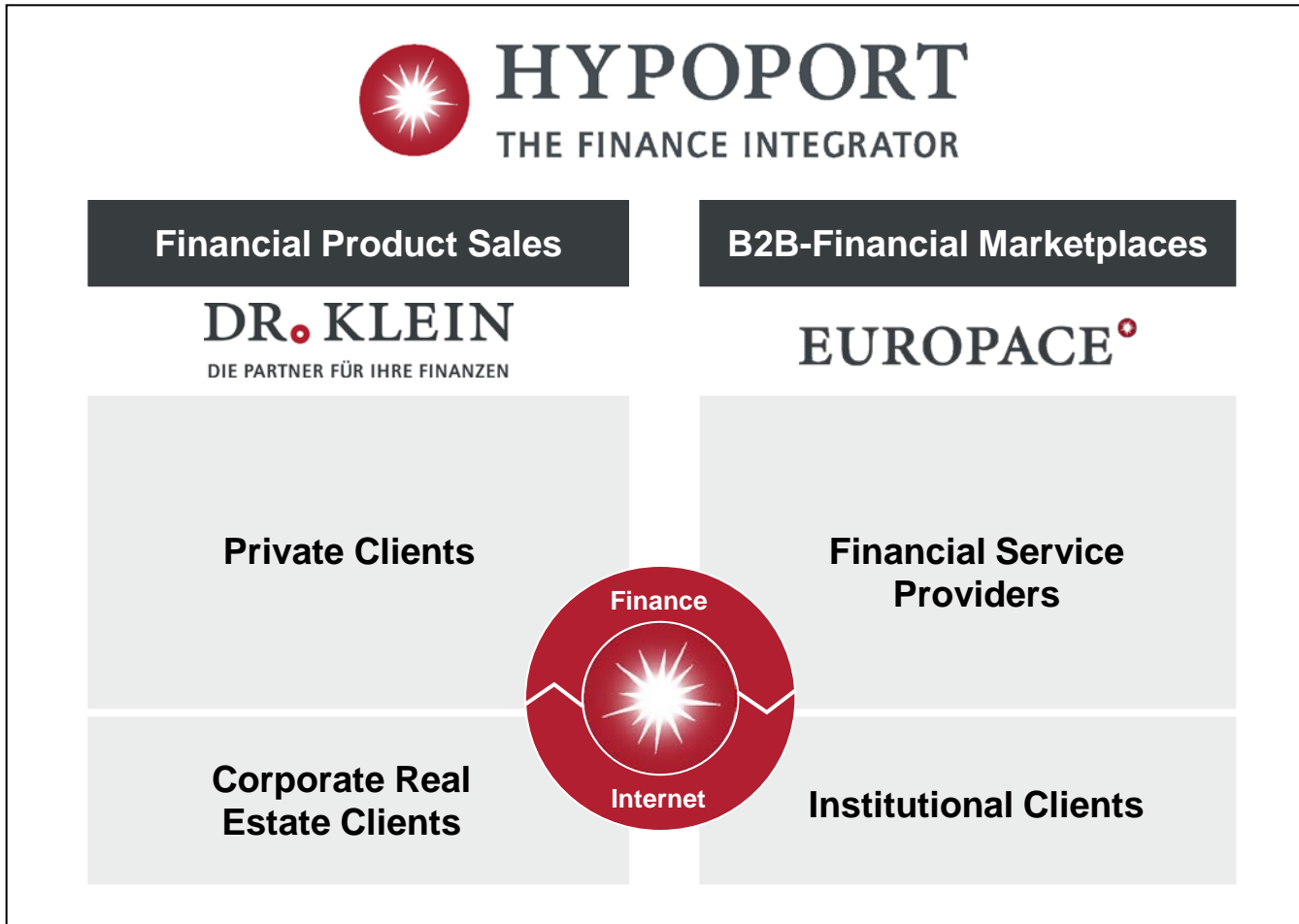


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Hypoport is the internet-based financial service provider

