Longterm growth path is carried forward
Financial figures as of 30th September 2010
Contents

1. Overview of key performance indicators
2. Performance of the business units
3. Hypoport’s shares
4. Outlook
Positioning and positive market environment are pushing revenues and earnings
Key performance indicators of the Hypoport Group as of 30th September 2010

<table>
<thead>
<tr>
<th>in thousand €</th>
<th>9M 2010</th>
<th>9M 2009</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenue</td>
<td>44,927</td>
<td>37,458</td>
<td>20%</td>
</tr>
<tr>
<td>EBITDA</td>
<td>6,910</td>
<td>4,174</td>
<td>66%</td>
</tr>
<tr>
<td>EBIT</td>
<td>3,530</td>
<td>1,391</td>
<td>154%</td>
</tr>
<tr>
<td>Number of employees ((\bar{\omega}))</td>
<td>451</td>
<td>442</td>
<td>2%</td>
</tr>
</tbody>
</table>
Contents

1. Overview of key performance indicators
2. Performance of the business units
3. Hypoport’s shares
4. Outlook
Hypoport is the Internet-based Financial Service Provider
Two corporate divisions, four business units
Independence and client acquisition on the internet are important success factors
Key figures of the business unit Private Clients

Dynamic increase of revenues
Especially the mortgage financing segment benefits from the positive market environment

Further expansion of the regional sales network

Scheduled merger of brands strengthens the Dr. Klein brand and creates the largest franchise organisation in the financial services industry

Decrease in the lead generation of simple financial service products (call money, term money) due to the development of interest rates could be compensated by other products
Continuous extension of sales power
Sales power of Dr. Klein

Online sales: Number of Leads (million)

<table>
<thead>
<tr>
<th>Year</th>
<th>Leads (million)</th>
</tr>
</thead>
<tbody>
<tr>
<td>9M 2007</td>
<td>1.5</td>
</tr>
<tr>
<td>9M 2008</td>
<td>3.5</td>
</tr>
<tr>
<td>9M 2009</td>
<td>4.3</td>
</tr>
<tr>
<td>9M 2010</td>
<td>3.2</td>
</tr>
</tbody>
</table>

Branch-based sales: Number of branches

<table>
<thead>
<tr>
<th>Year</th>
<th>Branches</th>
</tr>
</thead>
<tbody>
<tr>
<td>9M 2007</td>
<td>80</td>
</tr>
<tr>
<td>9M 2008</td>
<td>116</td>
</tr>
<tr>
<td>9M 2009</td>
<td>173</td>
</tr>
<tr>
<td>9M 2010</td>
<td>173</td>
</tr>
</tbody>
</table>

CAGR 29%

Branch-based sales: Numer of Advisors

<table>
<thead>
<tr>
<th>Year</th>
<th>Advisors</th>
</tr>
</thead>
<tbody>
<tr>
<td>9M 2007</td>
<td>174</td>
</tr>
<tr>
<td>9M 2008</td>
<td>283</td>
</tr>
<tr>
<td>9M 2009</td>
<td>437</td>
</tr>
<tr>
<td>9M 2010</td>
<td>505</td>
</tr>
</tbody>
</table>

CAGR 43%

Independent financial advisers acting as agents

<table>
<thead>
<tr>
<th>Year</th>
<th>Advisers</th>
</tr>
</thead>
<tbody>
<tr>
<td>9M 2007</td>
<td>1.206</td>
</tr>
<tr>
<td>9M 2008</td>
<td>1.681</td>
</tr>
<tr>
<td>9M 2009</td>
<td>2.178</td>
</tr>
<tr>
<td>9M 2010</td>
<td>2.795</td>
</tr>
</tbody>
</table>

CAGR 32%
Corporate Real Estate Client unit benefits from strong market position

Key figures of the business unit Corporate Real Estate Clients

Positive growth of clients due to excellent regional contact network

Verticale (corporate real estate investors, municipality) and horizontal (additional products and consulting services) diversification of supply range strengthens profitability of the business unit
Financial Service Provider unit consolidates despite continuing investments

