Successful start into the year
Financial figures as of 31st March 2011
Contents

1. Overview of key performance indicators
2. Performance of the business units
3. Hypoport’s shares
4. Outlook
Growth in sales and strengthened earnings provide successful start into the year

Key performance indicators of the Hypoport Group as of 31 March 2011

<table>
<thead>
<tr>
<th>in thousand €</th>
<th>Q1 2011</th>
<th>Q1 2010</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenue</td>
<td>17,683</td>
<td>12,089</td>
<td>46%</td>
</tr>
<tr>
<td>Gross profit</td>
<td>10,367</td>
<td>7,134</td>
<td>45%</td>
</tr>
<tr>
<td>EBITDA</td>
<td>2,242</td>
<td>-28</td>
<td>8.107%</td>
</tr>
<tr>
<td>EBIT</td>
<td>982</td>
<td>-1,078</td>
<td>191%</td>
</tr>
<tr>
<td>Number of employees (31st March)</td>
<td>463</td>
<td>450</td>
<td>3%</td>
</tr>
</tbody>
</table>
Contents

1. Overview of key performance indicators
2. Performance of the business units
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Hypoport is the internet-based Financial Service Provider
Two corporate divisions, four business units
The dynamic of growth in private clients unit is driven by further expansion of branch and broker sales.

Unique business model increases the number of advisors contrary to the market trend.

Segment loan brokerage benefits from enduring low interest rate level.

Further growth impulses by the expansion of the market presence in the insurance products segment.

Take over of competitors by banks and insurance companies strengthen the position of Dr. Klein as an independent financial service provider.
Steady increase of number of advisors contrary to the market trend
Development of the numbers of branches and advisors in branch-based sales

Branch-based sales: Number of Advisors

<table>
<thead>
<tr>
<th>Quarter</th>
<th>2007</th>
<th>2008</th>
<th>2009</th>
<th>2010</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>Q1</td>
<td>97</td>
<td>162</td>
<td>312</td>
<td>457</td>
<td>569</td>
</tr>
</tbody>
</table>

CAGR 56%

Branch-based sales: Number of branches

<table>
<thead>
<tr>
<th>Quarter</th>
<th>2007</th>
<th>2008</th>
<th>2009</th>
<th>2010</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>Q1</td>
<td>78</td>
<td>128</td>
<td>163</td>
<td>174</td>
<td>176</td>
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</tbody>
</table>

CAGR 23%
Insurance segment pushes growth of Private Clients unit
More key figures of the business unit Private Clients

Transaction volume: loan brokerage
(billion €)

<table>
<thead>
<tr>
<th></th>
<th>Q1 2010</th>
<th>Q1 2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>CAGR</td>
<td>39%</td>
<td></td>
</tr>
<tr>
<td></td>
<td>0.64</td>
<td>0.89</td>
</tr>
</tbody>
</table>

Transaction volume: insurance premiums
(million €)

- general insurance
- private health insurance
- life insurance

<table>
<thead>
<tr>
<th></th>
<th>Q1 2010</th>
<th>Q1 2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>CAGR</td>
<td>115%</td>
<td></td>
</tr>
<tr>
<td>life insurance</td>
<td>0.3</td>
<td>2.2</td>
</tr>
<tr>
<td>private health insurance</td>
<td>1.2</td>
<td>2.2</td>
</tr>
<tr>
<td>general insurance</td>
<td>1.1</td>
<td>0.4</td>
</tr>
</tbody>
</table>

Online sales: Number of leads

Insurance policies under management:
premiums in million €, at 31st March

- general insurance
- private health insurance
- life insurance

<table>
<thead>
<tr>
<th></th>
<th>Q1 2010</th>
<th>Q1 2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>CAGR</td>
<td>56%</td>
<td></td>
</tr>
<tr>
<td>life insurance</td>
<td>11.7</td>
<td>17.2</td>
</tr>
<tr>
<td>private health insurance</td>
<td>7.0</td>
<td>12.4</td>
</tr>
<tr>
<td>general insurance</td>
<td>3.7</td>
<td>5.3</td>
</tr>
</tbody>
</table>
Significant increase of revenue and earning due to strong market position

Key figures of the business unit Corporate Real Estate Clients

Volume of brokered loans (million €)

- Renewed loans
- New business

<table>
<thead>
<tr>
<th>Q1 2010</th>
<th>Q1 2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>214</td>
<td>319</td>
</tr>
</tbody>
</table>

CAGR 48%

Revenue (million €)