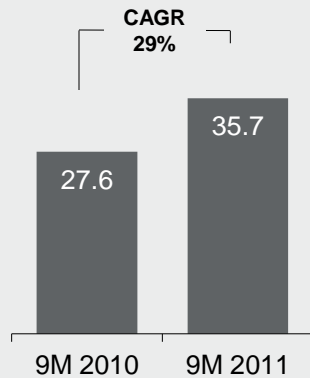
Two corporate divisions, four business units



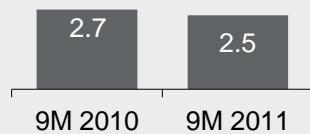
Business unit continuous to growth and broadens its basis

Key figures of the business unit Private Clients

Revenue (million €)



EBIT (million €)



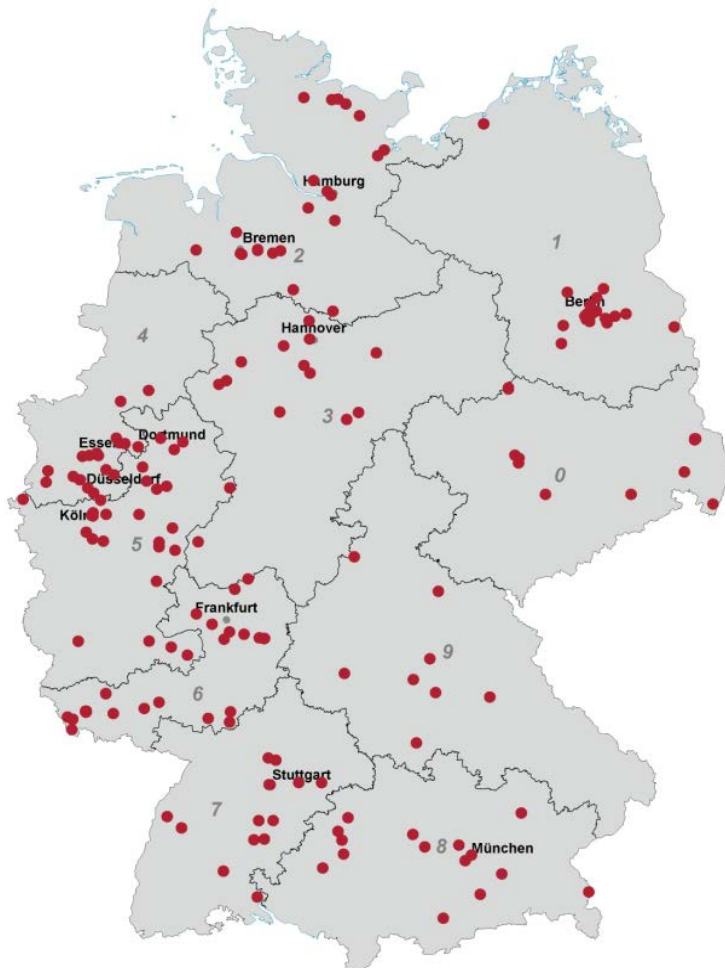
Dynamic growth in revenue

Successful fusion of brands and continued sales expansion

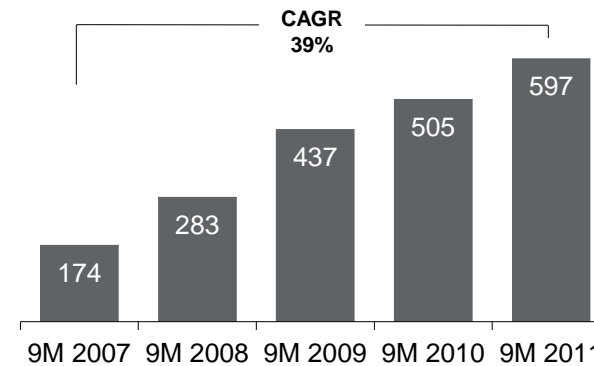
Development of innovative products in order to fulfill clients needs

More and more advisors boost nation-wide presence

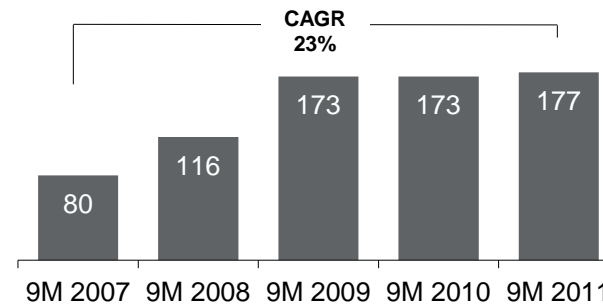
Development of the number of branches and advisors in branch-based sales