Key figures of the business unit Financial Service Provider

With 4.5 Billion Euro in the third quarter of 2010, transaction volume reaches record level again

Transaction volume of the building society savings consolidates on a high level

Further increase of platform acceptance in the co-operative and public banking sector

The development status of EUROPACE2 presented on the EUROPACE conference received very positive feedback from our partners

Roll-Out of BOXL started 1st September 2010
Transaction volume reaches a record level of 4.5 Billion Euros

Development of the transaction volume of EUROPACE (in billion Euro)
Market penetration by five large expansion projects
Business unit carries costs of the strategic development projects of the EUROPACE marketplace

I. EUROPACE II
   New development of EUROPACE on a new technological basis

II. FINMAS
   EUROPACE for savings banks

III. GENOPACE
    EUROPACE für Co-operative banks

IV. BOXL
   EUROPACE as interface between BHW and Postbank Finanzberatung

V. Hypoport Stater
   EUROPACE in the Netherlands

Investments into the future
Increase of the penetration of many market segments
Entry into new (sub-)markets
Again, business unit ties in with successful previous quarters

Key figures of the business unit Institutional Clients

Revenue (million €)

<table>
<thead>
<tr>
<th></th>
<th>2007</th>
<th>2008</th>
<th>2009</th>
<th>9M 2009</th>
<th>9M 2010</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenue</td>
<td>2.1</td>
<td>2.3</td>
<td>3.2</td>
<td>2.5</td>
<td>2.5</td>
</tr>
</tbody>
</table>

EBIT* (million €)

*from business fields to be continued

<table>
<thead>
<tr>
<th></th>
<th>2007</th>
<th>2008</th>
<th>2009</th>
<th>9M 2009</th>
<th>9M 2010</th>
</tr>
</thead>
<tbody>
<tr>
<td>EBIT*</td>
<td>0.51</td>
<td>0.44</td>
<td>0.67</td>
<td>0.61</td>
<td>0.63</td>
</tr>
</tbody>
</table>

Stable customer relationships enable continuously positive development of revenues and earnings

Possibilities of internationalisation are examined in selected projects
Contents

1. Overview of key performance indicators
2. Performance of the business units
3. Hypoport‘s shares
4. Outlook
The Free Float in Hypoport’s Shares Amounts to 37 per cent
Share prices in the first three quarters of 2010 and breakdown of Shareholders as of 30th September 2010

Number of shares: 6,180,958
- Revenia GmbH (Ronald Slabke, CEO) 36.8%
- Kretschmar Familienstiftung 9.7%
- Deutsche Postbank AG 18.6%
- Free Float Thereof other board members: 12.2%

Basic data
- WKN: 549 336
- ISIN: DE 000 549 3365
- Symbol: HYQ
- Type: no-par shares
- Calculative Value: 1.00 €
- Number of Shares: 6,126,890.00 €
- Stock exchange: Frankfurt XETRA
- Market Segment: Regulated Market
- Transparency Standard: Prime Standard
- Index-membership: CDAX Classic All Share, DAXsector All Financial Services, GEX Prime All Share

Designated Sponsor
- Landesbank Baden-Württemberg
Contents

1. Overview of key performance indicators
2. Performance of the business units
3. Hypoport’s shares
4. Outlook
Successful implementation of strategic activities leads to better outlook
Outlook for 2010 and following years

We will continue to pursue our strategy of acquiring additional market shares. In both, financial product sales and the B2B financial marketplace, we will focus on insurances, financial investments and building society savings.

We aim for a distinct expansion of the branch and independent advisor network in 2010 und 2011 to further increase regional presence.

Assuming that our environment further stabilises, we currently expect to see significant growth in revenue, gross profit and net profit for 2010.

Once the financial and economic crisis has been conclusively overcome, we expect EBIT margins to regain their formerly high levels on a constant basis and considerably increased market shares.