<table>
<thead>
<tr>
<th>Q1 2010</th>
<th>Q1 2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.3</td>
<td>1.9</td>
</tr>
</tbody>
</table>

CAGR 46%

EBIT (million €)

<table>
<thead>
<tr>
<th>Q1 2010</th>
<th>Q1 2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>0.3</td>
<td>0.8</td>
</tr>
</tbody>
</table>

CAGR 167%

Profitable growth by the unique positioning as independent loan broker for large value credits

USP through internet based portfolio management solution for real estate investors
Strong growth of EUROPACE platform leads to significant increase of revenue
Key figures of the business unit Financial Service Provider

Positive economic atmosphere and still low interest rate level lead to an excellent transaction volume

Regulatory environment and competitive pressure between the sales organisations make the use of EUROPACE more appealing

Further, positive development of transaction volume for GENOPACE and FINMAS

Positive development of revenue leads to a continuously positive development of earnings
Stable mortgage financing, strong building society savings and weak personal loan market

Development of the transaction volume of EUROPACE in billion Euro
Expansion through five major projects
Business unit carries costs of the strategic development projects of the EUROPACE market place

**EUROPACE2** from 2008
New development of EUROPACE on a new technological basis

**BOXL** from Q2/2009
EUROPACE as interface between BHW and Postbank Finanzberatung

**GENOPACE** from Q2/2008
EUROPACE für cooperative banks

**FINMAS** from Q4/2009
EUROPACE for savings banks

**Hypoport Stater** from 2007
EUROPACE in the Netherlands

**Future investment**

- **Increasing penetration of many market segments**
- **Entry into new (sub-)markets**

**Status**

- **EP2 Market-Engine:** 55%, **EP2 Frontend:** before pilot operation
- **Rollout at 40%, Complete rollout until Q3 2011**
- **50 VR-Banken on board, 1 billion € transaction volume**
- **Supported by 4 regional federations, 26 savings bank under contract**
- **2nd Product partner before rollout**
Exceptional growth leads to record in revenue and earnings
Key figures of the business unit Institutional Clients

Business unit continuously benefits from the ideal product portfolio for the current needs of our customers

Stable customer relationships enable continuously positive development of revenues and earnings

Possibilities of internationalisation are examined in selected projects

Possible cooperations for the compliance of requirements of the European Central Bank regarding the reporting of banks are examined
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Development of the company is not reflected in the price chart

Share prices in the first Quarter 2011 and Breakdown of Shareholders as of 31 March 2011

Number of shares: 6,194,958

- Revenia GmbH (Ronald Slabke, CEO)
- Kretschmar Familienstiftung
- Deutsche Postbank AG
- Free float
  - Stephan Gawarecki: 3.0%
  - Hans Peter Trampe: 2.8%
  - other board members: 4.3%
  - other shareholders: 26.7%

Basic data

- ISIN: DE 000 549 3365
- Symbol: HYQ
- Type: no-par shares
- Calculative Value: 1.00 €
- Share capital: 6,194,958.00 €
- Market segment: Regulierter Markt
- Transparency Standard: Prime Standard
- Index membership: CDAX Classic All Share, DAXsector All Financial Services, GEX Prime All Share

Designated Sponsor

Close Brother Seydlers Bank AG

Research

<table>
<thead>
<tr>
<th>Analyst</th>
<th>Recomm.</th>
<th>Target price</th>
<th>Datum</th>
</tr>
</thead>
<tbody>
<tr>
<td>Equinet Investigator</td>
<td>Buy</td>
<td>17.00 €</td>
<td>18th April 2011</td>
</tr>
<tr>
<td>CBS Research</td>
<td>Buy</td>
<td>16.80 €</td>
<td>05th April 2011</td>
</tr>
<tr>
<td>Lang &amp; Schwarz</td>
<td>Buy</td>
<td>16.00 €</td>
<td>04th April 2011</td>
</tr>
<tr>
<td>CBS Research</td>
<td>Buy</td>
<td>15.00 €</td>
<td>25th January 2011</td>
</tr>
<tr>
<td>Equinet Investigator</td>
<td>Buy</td>
<td>17.00 €</td>
<td>20th January 2011</td>
</tr>
</tbody>
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Another challenging year to be mastered with strength

Outlook for 2011

We will continue to pursue our strategy of acquiring additional market shares.

Main focus for the B2B financial market place is an increased penetration of the market segments and the entry into new markets.

We aim for a distinct expansion of the branch and independent advisor network in 2011 to further increase regional presence.

Assuming that our environment further stabilises, in 2011 we currently expect to see a distinct two-digit growth in revenue and earnings on previous year's level.