Branch-based sales: Number of advisors



Branch-based sales: Number of branches

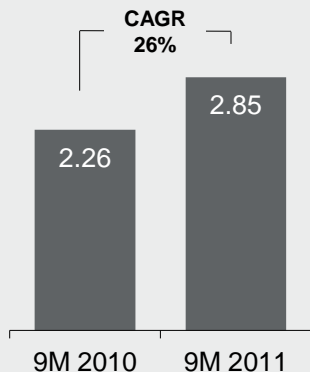


Strong positioning in the insurance market strengthens basis of the business unit

More key figures of the business unit Private Clients

Transaction volume: loan brokerage

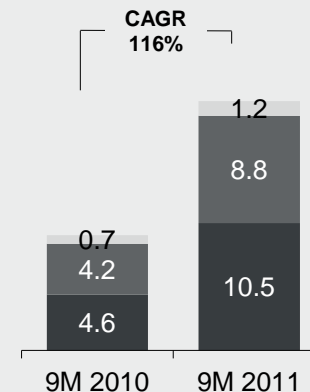
(billion €)



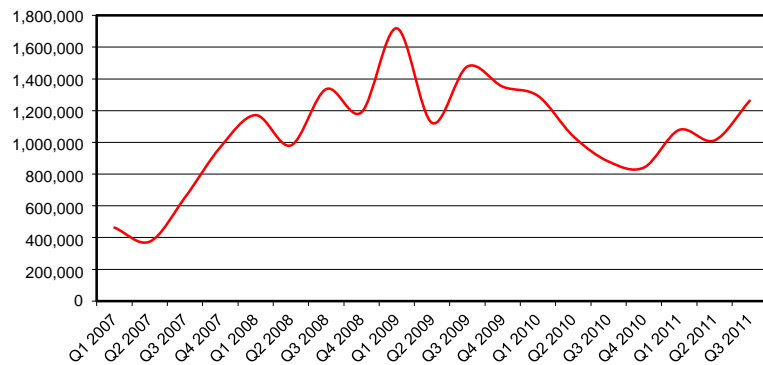
Transaction volume: insurance premiums

(million €)

- general insurance
- private health insurance
- life insurance



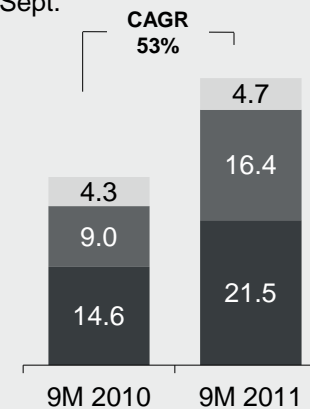
Online sales: Number of leads



Insurance policies under management:

premiums in million €, at 30th Sept.

- general insurance
- private health insurance
- life insurance

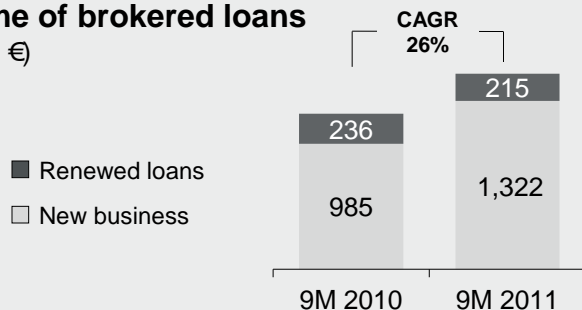


Market leadership pays off

Key figures of the business unit Corporate Real Estate Clients

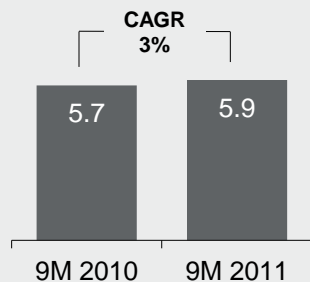
Volume of brokered loans

(million €)



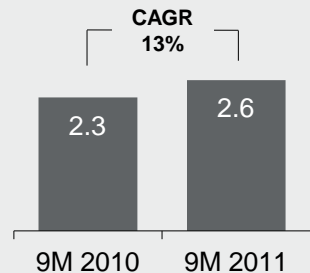
Revenue

(million €)



EBIT

(million €)



Big deals initiated in the first half year were completed

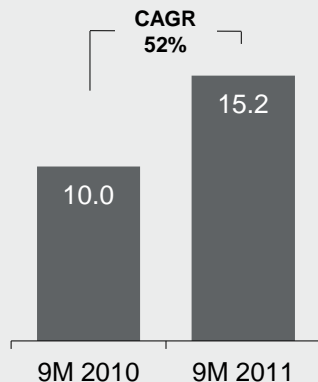
Positive expectations for the second half year proved true

High volatility within the fiscal year is in the business' nature

About 100 million Euro a day are processed by EUROPACE

Key figures of the business unit Financial Service Provider

Revenue (million €)



EBIT (million €)



The positive economic environment and progressing market penetration of the EUROPACE-technology support growth in revenue

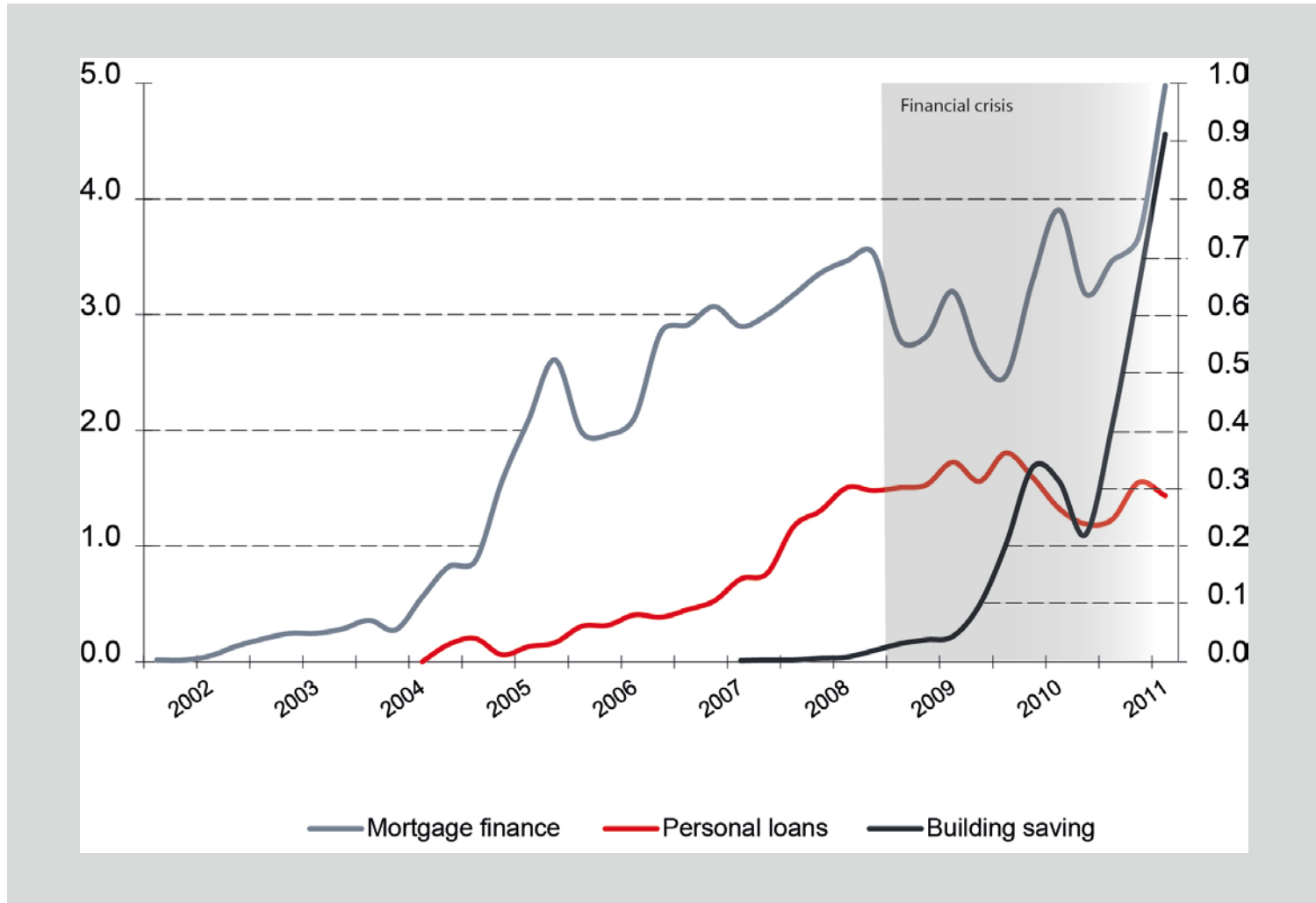
Revenues from the narrow margined packaging business increase

Turnaround on earnings continues

Investments into the platform are continued

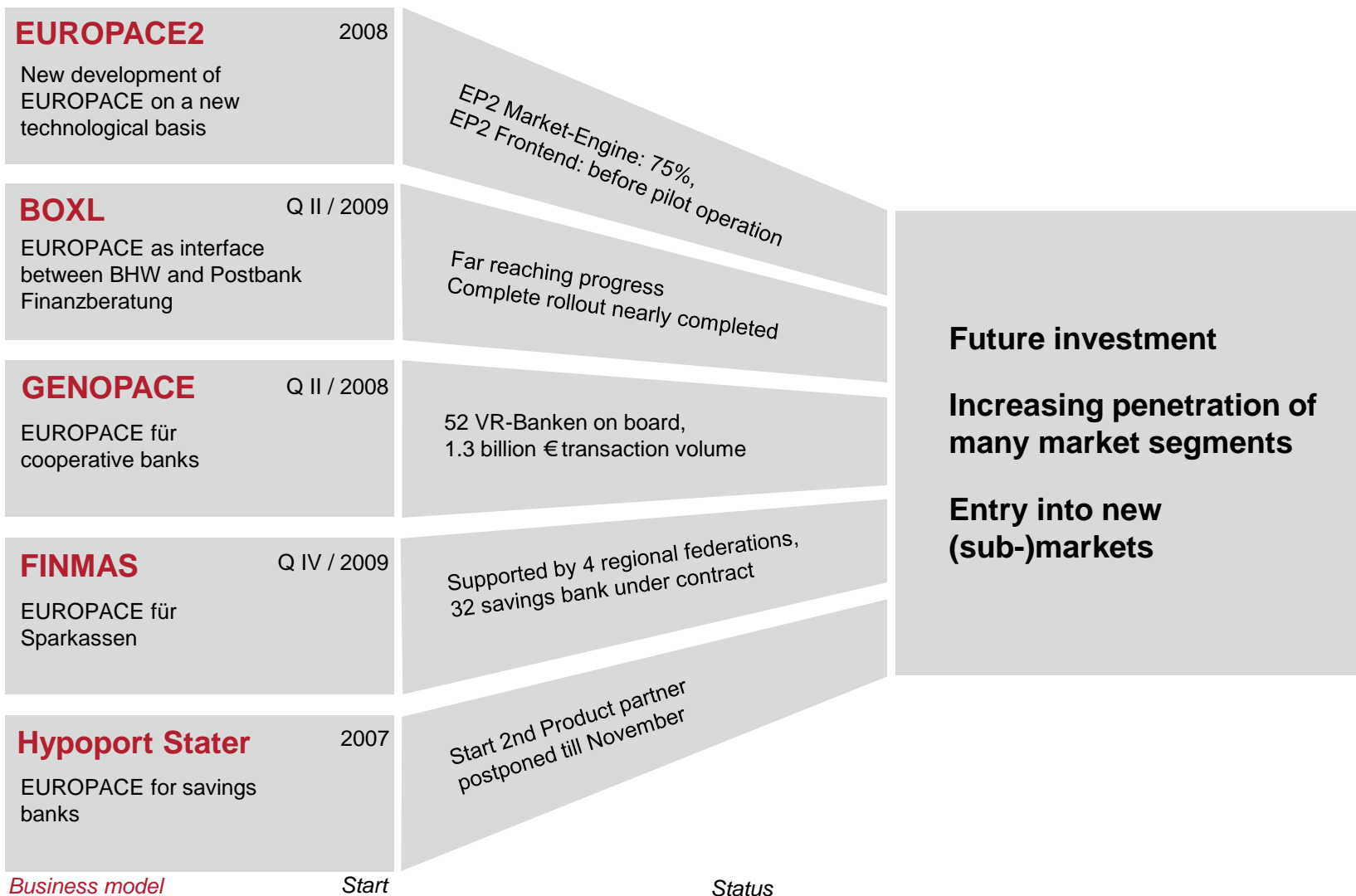
Again new record in transaction volume in third quarter: 6,17 billion Euro

Development of the transaction volume of EUROPACE in billion Euro



Expansion through five major projects

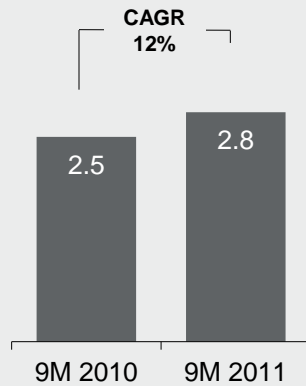
Business unit carries costs of the strategic development projects of the EUROPACE market place



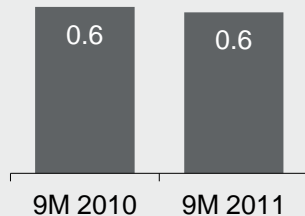
Business unit sustains market leadership

Key figures of the business unit Institutional Clients

Revenue (million €)



EBIT (million €)



Continuation of the successful business policy

Possibilities of internationalisation in selected projects are examined

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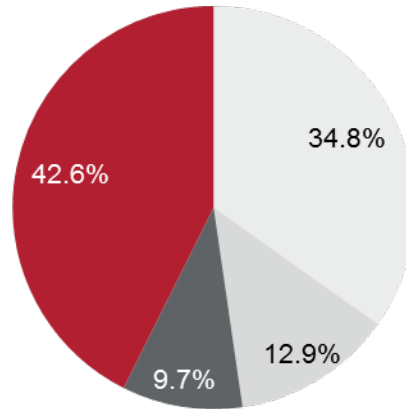
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Company development is not reflected in the share prices

Share prices in 2011 und breakdown of shareholders as of 30 September 2011

Number of shares: 6,194,958

- Revenia GmbH (Ronald Slabke, CEO)
- Kretschmar Familienstiftung
- Deutsche Postbank AG
- Free float
 - Stephan Gawarecki 3.0%
 - Hans Peter Trampe 2.8%
 - other board members: 2.7%
 - other shareholders 34.1%



— Daily closing prices Frankfurt Stock Exchange (1st Jan – 30th Sept. 2011)



Basic data

ISIN	DE 000 549 3365
Symbol	HYQ
Market segment	Regulated market
Transparency Standard	Prime Standard

Designated Sponsor

Close Brother Seydler Bank AG

Activities for investors

20.09.2011	Roadshow Equinet
17.06.2011	Annual Meeting
01.06.2011	Roadshow (Lang&Schwarz)
08.03.2011	Roadshow (Equinet)
02.02.2011	CBS Small & Midcap Conference

Research in 3rd quarter 2011

Analyst	Recomm.	Target price	Datum
Equinet Investigator	Buy	13.00 €	11th Aug. 2011
Lang & Schwarz	Buy	14.40 €	10th Aug. 2011
CBS Research	Buy	16.00 €	10th Aug. 2011

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Strong basis allows us to manage challenges


Outlook for 2011




We will continue to pursue our strategy of acquiring additional market shares



Main focus for the B2B financial market place is an increased penetration of the market segments and the entry into new markets



In the Private Clients Unit we aim for a distinct expansion independent advisor numbers in our branch- and broker network



Assuming that our environment further stabilises, in 2011 we currently expect to see a distinct two-digit growth in revenue and earnings on previous year's level.